



Protect Report for April 2018

Investors at high risk of leaving

Ailo's model automatically flags investors that express behaviour similar to those who left **[Demo] Harbour Villiage Realty** in the last 12 months.

Clayton Walter	Reference — WALTC	Manager — 12	● ● ●
Hui Ying	Reference — YINHG	Manager — 38	● ● ●
Emily Copland	Reference — COPLE	Manager — 21	● ● ●
Mike Dimotrovic	Reference — DIMOM	Manager — 12	● ● ●
Jhing Zhu	Reference — ZHUJ	Manager — 38	● ● ●
Mrs S Clayton	Reference — CLAYS	Manager — 21	● ● ●
Henry Talbot	Reference — TALBH	Manager — 38	● ● ●
Richard Ng	Reference — NGR	Manager — 21	● ● ●
Maria Pegiou	Reference — PEGIM	Manager — 12	● ● ●
Clodagh Ochoa	Reference — OCHOC	Manager — 38	● ● ●

[Learn more about Ailo Protect](#)

April Investor Risk Profile for Harbour Village Realty

Ailo's at risk algorithm identifies 30 individual factors that influence an investor's decision to leave an agency.

FACTOR	CONTRIBUTION %
Scale Issues relating to team structure and growth	42%
Team Issues related to service continuity	27%
Income Issues related to investors' ROI expectations	18%
Value Issues related to value investors receive compared to the fees they pay	13%

[Learn more about risk factors](#)



ailo.io