

## Annex H

### ASPI by the numbers

The Australian Strategic Policy Institute is a wholly owned Commonwealth company formed in 2001 as an independent, non-partisan think tank. ASPI receives funding from Australian and overseas governments, industry and civil society groups for sponsorship, research and project support. ASPI remains independent in the content of our research and in all editorial judgements and employs a rigorous internal and external peer review process.

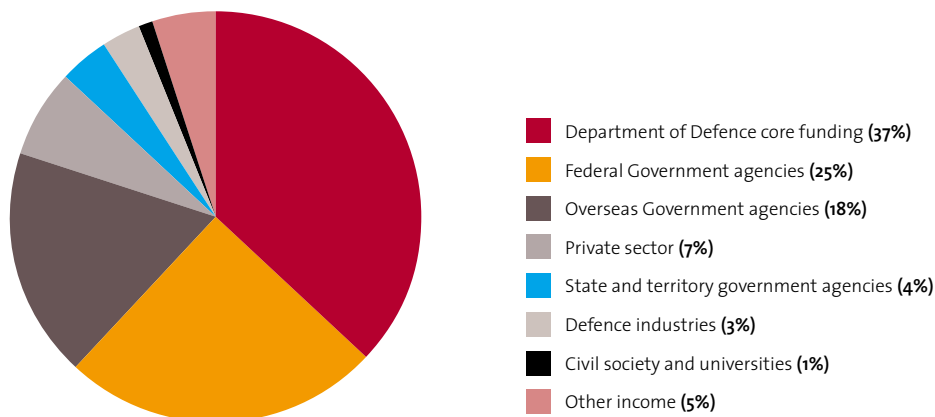
ASPI's sources of funding are identified in our annual report, online at [www.aspi.org.au](http://www.aspi.org.au) and in the 'Acknowledgements' section of individual publications.

For the 2020–21 financial year, this funding is broken down as shown in Table 14 and Figure 9.

**Table 14: Revenue, 2020–21**

Funding source	Amount	% of total
Department of Defence core funding	\$4,000,000.00	37.5%
Federal government agencies	\$2,620,978.73	24.5%
Overseas government agencies	\$1,955,782.25	18.3%
Private sector	\$737,362.30	6.9%
State and territory government agencies	\$445,000.00	4.2%
Defence industries	\$316,636.37	3.0%
Civil society and universities	\$89,600.76	0.8%
Other income	\$514,474.00	4.8%
<b>Total</b>	<b>\$10,679,834.41</b>	

**Figure 9: Sources of revenue, 2020–21**



**Table 15: Washington DC funding**

Department or agency	Purpose	Amount
Department of Defence	Washington DC Office	\$5,000,000.00
		<b>\$5,000,000.00</b>

ASPI received a letter of variation for the grant between the government and ASPI to provide operational support to establish an ASPI office in Washington DC over two financial years: 2021–22 and 2022–23. The total of the variation is \$5 million, and the full amount was receipted into ASPI’s bank account on 5 June 2021. As this will create a mismatch between income and expenses in the next two financial years, for the purposes of the illustration of ASPI’s operation in this financial year (table 14 and figure 9), the \$5 million has been excluded.

## 2020–21 funding breakdown, by sector

### 1: Australian Department of Defence core funding

The Australian Department of Defence makes a single annual core funding payment of \$4,000,000.

### 2: Federal government agencies

In addition to the core funding provided by the Department of Defence, the Australian Government departments and agencies listed in Table 16 provided funding.

**Table 16: Federal government agencies funding, 2020–21**

Department or agency	Purpose	Amount
Attorney-General's Department	Advisory services and presentations by ICPC	\$69,090.91
Attorney-General's Department	ASPI Counterterrorism Program sponsorship	\$200,000.00
Australian Civil-Military Centre	Pacific UN peacekeeping project	\$91,830.00
Defence portfolio	Skilling Australia's North project	\$145,280.54
Defence portfolio	Better Policy program	\$444,145.45
Defence portfolio	Niagara Air Force program	\$371,400.00
Defence portfolio	Australia–Indonesia virtual dialogues	\$20,000.00
Defence portfolio	Air Practitioners in Joint Environment course	\$360,400.00
Defence portfolio	Comsec and quantum research	\$72,300.00
Defence portfolio	ICPC sponsorship	\$25,000.00
Department of Agriculture, Water & the Environment	ASPI advisory service	\$25,000.00
Department of Foreign Affairs & Trade	Australia–India Critical Technology project	\$56,363.64
Department of Foreign Affairs & Trade	The Sydney Dialogue	\$454,545.45
Department of Foreign Affairs & Trade	International Cyber and Critical Technology briefing	\$4,513.64
Department of Home Affairs	Chinese-language media project	\$80,000.00
Department of the Prime Minister and Cabinet	ICPC sponsorship, critical and emerging technology project	\$162,500.00
Federal government	Biodata and biotechnology roundtable	\$10,200.00
Federal government	China research project	\$28,409.10
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Federal government	Biodata and biotechnology roundtable	\$10,200.00
Federal government	China research project	\$28,409.10
		<b>\$2,620,978.73</b>

### 3: Overseas government agencies

The funding listed in Table 17 was received from overseas government agencies. Where appropriate, ASPI reports funding under the Foreign Influence Transparency Scheme at <https://www.ag.gov.au/integrity/foreign-influence-transparency-scheme>.

