

For period ended 30 June 2018

For period ended 30 Ju	HE ZUIO							
	1 Month	3 Months	6 Months	1 Year	3 Year (p.a.)	5 Year (p.a.)	Since Inception (p.a.)	Inception Date
Conservative								1-Jul-10
Model Portfolio Return	0.22%	0.63%	0.81%	3.79%	4.21%	5.08%	5.98%	
Benchmark (CPI +3%)	0.40%	1.22%	2.47%	4.96%	4.67%	4.96%	5.23%	
Relative Performance	-0.18%	-0.59%	-1.66%	-1.17%	-0.46%	0.12%	0.75%	
Franking Credits	0.00%	0.03%	0.08%	0.22%	0.29%	0.31%	0.52%	
Balanced								1-Jul-10
Model Portfolio Return	0.31%	1.36%	0.88%	5.81%	5.65%	7.53%	8.18%	
Benchmark (CPI +4%)	0.48%	1.46%	2.97%	5.98%	5.69%	5.97%	6.25%	
Relative Performance	-0.17%	-0.10%	-2.09%	-0.17%	-0.04%	1.56%	1.93%	
Franking Credits	0.00%	0.06%	0.16%	0.32%	0.43%	0.46%	0.66%	
Growth								1-Jul-10
Model Portfolio Return	0.22%	1.52%	0.54%	6.05%	6.21%	8.70%	9.28%	
Benchmark (CPI +5%)	0.57%	1.70%	3.46%	6.99%	6.71%	6.99%	7.27%	
Relative Performance	-0.35%	-0.18%	-2.92%	-0.94%	-0.50%	1.71%	2.01%	
Franking Credits	0.00%	0.07%	0.19%	0.42%	0.51%	0.54%	0.63%	
Growth Plus								1-Jul-10
Model Portfolio Return	0.33%	1.85%	0.76%	7.24%	6.93%	9.93%	10.35%	
Benchmark (CPI +6%)	0.64%	1.95%	3.96%	8.01%	7.72%	8.01%	8.29%	
Relative Performance	-0.31%	-0.10%	-3.20%	-0.77%	-0.79%	1.92%	2.06%	
Franking Credits	0.00%	0.08%	0.21%	0.47%	0.59%	0.62%	0.70%	

Performance Notes:

- 1: The performance of each multi-asset class model portfolio is compared to its stated investment objective (the benchmark). That is, to exceed the Consumer Price Index (CPI) by a fixed margin.
- ${\it 2: Model port folio\ returns\ assume\ dividends\ are\ reinvested.}$
- 3: Returns greater than 12 months are annualised.
- 4: Returns are calculated before transaction, portfolio and MDA fees as these differ pending what platform the investment is held.
- 5: Returns are rounded to two decimal places.
- 6: Returns and holdings may vary between investors given the nature and timing of beneficial ownership under an MDA structure
- 7: This document is for marketing purposes only
- 8: Past performance is not an indication of future performance.

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Single Asset Class: Performance Table

For period ended 30 June 2018

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	1 Month	3 Months	6 Months	1 Year	3 Year (p.a.)	5 Year (p.a.)	Since Inception (p.a.)	Inception Date
Australian Equities								1-Jul-10
Model Portfolio Return	2.71%	7.47%	3.51%	10.98%	7.05%	9.34%	9.10%	
S&P/ASX 200 Accum Index	3.27%	8.48%	4.29%	13.01%	9.04%	9.98%	9.44%	
Relative Performance	-0.56%	-1.01%	-0.78%	-2.03%	-1.99%	-0.64%	-0.34%	
Franking Credits	0.00%	0.26%	0.67%	1.41%	1.49%	1.48%	1.46%	
Australian Equities (Income)								9-Mar-12
Income Return	0.36%	1.17%	2.58%	6.78%	6.25%	6.30%	6.04%	
Capital Return	2.15%	2.28%	-5.15%	-3.87%	-2.74%	0.60%	4.42%	
Model Portfolio Return	2.51%	3.45%	-2.56%	2.91%	3.51%	6.91%	10.45%	
S&P/ASX 100 Accum Index*	3.45%	6.63%	2.55%	7.05%	4.84%	6.60%	9.91%	
Relative Performance	-0.94%	-3.18%	-5.11%	-4.14%	-1.33%	0.31%	0.54%	
Franking Credits	0.00%	0.35%	0.89%	2.13%	2.03%	2.12%	2.08%	
Takeover Target								20-Dec-11
Model Portfolio Return	1.81%	3.63%	-2.14%	4.28%	7.54%	9.64%	11.31%	
S&P/ASX 300 Accum Index	3.19%	8.36%	4.27%	13.24%	6.77%	6.67%	7.21%	
Relative Performance	-1.38%	-4.73%	-6.41%	-8.96%	0.77%	2.97%	4.10%	
Franking Credits	0.05%	0.08%	0.42%	0.90%	0.84%	0.88%	0.94%	

Performance Notes:

- 1: All Benchmark and Model returns are calculated assuming dividends are reinvested
- 2: Returns greater than 12 months are annualised
- 3: Returns are calculated before transaction, portfolio and MDA fees as these differ pending what platform the investment is held
- 4: Returns are rounded to two decimal places
- 5: Returns and holdings may vary between investors given the nature and timing of beneficial ownership under an MDA structure
- 6: This document is for marketing purposes only
- 7: Past performance is not an indication of future performance
- 8: *From 1 June 2018 the Australian Equities Income benchmark changed from the S&P/ASX 100 Industrials Accum Index to the S&P/ASX 100 Accum Index

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