

## Annex H

### ASPI BY THE NUMBERS

The Australian Strategic Policy Institute is a wholly owned Commonwealth company formed in 2001 as an independent, non-partisan think tank. ASPI receives funding from Australian and overseas governments, industry and civil society groups for sponsorship, research and project support. ASPI remains independent in the content of our research and in all editorial judgements and employs a rigorous internal and external peer review process.

ASPI's sources of funding are identified in our annual report, online at [www.aspi.org.au](http://www.aspi.org.au) and in the 'Acknowledgements' section of individual publications.

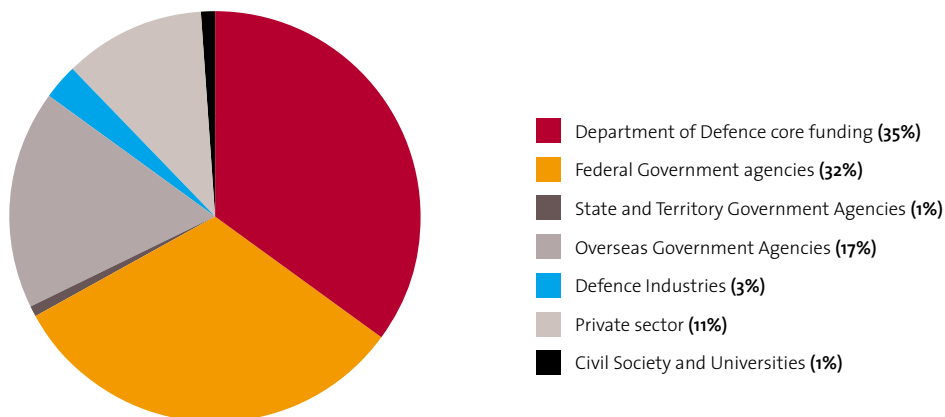
For the 2019–20 financial year, this funding is broken down as shown in Table 14 and Figure 9.

**Table 14: Revenue, 2019–20**

Funding source	Amount	% of total
Department of Defence core funding	\$4,000,000.00	35%
Federal government agencies	\$3,636,542.91	32%
State and territory government agencies	\$121,525.00	1%
Overseas government agencies	\$1,891,206.43	17%
Defence industries	\$369,924.91	3%
Private sector	\$1,241,364.20	11%
Civil society and universities	\$151,533.26	1%
<b>Total</b>	<b>\$11,412,096.71</b>	

\* In addition, ASPI received a total of \$148,218.00 from events and miscellaneous income.

**Figure 9: Sources of revenue, 2019–20**



### 2019–20 Funding breakdown, by sector

#### 1: Australian Department of Defence

The Australian Department of Defence makes a single annual core funding payment of \$4,000,000.

#### 2: Other Australian federal government agencies

In addition to the core funding provided by the Department of Defence, the following Australian federal government departments and agencies provided funding, as shown in Table 15.

**Table 15: Australian federal government funding (non-Defence), 2019–20**

Department or agency	Purpose	Amount
.au Domain Administration Ltd	.auDA test tool project	\$276,969.66
Attorney-General’s Department	Counterterrorism and ICPC sponsorship	\$205,000.00
Australian Civil-Military Centre	Pacific Peacekeeping project	\$90,724.55
Department of Defence	ICPC sponsorship	\$105,645.13
Australian Mission to the UN	Protection of Civilians in UN Peacekeeping project	\$11,444.00
Australian Office Taipei	Taiwan track dialogue sponsorship	\$12,000.00
Cyber Security Cooperative Research Centre Limited	ICPC sponsorship	\$40,000.00

Department or agency	Purpose	Amount
Department of Agriculture, Water and the Environment	ASPI advisory service	\$25,000.00
Defence Portfolio	Professional development: Symposium and Better Policy Program	\$341,183.78
Defence Portfolio	NA Think Tank Symposium, IKAHAN Fellows	\$111,100.00
Defence Portfolio	Sydney Quadrilateral Dialogue	\$210,000.00
Defence Portfolio	Professional development: Senior Executive program	\$9,000.00
Defence Portfolio	Professional development: Executive program	\$334,000.00
Defence Portfolio	ICPC project	\$253,950.00
Defence Portfolio	ASPI–CASG Austeyr rifle book	\$65,000.00
Defence Portfolio	ASPI–CASG Bushmaster book	\$45,454.55
Defence Portfolio	Skilling Northern Australia project	\$8,455.85
Department of Foreign Affairs and Trade	e-Governance workshops Indo-Pacific, UNGGE ASEAN project, critical technology project	\$477,153.83
Department of Foreign Affairs and Trade	Risk and Resilience Pacific project	\$40,000.00
Department of Home Affairs	Media project	\$150,000.00
Department of the Prime Minister and Cabinet	ICPC sponsorship	\$50,000.00
Federal government	ASPI research and projects	\$198,863.64
National Archives of Australia	ICPC sponsorship	\$20,833.33
Services Australia	ICPC sponsorship and professional development Strategic Framework project 2.1	\$554,764.59
<b>Total</b>		<b>\$3,636,542.91</b>

### 3: Australian state and territory government agencies

The following funding was received from Australian state and territory government departments and agencies, as shown in Table 16.

