

Quarterly Market Report January to March 2020



Coomera



Jason&Coomera

Principal & Auctioneer

As a resident of the northern end of the Gold Coast for over 25 years, Jason has a strong passion for the area and is keen to share his passion with anyone whilst assisting them with their real estate needs. Choosing to raise his family in the Coomera area, based on its values and lifestyle with access to the great waterways of the northern end of the Gold Coast.

With past careers as a Golf Professional and also the Defence Force, Jason developed key attributes which have enabled him to build strong relationships and a successful sales history. Completing a Business Management Degree, from Texas Wesleyan University in Fort Worth Texas, U.S.A, Jason expanded his knowledge and skills which has allowed him to continue to build on his success so far. Past clients state that Jason's attention to detail is strong, whilst not getting in the way of the bigger picture and always having their interests in mind.

With 10 Years of strong sales in the Northern End of the Gold Coast he has established himself as a leading agent in the area.





Professional & Trusted

Testimonials

Sensational Experience

Jason has been in the industry for a long time, giving him a wealth or market knowledge. We were constantly informed of incoming leads, potential buyers and updated with weekly results. Communication is paramount when selling. We were in regular contact and always knew what to expect, given ample time to plan our open home each week and received prompt feedback after every inspection. Professionalism was second to none. We would highly recommend Jason Read and team. – **Skye & Matt** (Vendor)

He was very polite and very accommodating.

Jason was very helpful in answering any questions we had for him. We were at the house for some time waiting for family members to come and have a look also. So, nothing was too much trouble and he is a very approachable person. – Linda & Robert (Buyer)

Honest and straight to the point

Jason is a great guy, very honest which is a rare quality these days. Pointed out any issues with the house and was extremely helpful with any questions I had regarding the issue. — **Ben** (Buyer)

Easy to deal with genuine bloke

Jason made buying my first home very easy, he was very helpful and quick to respond with all my questions. Cheers mate – **Scott** (Buyer)

Top bloke top agent!

Would highly recommend Jason to anyone. He was open and honest throughout the whole process of selling and assured us he would get the sale that we did. Kept in contact throughout the sale and happily helped where ever needed. Not only was he a godsend throughout the sale he proceeded to help us outside of our sale. Total Legend! – Danny & Shannan (Vendor)

Home purchase Coomera Waters

Purchasing our first home in Australia was made a warming pain free experience with the help of Jason Read. Thank you so much, we would highly recommend Jason's services. — Tim & Lisa (Buyer)

Down to earth Agent

We brought our house from Jason many years ago and I was so pleased to track him down to sell it for us. He knew the area so well and in a very short time had our home sold. His communication has been great throughout and he has gone the extra mile to put our concerns at ease. I would highly recommend Jason if you are thinking of selling your home. - Trevor and Angie (Vendor)

Great Agent

Thank you, Jason, for selling my home, very dedicated agent with a personal touch, much appreciated. – **Sandy** (Vendor)

Recent Sales



2 Freya Circuit Coomera QLD 4209

Sold Price

☐ 720m² ☐ 199m²

Sold Date 11-Mar-20 Price Change -

Year Built 2005

DOM 81 Distance 0.7km

First Listing Last Listing

\$600,000 \$600,000



7 Wangi Way Coomera QLD 4209

Sold Price



Sold Date 10-Mar-20 DOM 154

Distance 1.1km

🗏 4 🗎 3 😞 2

Price Change -First Listing

Year Built 2002

Last Listing

\$639,000





27 Quest Terrace Coomera QLD 4209

Sold Price

□ 5 **□** 3 **□** 2 2,010m² 355m²

Sold Date 09-Mar-20 DOM 299

Distance 1.23km

Price Change -First Listing

Last Listing

Year Built -

\$550,000 \$500,000





7 Elusive Road Coomera QLD 4209

Sold Price

 \blacksquare 4 $\stackrel{\triangleright}{=}$ 2 \rightleftharpoons 4 $\stackrel{\triangleright}{\Box}$ 874m² $\stackrel{\square}{\Box}$ 256m²

