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REAL ESTATE

| Collie & Tierney

HELPFUL HINTS FOR THE HOME SELLER

Collie & Tierney can help you sell your home quickly, for the best possible price. Here are some tips on how to maximise the effectiveness of your home's presentation.

First Impressions

From the moment buyers arrive at your home, it should be evident that the gardens and lawns are well presented. Garden rubbish should be disposed of and paths/outdoor areas kept free of debris.

Less is More!

Clear out anything that's not needed to create a feeling of spaciousness. De-clutter to keep things tidy and don't forget your cupboards - keep them neat and not too full. This creates a perception that your home has plenty of storage space.

Repair It

Make sure that all minor repairs are completed. A lick of paint will freshen scuffs and scrapes in the paintwork. Repairs can make a big difference.

Plenty of Light

Nothing improves atmosphere more than light. Let plenty of light into your home and on a dull day switch lights on prior to the open home. Ensure that windows are clean inside and out.

Make Them Comfortable

Prepare your home to suit the temperature of the day. If it's cold, light fires, turn on patio heaters and heating. If it's hot, turn on fans and cooling systems or simply let the breeze flow through.

(more tips on page 2)

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Freshen Up

Get rid of smoke or pet odours. Open the windows, brew some fresh coffee and brighten the place up with fresh flowers, indoor plants or paintings.

Pets

Always clean and tidy up after pets and take them out of the property during open times.

Inspections

There is a crowd. Avoid staying inside the house while a buyer inspects. Buyer's sometimes feel they cannot openly discuss concerns with your agent in your presence. Golden opportunities may therefore be lost.

Working as a team

You and your agent should always work as a team. If you feel your agent has overlooked some important selling points, it's essential that you immediately inform them. Your agent will certainly want to know if there's a selling point that should be emphasised.

You only get one chance to make a good first impression

Clean, decluttered homes sell

At Collie & Tierney - we put you first and we welcome the opportunity to sell your home



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