**Table 16: Australian state and territory governments, funding, 2019–20**

Department or agency	Purpose	Amount
Northern Territory Government	North of 26 degrees south project	\$112,000.00
Queensland Police Service	Counterterrorism workshop	\$9,525.00
<b>Total</b>		<b>\$121,525.00</b>

### 4: Overseas government agencies

The following funding was received from overseas government agencies, as shown in Table 17. Where appropriate, ASPI reports funding under the Foreign Influence Transparency Scheme at <https://www.ag.gov.au/integrity/foreign-influence-transparency-scheme>.

**Table 17: Overseas government agencies, funding, 2019–20**

Department or agency	Purpose	Amount
Embassy of Israel	Beersheba Dialogue preparation meeting	\$909.09
Embassy of Japan	Defence and Strategy Pacific project	\$39,364.96
Embassy of the Kingdom of the Netherlands	Support for ‘The party speaks for you’ research project	\$20,000.00
Foreign and Commonwealth Office—UK Embassy in China	Support for ‘Uyghurs for sale’ research project	\$18,334.00
US State Department (via Institute for War and Peace Reporting)	Multiple research projects, including ‘Mapping China’s technology giants’	\$762,559.52
US Department of Defense (via Alion Science and Technology Corporation)	Smart tech project	\$201,136.68
NATO Strategic Communications Center of Excellence	Social media research project	\$5,799.12

Department or agency	Purpose	Amount
UK Foreign and Commonwealth Office	Multi-year UNGGE ASEAN cyber capacity-building project	\$437,026.04
US Department of State	Travel sponsorship	\$5,500.26
US Embassy, Canberra	Project support for research, including the 'China defence universities tracker'	\$400,576.76
<b>Total</b>		<b>\$1,891,206.43</b>

## 5: Defence industries

The following funding was received from defence-related private-sector organisations, as shown in Table 18.

**Table 18: Defence-related private sector organisations, funding, 2019–20**

Organisation	Purpose	Amount
Lockheed Martin	<i>The Strategist</i> sponsorship	\$25,000.00
Naval Group Australia	ASPI sponsorship	\$100,000.00
Northrop Grumman	ASPI sponsorship	\$67,500.00
Rafael	Bersheeba Dialogue sponsorship	\$20,000.00
Raytheon	ASPI Sponsorship	\$19,090.91
Saab Australia	ASPI sponsorship	\$25,000.00
Thales Australia	ASPI conference, ICPC and <i>The Strategist</i> sponsorship	\$113,334.00
<b>Total</b>		<b>\$369,924.91</b>

## 6: Private sector

The following funding was received from private-sector organisations, as shown in Table 19.

**Table 19: Private-sector organisations, funding, 2019–20**

Organisation	Purpose	Amount
Amazon Web Services Australia Pty Ltd	ICPC sponsorship	\$125,000.00
Cisco Systems Australia Pty Ltd	ICPC sponsorship	\$50,000.00
CT Intelligence and Insights	Speakers' fees	\$569.02
Engineers Australia	Risk and Resilience project	\$32,272.73
Facebook Australia Pty Ltd	ICPC sponsorship	\$100,000.00
Fortinet	ICPC sponsorship	\$50,000.00
Google Australia Pty Limited	ICPC sponsorship	\$75,000.00
IQPC Ltd	Travel sponsorship	\$4,409.95
Jacobs Australia	ICPC sponsorship	\$40,000.00
Kiah Consulting	Professional development: workshop	\$45,000.00
Lendlease	ASPI sponsorship	\$10,000.00
Macquarie Telecom Pty Ltd	Cyber policy brief and report launch	\$70,000.00
Microsoft Pty Ltd	ICPC sponsorship	\$158,272.74
Northern Territory Airports Pty Ltd	Fuel Reserve project	\$45,000.00
Omni Executive	Risk and Resilience Project	\$19,520.53
Oracle Australia	National Security research project and podcast sponsorship	\$70,000.00
Palo Alto Networks (Australia) Pty Ltd	ICPC sponsorship	\$80,000.00
Senetas Corporation Limited	ICPC sponsorship	\$25,000.00
Splunk Technology	ICPC sponsorship	\$50,000.00
Twitter Inc.	ICPC research support and sponsorship	\$147,319.23
UpGuard, Inc	ICPC sponsorship	\$44,000.00
<b>Total</b>		<b>\$1,241,364.20</b>

## 7: Civil society and universities

The following funding was received from civil society organisations and Australian and overseas universities, as shown in Table 20.

**Table 20: Civil society organisations and universities, funding, 2019–20**

Organisation	Purpose	Amount
Australian Computer Society	ICPC project	\$39,000.00
Australian National University	ICPC staff secondment fee	\$3,030.30
Bond University	Travel sponsorship	\$366.36
Carnegie Endowment for International Peace	Research collaboration	\$11,119.96
German Marshall Fund	Travel sponsorship	\$1,801.09
German Marshall Fund	Travel sponsorship	\$2,393.28
Japan Institute of International Affairs	Travel sponsorship to participate in Japan Track 1,5 dialogue	\$5,603.79
The Pratt Foundation	Bersheeba dialogue sponsorship	\$70,000.00
The University of Melbourne	Travel sponsorship to participate in counterterrorism workshop in Brussels	\$1,857.26
University of British Columbia	Workshop in Vancouver	\$16,361.22
<b>Total</b>		<b>\$151,533.26</b>