Sold Date 06-Mar-20 Price Change -148

Year Built 2006

\$795,000 First Listing Distance 0.74km Last Listing \$785,714





2 Wangi Way Coomera QLD 4209

Sold Price

\$635,000

□ 621m² □ 156m²

Year Built 2017

Sold Date 03-Mar-20 Price Change ▼-6.5% DOM 166 Distance 1.06km

First Listing Last Listing

\$679,000 \$650,000

DOM = Days on market

RS = Recent sale

Recent Sales



64 Buccaneer Way Coomera QLD 4209

Sold Price

Sold Price

Sold Price



□ 480m² □ 254m²

Sold Date 28-Feb-20 Price Change -

First Listing \$1,150,000 Last Listing

Year Built 2004

\$1,100,000



\$1,145,000

\$780,000



8 Buccaneer Way Coomera QLD 4209

□ 885m² □ 385m²

□ 5 **□** 2 **□** 2

Sold Date 28-Feb-20 Price Change -DOM 15 First Listing Distance 0.9km Last Listing

Year Built 2005





3 Freya Circuit Coomera QLD 4209

☐ 735m² ☐ 251m² **△** 4 **△** 3 **△** 2

Sold Date 24-Feb-20 Price Change ▼-0.9% DOM 35

DOM

Distance 0.98km

First Listing Distance 0.71km Last Listing

Year Built 2005





26 Pathfinder Road Coomera QLD 4209

Sold Price

\$787,000

\$787,000

 \blacksquare 5 $\stackrel{\triangleright}{\blacksquare}$ 2 \bigcirc 2 $\stackrel{\triangleright}{\Box}$ 1,085m² $\stackrel{\square}{\Box}$ 229m²

Sold Date 21-Feb-20 173 Distance 0.23km

Price Change -\$827,619 First Listing Last Listing \$796,190 Year Built 2004





46 Pathfinder Road Coomera QLD 4209

Sold Price

□ 4 **□** 2 **□** 2 □ 800m² □ 288m²

Sold Date 20-Feb-20 Price Change -DOM 68 Distance 0.32km

First Listing \$915,000 Last Listing \$879,000 Year Built 2004



DOM = Days on market

RS = Recent sale

Recent Sales



10 Fidelis Place Coomera QLD 4209

Sold Price

☐ 782m² ☐ 220m²

Year Built 2002

Sold Date 17-Feb-20 DOM Distance 0.91km

98

Price Change -First Listing

Last Listing

\$727,000



22 Piccolo Street Coomera QLD 4209

Sold Price



Sold Date 17-Feb-20 DOM

Distance 0.94km

Price Change -\$700,000 First Listing Last Listing \$700,000 Year Built 2002





6 Cadence Lane Coomera QLD 4209

Sold Price

4 2 2 2 □ 800m² □ 247m²

Sold Date 07-Feb-20 DOM 227 Distance 0.62km

Price Change -\$700,000 First Listing

Last Listing

Year Built 2004



44 Ragamuffin Drive West Coomera QLD 4209

\$650,000

\$700,000

□ 4 □ 2 □ 2 □ 834m² □ 230m²

Sold Date 04-Feb-20 Price Change -213

Distance 1.04km

\$700,000 First Listing

Last Listing

Year Built 2007

Sold Price





9 Benecia Avenue Coomera QLD 4209

Sold Price

\$800,000

□ 833m² □ 230m²

Sold Date 29-Jan-20 DOM 30

First Listing Distance 0.95km Last Listing

Price Change ▲ 0.1% \$799,000

\$799,000

Year Built 2011



DOM = Days on market

RS = Recent sale

Recent Sales



71 Impeccable Circuit Coomera QLD

Sold Price

□ 887m² □ 171m²

Sold Date 23-Jan-20 Price Change -

Year Built 2008

\$560,000 DOM First Listing Distance 0.41km Last Listing \$560,000





6 Westward Way Coomera QLD 4209

Sold Price

□ 4 **□** 2 **□** 2 ☐ 664m² ☐ 210m²

Sold Date 21-Jan-20 DOM 87 Distance 0.4km

Price Change -\$700,000 First Listing Last Listing \$700,000 Year Built 2005





18 Sailaway Court Coomera QLD 4209

Sold Price

\$765,000

 \blacksquare 4 \clubsuit 2 \rightleftharpoons 2 □ 950m² □ -

Sold Date 20-Jan-20 DOM

Distance 1.03km

Price Change ▲ 2% First Listing \$750,000 Last Listing \$750,000

Year Built 2006





51 Westward Way Coomera QLD 4209

Sold Price

\$905,000

□ 839m² □ -

Sold Date 20-Jan-20 Price Change -

Distance 0.8km

First Listing Last Listing Year Built -



30 Pathfinder Road Coomera QLD 4209

Sold Price

\$650,000



 \blacksquare 4 $\stackrel{h}{\rightleftharpoons}$ 2 \rightleftharpoons 2 $\stackrel{L}{\Box}$ 620m² $\stackrel{P}{\Box}$ 207m²

