

Ray White New Zealand
Franchise Application
Expression of Interest Form

Ray White New Zealand (Real Estate) Limited

Thank you

Thank you for your interest in respect of a potential franchise of Ray White (Real Estate) Limited. This form is part of our process regarding interest to be registered for a particular area that may be suitable for a franchise of Ray White (Real Estate) Limited.



Carey Smith

Chief Executive, Ray White New Zealand



In submitting this Expression of Interest we do not undertake, warrant or guarantee any right to any area or grant any franchise or any other relationship whatsoever with Ray White (Real Estate) Limited.

The Expression of Interest is designed to be registered and will give the interested party acknowledgement of any franchise application that is fully completed for that area. In doing so, this will give you details in respect of any further opportunity to consider further interest in the area.

A Expression of Interest is only valid for a maximum period of up to 90 days. Within that 90 days the interested party and Ray White (Real Estate) Limited have a mutual right at any time to no longer accept validity of the Expression of Interest and to notify the same in writing.

We thank you for your Expression of Interest and we would ask that you keep us up to date with any material or disclosure changes that would otherwise ordinarily be information that should be disclosed in regards to the Expression of Interest.

General information

Date of application

Area in which you are interested in opening an office

Applicant/s details

Primary applicant's details

First name Last name

Home address

Town / city Post code

Length of time you have resided at this address years

Home phone Business phone

Mobile phone

Email address Date of birth

Drivers license no. (attach copy) REAA License no. (attach copy)

Are you currently a member of the Ray White Group Yes / No

If so, please provide details:

Have you ever a member of the Ray White Group Yes / No

If so, for what period? Reasons for leaving:

Secondary applicant's details

First name Last name

Home address

Town / city Post code

Length of time you have resided at this address years

Home phone Business phone

Mobile phone

Email address Date of birth

Drivers license no. (attach copy) REAA License no. (attach copy)

Are you currently a member of the Ray White Group Yes / No

If so, please provide details:

Have you ever a member of the Ray White Group Yes / No

If so, for what period? Reasons for leaving:

What were your reasons for leaving?

Disclosures

This Expression of Interest document is to be used as the first step towards working towards a Franchise Agreement, and is to be submitted by any interested parties who wish to move forward with discussions regarding the setting up of a Ray White franchise.

The document is in no way binding, nor does it offer any guarantees as to formalising a franchise arrangement. The document is primarily a notification document - used to register interest in applying for a Ray White franchise, and forms no guarantees whatsoever.

This Expression of Interest shall remain valid from 90 days from date of signing, and

Ray White retain the right to discontinue discussions at any time during that period.

Confidentiality

Ray White will keep this Expression of Interest, and discussions regarding your the Expression of Interest, confidential and will not disclose the Expression of Interest nor the applicants details to any third party.

Statement of privacy

For the purposes of the Privacy Act 1993:

- ▶ This Expression of Interest form collects personal information about you.
- ▶ This information is required to:
 - ▶ formalise your interest in becoming a franchise owner with our company
 - ▶ determine your eligibility as a potential franchise owner; and may
 - ▶ be provided to a credit bureau - should you enter into a Franchise Agreement and fail to comply with the terms of that agreement.
- ▶ The information in this Expression of Interest form will be held on file for us for a period of 90 days, and if you enter into a Franchise Agreement with us, be held on a database and used by us.
- ▶ The information may also be made available to a credit bureau.
- ▶ You have a right to see the information held about you by any credit bureau and to correct it in accordance with the Privacy Act 1993.

Signed

I/We hereby declare that the above statements are true, that I/we have not suppressed or mis-stated any facts, and that should any of the information given by me/us alter between the date of signing this Expression of Interest and the date of any further discussions or progress on formalised franchise application procedures by Ray White that I/we will give you immediate notice thereof and that due inquiry has been made of all parties completing the provisions of the Expression of Interest.

I/We, the applicant/s, agree that this Expression of Interest document may form the basis of the Franchise Agreement.

Signed Dated

Signed Dated

Signed Dated

Signed Dated

Thank you for your interest, we will be in touch with you in due course.

Please send completed Expressions to Ray White Real Estate marked 'Confidential' to:

Stephanie Watson

New Zealand Franchise Operations Manager
Ray White (Real Estate) Limited
PO Box 6067, Wellesley Street
Auckland New Zealand 1010

Email swatson@raywhite.com

Office use

Corporate member introduction

Date received

Date processed

Notification

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