

Investor Newsletter

December 2019



firstnational
REAL ESTATE
Connect



OFFICE TRADING HOURS

Our office trading hours during the festive season.

MERRY CHRISTMAS

Thank you for your custom throughout 2019.

SUPPORTING OUR COMMUNITY

We take a moment to reflect on the community we serve.



Christmas Trading Hours

During the Festive season our office will be closed from

Monday 23rd December 2019 at 5:30pm

And will re- open on

Thursday 2nd January 2020 at 9:00am



Wishing you safe and happy holidays.

THANK YOU. MERRY CHRISTMAS.

While 2019 presented somewhat challenging market conditions and the impact of a Federal Election, there were also opportunities for real estate agencies that focused on results for customers.

We continually strive to put the interests of our customers first, so, throughout the year we kept a sharp eye on rapidly responding to tenancy maintenance requests; supporting buyers in the search for their next home, keeping Landlords informed and arrears at record lows, and of course negotiating the strongest possible prices for our clients who were selling.

None of this happens without strategic planning, staff training, and a commitment to maintaining industry leading systems and technologies. However, we're also mindful of the fact that real estate is a people business. It's all about relationships.

So, while we will always leverage technologies that enable us to deliver the most responsive customer service, we will never hide behind computers, artificial

intelligence, or machine learning that would separate us from the essence of property services – our customers.

Thank you for your custom throughout 2019. We hope you have a Merry Christmas and a Happy New Year.



DO YOU KNOW A YOUNG PERSON THAT DESERVES RECOGNITION?

First National Real Estate in conjunction with the Seven Network is proud sponsor of the 2020 Seven News Young Achiever Awards.

Our 350+ offices are aiming to bring recognition to young people who are making a difference through two key categories - The First National Real Estate Leadership Award and the First National Real Estate Innovation Award.

Conducted on a state-by-state basis, the awards highlight and acknowledge the achievements of young Australians, providing motivation, encouragement and role models for all young Australians at all levels in their chosen field of endeavour.

The network has begun its national search for young individuals under 29 who wish to nominate in the category of the First National Real Estate Leadership Award, or the First National Real Estate Innovation award in Western Australia.

'Tenacity, dedication, passion, selflessness and confidence are the key qualities of those amazing young people who are the "leaders" and driving force in our communities' says First National's chief executive, Ray Ellis.

'These young people are making a significant difference amongst their peers and the First National Real Estate Leadership Award acknowledges the example they set, while inspiring others to pursue their ambitions more actively.'
'Leadership is action, not noise. Liking something on Facebook is not leadership; holding a placard for five minutes is not

leadership, disagreeing with someone and refusing to enter a debate is not leadership, it's about listening to other people' says Mr Ellis.

'What makes Australia great is not noise, it's action, and we're so proud to recognise the actions of every single participant in these awards because they've done something rather than just think or talk about it. What I see in our winners is fine young people taking action and, on behalf of First National Foundation, I thank you for the contribution you are making to our great nation.'

To submit a nomination, please visit www.youngachieverawards.com and select 'nominate now'.

Alternatively, you can also call 1300 735 445 and pass the details on to Young Achiever Awards Australia.



Important note: Clients should not rely solely on this newsletter. All endeavors are made to ensure the content is current and accurate however, we make no representations or warranties as to the accuracy, reliability, completeness, or current. Readers should seek their own independent professional advice before making decisions.

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