Sold Date 16-Jan-20 DOM 213

Distance 0.23km

Price Change ▲ 0.2% First Listing \$649,000 Last Listing \$549,000

Year Built 2003



DOM = Days on market

RS = Recent sale



We are local & We are Coomera

Office Profile

After twenty years of working in the real estate industry on the Gold Coast, in particular the Coomera area, Jason & Jacqui decided to join forces and open Raine and Horne Coomera. Now entering into their second year of business they have achieved agency of the year for Coomera 2020 from RateMyAgent, this is based on client's reviews and recommendations followed by successful sales statistics. Striving into the unfolding future, we embrace the use of technology using up-to-date software and products to deliver quality service to all our clients.

The business offers local knowledge and expertise under the Raine and Horne banner, with the personal touch of a family-run organisation. Our office follows three virtues; **Hungry**, **Humble & Smart** from, Patrick Lencioni's book 'The ideal team player',

we strive to not only satisfy the needs of our clients but to exceed them with results and passion.

We specialise in residential property sales, property management, buying, selling and investing, Raine and Horne Coomera welcome you to drop in for a friendly chat about all your real estate needs.

Expert& Knowledge

Support Team



Jacqui Read Principal & Property Manager

Having been a business owner previously with a strong background of Property Management and Accounting Jacqui will lead the Property Management team offering some of the latest technology whilst continuing to offer personalised customer service to their clients.

Jacqui has grown up on the Gold Coast after moving from New Zealand in 1989 and has seen the Gold Coast change over that time and is now enjoying raising her family here in Coomera. Previous to her 15 year career in Real Estate she work for some of the leading banks in both Management and Leading Services giving her an insight to the other side of the property sale transaction. Jacqui also has a Diploma in Business Accounting and is always looking for further expand her knowledge base.



Jason MacMillan Sales Agent & LREA



Dana Gotlieb Sales Assistant to Jason Read



Jasmin Turpin
Administration



Amelia CookeProperty Management Assistant



Rosemary Dela Cruz
Administration Assistant



Coomera

Recent Sales



6 Kintail Lane Coomera QLD 4209

Sold Price

\$705,000

 \blacksquare 4 $\stackrel{\triangleright}{\blacksquare}$ 2 \rightleftharpoons 2 $\boxed{\square}$ 828m² $\boxed{\square}$ 256m²

DOM

133 Distance 0.49km

Sold Date 16-Jan-20 Price Change ▼-5.9% First Listing \$749,000 Last Listing \$729,000

Year Built 2005





8 Mistral Lane Coomera QLD 4209

Sold Price

\$723,000

 \blacksquare 5 $\stackrel{\triangleright}{\rightleftharpoons}$ 2 \rightleftharpoons 2 $\stackrel{\triangleright}{\sqsubseteq}$ 963m² $\stackrel{\square}{\square}$ 265m²

Year Built 2007

Sold Date 15-Jan-20 DOM 552 Distance 0.29km

Price Change ▼-9.1% First Listing \$795,000 Last Listing \$720,000





52 Brindabella Close Coomera QLD 4209

Sold Price

\$825,000

□ 345m² □ -

Sold Date 09-Jan-20 Price Change ▼-18.3% DOM 173 Distance 1.38km

First Listing Last Listing \$895,000

\$1,010,000

Year Built -





6 Tiercel Lane Coomera QLD 4209

Sold Price

\$945,000

 \blacksquare 5 $\stackrel{\triangleright}{\blacksquare}$ 2 \rightleftharpoons 3 $\stackrel{\triangleright}{\Box}$ 1,193m² $\stackrel{\square}{\Box}$ 325m²