**Table 17: Overseas government agencies, funding, 2020–21**

Department or agency	Purpose	Amount
Government of Canada (AOSE)	Chinese Students and Scholars Associations in Canada	\$22,100.00
Konrad Adenauer Stiftung (Australia) Ltd	ASPI–KAS book project	\$15,000.00
The Embassy of Japan, Canberra	Pacific project and Space workshop	\$69,384.53
The Netherlands Government	United Front project	\$45,000.00
UK Foreign and Commonwealth Office	UNGGE ASEAN project	\$146,546.28
UK Foreign, Commonwealth & Development Office	Human Rights project	\$77,653.95
US Department of State (via Alion Science and Technology)	Smart cities project	\$2,500.00
US Department of Defense (via Institute for War & Peace Reporting)	Various ICPC projects, including Xinjiang human rights, China tech and systems of influence projects	\$985,140.40
US Department of State (via the US Embassy, Canberra)	Various ICPC projects, including talent recruitment, disinformation and social media, China tech projects	\$592,457.09
		<b>\$1,955,782.25</b>

#### 4: Private sector

The funding listed in Table 18 was received from private-sector organisations.

**Table 18: Private-sector organisations, funding, 2020–21**

Company	Purpose	Amount
.au Domain Administration Ltd	.au test tool project	\$33,787.88
.au Domain Administration Ltd	ICPC sponsorship	\$20,000.00
Amazon Web Services Australia Pty Ltd	ICPC sponsorship	\$100,000.00
Australian Public Affairs	Data Centre risk and analysis	\$26,000.00
CyberCX Pty Ltd	ICPC sponsorship	\$50,000.00
Cyber Security Cooperative Research Centre Limited	ICPC sponsorship	\$15,000.00
Facebook	ICPC sponsorship	\$269,574.42
Google Australia Pty Limited	ICPC sponsorship	\$50,000.00
Jacobs Australia	ICPC sponsorship, Disinformation project	\$40,000.00
Microsoft Pty Ltd	ICPC sponsorship and research support on national security	\$89,500.00
Oracle Corporation Australia Pty Limited	Podcast series	\$31,000.00
Palo Alto Networks (Australia) Pty Ltd	ICPC sponsorship	\$12,500.00
		<b>\$737,362.30</b>

## 5: State and territory government agencies

The funding listed in Table 19 was received from Australian state and territory government departments and agencies.

**Table 19: Australian state and territory governments, funding, 2020–21**

Department or agency	Purpose	Amount
Northern Territory Government	<i>North of 26 degrees south publication, and Northern Territory ASPI project</i>	\$325,000.00
NSW Police Force	NSW Review of the Trusted Digital Identity Framework	\$120,000.00
		<b>\$445,000.00</b>

## 6: Defence industries

The funding listed in Table 20 was received from defence-related private-sector organisations.

**Table 20: Defence-related private-sector organisations, funding, 2020–21**

Company	Purpose	Amount
BAE Systems Applied Intelligence	Strong & Agile research project	\$90,000.00
Boeing Australia Holdings Pty Ltd	2021 ASPI conference sponsorship	\$18,181.82
Lockheed Martin Australia Ltd	Thought leaders publication	\$45,454.55
QinetiQ Australia	2021 ASPI conference sponsorship	\$15,000.00
Rafael Australia Pty Ltd	Missile workshop	\$18,000.00
Thales Australia	2020 ASPI conference sponsorship	\$130,000.00
		<b>\$316,636.37</b>

## 7: Civil society and universities

The funding listed in Table 21 was received from civil society organisations and Australian and overseas universities.

**Table 21: Civil society organisations and universities, funding, 2020–21**

Company	Purpose	Amount
Center for Strategic & International Studies	ASPI–CSIS 2020 Executive Program on International Security	\$9,000.00
International Committee of the Red Cross	Humanitarian Law and Policy Collaboration workshop	\$18,181.82
Property Council of Australia Limited	ICPC sponsorship	\$50,000.00
United Nations Institute for Disarmament Research	Consulting service	\$12,418.94
		<b>\$89,600.76</b>

## 8: Other income

ASPI's other income in FY 2020–21 comprises of events ticket sales, interest from term deposits and ATO cashflow booster.