

NOVATED LEASE VEHICLES

GOVERNMENT AND FULL FBT



Salary packaging is an Australian Tax Office (ATO) approved way of restructuring your income so you pay less tax. It's an arrangement with your employer whereby you forego part of your gross salary in return for benefits of a similar value, such as mortgage repayments, motor vehicles, laptops and PDAs, meal entertainment and much more.

Essentially, your employer pays you the same salary, but instead of paying all your expenses after you're taxed, you pay for selected expenses before you're taxed, thereby reducing your taxable income. Rather than waiting until your annual tax return, salary package tax-deductible items throughout the year and enjoy the savings each pay day.

The easy way to save

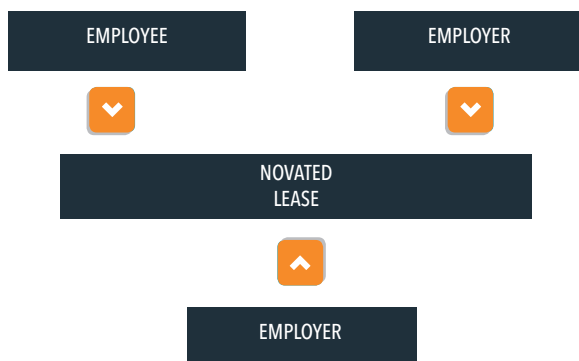
By salary packaging your vehicle you can reduce your tax and increase your take home pay.

Under a novated lease the majority of your finance and operating costs are paid from your before-tax income which therefore reduces your tax payable and increases your take home pay.

easalary will collect enough money from your after tax income to eliminate any FBT liability or Reportable Fringe Benefits.

What is a novated lease?

A novated lease vehicle is yours to use as your own, but the underlying agreement to receive the benefits is between the three parties.



What's included?

To maximise the savings under your easisalary novated lease you can include all leasing and operating costs. These costs include:

- Lease payments
- Fuel
- Insurance
- Registration
- Service and maintenance
- Tyres
- Car wash

By lowering your taxable income you pay less tax.

easalary will calculate your fuel and running costs based on the estimated number of kilometres you travel each FBT year. You may adjust your budget at any time if your usage changes during the course of the lease.

What cars can be packaged?

The Australian Tax Office definition of a motor vehicle includes, new and used cars, station wagons, panel vans, utility trucks or similar vehicles designed to carry a load of less than one tonne, and any other road vehicle designed to carry a load of less than one tonne or nine passengers.

A motor bike is not considered a motor vehicle for the purpose of a novated lease.

You can lease more than one vehicle at a time and you can upgrade when it suits you.

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The Process

- 1) Get confirmation from your employer that you are eligible to salary package a vehicle via a novated lease
- 2) Contact easisalary to receive a quote or discuss your packaging options
 - call easisalary on 1300 22 44 88
 - email your enquiry to info@easisalary.com.au
 - submit your enquiry at easisalary.com.au
 - attend an onsite easisalary information session
- 3) Your leasing consultant will discuss your all of your options including:
 - What type of vehicle you require
 - Lease terms of 1 to 5 years
 - What your budget is likely to be based on the km you travel
- 4) Once you have settled on your vehicle choice and lease term a quote is prepared for you outlining the lease cost, operating budgets, savings, benefits and effect on your take home pay. All quotes are prepared free of charge and with no obligation.
- 5) If you wish to proceed, you will accept the quotation and be asked to complete a finance application. If required you may also need to have your employer authorise you entering a lease.
- 6) easisalary will arrange your lease approval and once approved, order your vehicle or confirm your used purchase (if a used car). Lease and authorisation documents will be prepared and executed by you and your employer.
- 7) On settlement you will take delivery of your vehicle and we will advise your payroll to commence deductions from your salary.
- 8) Continue to get the benefit of the tax savings over the period of your easisalary novated lease.

How it works day to day

STEP 1

Choose your vehicle and sign your novated lease.



STEP 2

Your employer deducts the agreed amount each pay cycle and sends it through to easisalary.



STEP 3

easisalary will pay your lease payment and the balance is held in your easisalary account.



STEP 4

These funds are then used to pay for fuel, tyres, servicing, insurance and all other running costs. Because of the way it's collected from your pre-tax salary it means that all these costs are tax free.

Additional Benefits

Its your money

Always remember that with an easisalary novated lease, any unused money is returned to you at the end of the lease.

Flexibility

We know your circumstances may change throughout the term of your lease. easisalary will assist you with any changes needed with your novated leasing agreement.