Sold Date 05-Jan-20 Price Change -104

Distance 0.91km

First Listing

Year Built 2010

Last Listing \$950,000





1 Fidelis Place Coomera QLD 4209

Sold Price

 \triangle 4 \bigcirc 2 \bigcirc 2 \bigcirc 1,006m² \bigcirc 227m²

Sold Date 02-Jan-20 Price Change -DOM 34

First Listing

Last Listing

\$760,000

\$760,000

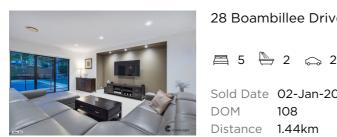
Year Built 2002



DOM = Days on market

RS = Recent sale

Recent Sales



28 Boambillee Drive Coomera QLD 4209

Sold Price

□ 5 □ 2 □ 748m² □ -

Sold Date 02-Jan-20 Price Change -DOM 108

First Listing \$850,000 Last Listing \$827,619

Year Built 2006

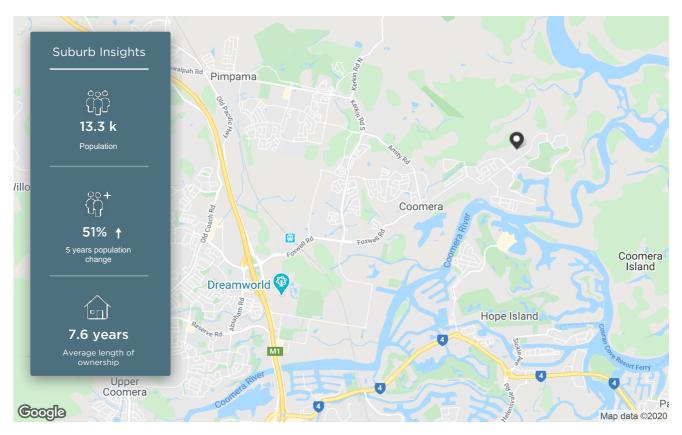


DOM = Days on market

RS = Recent sale

Coomera

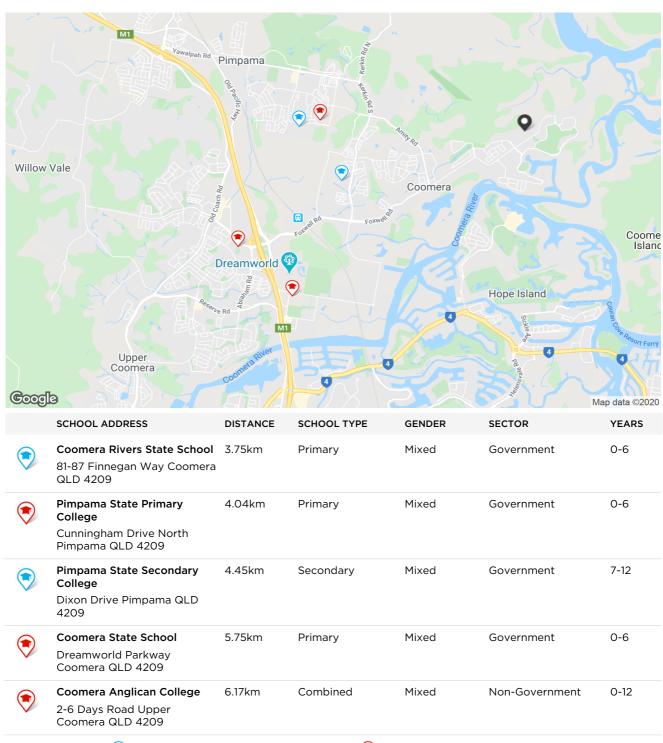
Demographic



The size of Coomera is approximately 24.6 square kilometres. It has 35 parks covering nearly 5.9% of total area. The population of Coomera in 2011 was 8,792 people. By 2016 the population was 13,312 showing a population growth of 51.4% in the area during that time. The predominant age group in Coomera is 0-9 years. Households in Coomera are primarily couples with children and are likely to be repaying \$1800 - \$2399 per month on mortgage repayments. In general, people in Coomera work in a trades occupation. In 2011, 42.9% of the homes in Coomera were owner-occupied compared with 36.8% in 2016. Currently the median sales price of houses in the area is \$515,000.

| HOUSEHOLD STRUCTURE | | HOUSEHOLD OCCUPANCY | | HOUSEHOLD INCOME | | AGE | |
|-----------------------|------|---------------------|------|------------------|------|-------|------|
| TYPE | % | TYPE | % | TYPE | % | TYPE | % |
| Childless Couples | 26.3 | Owns Outright | 8.0 | 0-15.6K | 2.1 | 0-9 | 20.3 |
| Couples with Children | 52.3 | Purchaser | 28.8 | 15.6-33.8K | 6.7 | 10-19 | 15.5 |
| Single Parents | 20.2 | Renting | 61.2 | 33.8-52K | 11.5 | 20-29 | 16.9 |
| Other | 1.2 | Other | 0.3 | 52-78K | 18.0 | 30-39 | 16.3 |
| | | Not Stated | 1.7 | 78-130K | 28.4 | 40-49 | 14.9 |
| | | | | 130-182K | 13.4 | 50-59 | 8.9 |
| | | | | 182K+ | 10.6 | 60-69 | 4.7 |
| | | | | | | 70-79 | 2.0 |
| | | | | | | 80-89 | 0.4 |
| | | | | | | 90-99 | 0.1 |
| | | | | | | | |

Local Schools





Property is within school catchment area

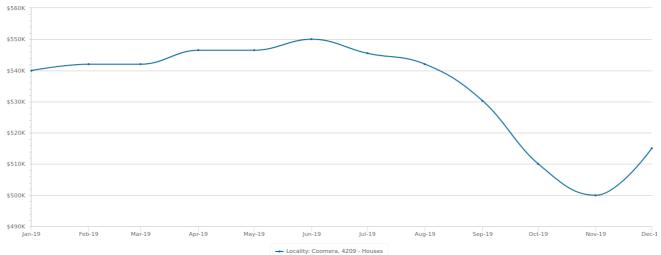


Property is outside school catchment area



Recent Market Trends

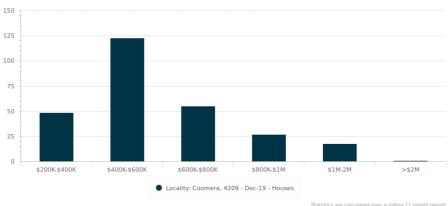
Median Sale Price - 12 months (House)



| PERIOD | PROPERTIES SOLD | MEDIAN PRICE | GROWTH | DAYS ON MARKET | LISTINGS | ASKING RENT |
|----------|-----------------|--------------|-----------------|----------------|----------|-------------|
| Dec 2019 | 21 | \$515,000 | 3.0% 🔺 | 75 | 192 | \$460 |
| Nov 2019 | 26 | \$500,000 | - 2.0% ▼ | 76 | 211 | \$460 |
| Oct 2019 | 26 | \$510,000 | -3.8% ▼ | 76 | 202 | \$460 |
| Sep 2019 | 23 | \$530,250 | - 2.2% ▼ | 74 | 190 | \$460 |
| Aug 2019 | 33 | \$542,000 | -0.6% ▼ | 73 | 185 | \$460 |
| Jul 2019 | 19 | \$545,475 | -0.8% ▼ | 73 | 177 | \$460 |
| Jun 2019 | 16 | \$550,000 | 0.6% 🔺 | 76 | 168 | \$460 |
| May 2019 | 15 | \$546,475 | 0.0% | 75 | 280 | \$460 |
| Apr 2019 | 27 | \$546,475 | 0.8% | 73 | 293 | \$460 |
| Mar 2019 | 23 | \$542,000 | 0.0% | 71 | 305 | \$460 |
| Feb 2019 | 22 | \$542,000 | 0.4% | 62 | 296 | \$460 |
| Jan 2019 | 23 | \$540,000 | 0.2% | 60 | 293 | \$460 |

Sales by Price - 12 months (House)

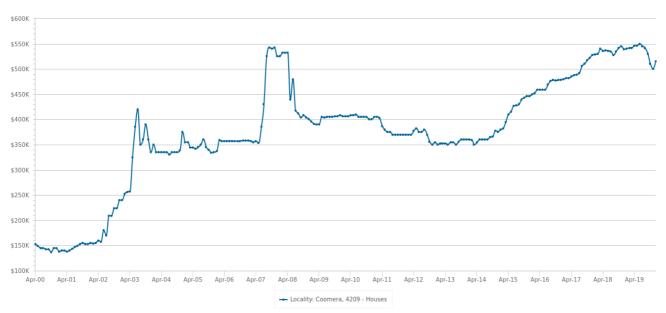
| PRICE | NUMBER |
|---------------|--------|
| <200K | 0 |
| \$200K-\$400K | 49 |
| \$400K-\$600K | 123 |
| \$600K-\$800K | 55 |
| \$800K-\$1M | 27 |
| \$1M-\$2M | 18 |
| >\$2M | 1 |





Long Term Market Trends

Median Sale Price - 20 years (House)



Statistics are calculated over a rolling 12 month period

| PERIOD | PROPERTIES SOLD | MEDIAN PRICE | GROWTH | DAYS ON MARKET | LISTINGS | ASKING RENT |
|--------|-----------------|--------------|-----------------|----------------|----------|-------------|
| 2020 | - | - | - | - | 637 | \$465 |
| 2019 | 274 | \$515,000 | -4.4% ▼ | 75 | 669 | \$460 |
| 2018 | 286 | \$538,834 | 2.0% 🔺 | 54 | 584 | \$450 |
| 2017 | 314 | \$528,250 | 10.3% 🔺 | 52 | 509 | \$450 |
| 2016 | 205 | \$479,000 | 7.4% 🔺 | 49 | 402 | \$455 |
| 2015 | 145 | \$446,000 | 18.8% 🔺 | 33 | 318 | \$450 |
| 2014 | 78 | \$375,500 | 4.3% 🔺 | 47 | 314 | \$430 |
| 2013 | 45 | \$360,000 | 1.4% 🔺 | 58 | 290 | \$412 |
| 2012 | 23 | \$355,000 | -4.1% ▼ | 91 | 327 | \$410 |
| 2011 | 27 | \$370,000 | -7.5% ▼ | 84 | 333 | \$407 |
| 2010 | 35 | \$400,000 | -2.1% ▼ | 109 | 317 | \$400 |
| 2009 | 32 | \$408,500 | 1.9% 🔺 | 51 | 286 | \$425 |
| 2008 | 24 | \$401,000 | -23.6% ▼ | 51 | 212 | \$370 |
| 2007 | 39 | \$525,000 | 46.7% 🔺 | 50 | 97 | \$310 |
| 2006 | 37 | \$357,900 | 6.8% ▲ | - | 59 | \$290 |
| 2005 | 19 | \$335,000 | -10.7% ▼ | 121 | 43 | - |
| 2004 | 14 | \$375,000 | 11.9% 🔺 | - | 9 | - |
| 2003 | 31 | \$335,000 | 39.6% ▲ | - | - | - |
| 2002 | 22 | \$240,000 | 56.9% ▲ | - | 1 | - |
| 2001 | 23 | \$153,000 | 5.5% 🔺 | - | - | - |



Vision & Service

Our Difference

135 years strong 1883 - 2018

We offer a unique combination of advantages that add up to our difference. Raine & Horne offers services and results that are simply outstanding. With over 300 offices, 3,000 employees, we sell in excess \$11 billion value of property and manage more than 72,000 homes across Australia. This will give you the confidence that we will achieve the best results for you whether selling or managing your investment.

As a fourth-generation 100% Australian-owned family business, we're driven to achieve the best results for you. You'll notice a personal touch, professionalism and a true commitment to our clients.

It is this approach that's seen us grow from a single shop front in 1883 to over 300 offices nationwide today. Our growth means we're able to see the big picture and use it to our client's advantage. With offices across all states and territories; city, coastal, country and overseas, we tailor campaigns to reflect your marketplace.

In 2018, Raine & Horne will celebrate its 135th year in business, making it one of the oldest privately-owned firms in the southern hemisphere. Inextricably linked to the Australian property market, Raine & Horne is continually rated as one of Australia's highest profile real estate companies.

Raine & Horne is the only real estate Super Brand. We leverage our brand awareness to market your property to the widest audience and to achieve the best price.

We are full-service network who provide a truly comprehensive real estate service comprising sales, leasing, management and consulting. The local knowledge of each office is complemented by our centralised market research, marketing know-how and technology resources.



Professional & Trusted

Testimonials

Jason was very professional & knew the market

Jason was very professional and knew the market. Jason goes above and beyond a normal estate agent. He is understanding of your position and does everything to help you. – **Vicki & Michael** (Vendor)

Purchased house via Jason

We purchased a house through Jason and were very happy with his professional and down to earth approach. Great communication and did all he could to make sure we were happy with the purchase. Would use Jason to buy or sell via in the future. – **Lloyd & Leah** (Buyer)

Great to work with!

I've been working with Jason for several years, and on each occasion have found him to be upbeat, friendly, helpful and professional always. Jason knows the market well, especially Coomera Waters, and is well respected by both buyers and sellers due to his down to earth and honest approach. He is well versed to provide both buyers and sellers with the most up to date information and to ensure a fair and accurate price is achieved for both parties. As a seller of a unoccupied property, Jason offered a great deal of support to make it an easy process. - **Melanie** (Vendor)

Purchase of a property

Jason is friendly and personable. He is a straight shooter who has a very good knowledge of the area he works within. Jason was very easy to deal with, offered a great deal of assistance and knowledge, did everything he promised and more, nothing was too much trouble for him and his friendly team. With his help the purchase of a property was easy and straight forward, no fuss or bother and was done with a smile. Nothing was too much trouble for him, he was always available for questions and offered some really great advice. Highly recommended and very professional, start to finish and beyond. – **David & Susan** (Buyer)

Sensational!

Jason has sold three of my properties now, and every time we have achieved a great result in expected and agreed time frame. Communication is always A1, delivering desired outcome with no stress. I couldn't recommend Jason highly enough. – Dan & Helen (Vendor)

Jason Read

Jason is professional and very knowledgeable about Coomera Waters. He is punctual and went above our expectations. – **Hans & Sheryn** (Vendor)



Attract more of the right buyers and get a better result for the sale of your property. With our advanced digital marketing technology, it really is that simple.

Amplify. Exclusive to Raine&Horne®

Attract more buyers, increase exposure and get better results for your property with Amplify

Exclusive to Raine & Horne, **Amplify** uses the latest in digital marketing technology to market your property.

It places property ads across social media sites and search engines including Facebook, Instagram and Google, targeting audiences based on their online profile and behaviours.

Property Dashboard

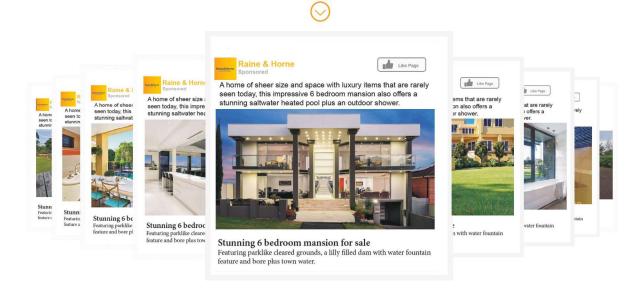
The live dashboard provides detailed analytics, providing you with real-time insights into your property's performance.



Why use Amplify?

Amplify's advanced technology learns and evolves in real time. This improves targeting, performance and reaches a wider audience. It's proven, results can be up to 17x better than traditional, digital or mainstream marketing channels.

Amplify creates **72 different online ads**, putting your property ahead of the competition



For further details including pricing, contact your **local Raine & Horne office** today or visit **rh.com.au**



Disclaimer

Based on or contains data provided by the State of Queensland (Department of Natural Resources and Mines) 2020. In consideration of the State permitting use of this data you acknowledge and agree that the State gives no warranty in relation to the data (including accuracy, reliability, completeness, currency or suitability) and accepts no liability (including without limitation, liability in negligence) for any loss, damage or costs (including consequential damage) relating to any use of the data. Data must not be used for direct marketing or be used in breach of the privacy laws; more information at www.propertydatacodeofconduct.com.au

The Appraisal Amount contained in the report may have been manually provided by the Agent; or may be based on an automated valuation model estimate provided by CoreLogic ('AVM Estimated Value'). AVM Estimated Values are current at the date of the publication only. It is computer generated and is not a professional appraisal of the subject property and should not be relied upon in lieu of appropriate professional advice. The accuracy of the methodology used to develop the AVM Estimated Value, the existence of the subject property, and the accuracy of the AVM Estimated Value and all rule sets provided are estimates based on available data and are not guaranteed or warranted. CoreLogic excludes all liability for any loss or damage arising in connection with the Appraisal Amount and/or AVM Estimated Value.

Product Data licensed by CoreLogic under a Creative Commons Attribution licence. For details regarding licence, data source, copyright and disclaimers, see

www.corelogic.com.au/aboutus/thirdpartyrestrictions.html

All information relating to Schools provided by CoreLogic is as a courtesy only. CoreLogic does not make any representations regarding the accuracy or completeness of the data. You should contact the School directly to verify this information.

Whilst all reasonable effort is made to ensure the information in this publication is current, CoreLogic does not warrant the accuracy or completeness of the data and information contained in this publication and to the full extent not prohibited by law excludes all for any loss or damage arising in connection with the data and information contained in this publication.