



The experts in business sales

YOUR BUSINESS.
OUR EXPERTISE.
YOUR SUCCESS.

Specialised in **Business Sales,**
Advisory & Valuations Services



BUSINESS
SALES



BUYER
ADVOCACY



BUSINESS
ADVISORY



BUSINESS
VALUATIONS



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BUSINESS & FRANCHISE RESALE SERVICES

Whether you're looking to sell, buy or build a business, **Expert Business** offers end-to-end support tailored to your goals.

WHAT WE OFFER



BUSINESS RESALE

We market and sell businesses across a wide range of industries, delivering maximum exposure and premium results.



FRANCHISE RESALE

Specialists in the resale of established franchises, helping buyers find the right opportunity and sellers achieve the best possible outcome.



FRANCHISE GREENFIELDS

We connect you with leading franchise brands and guide you through the process of building a new business from the ground up.



MARKETING THAT DELIVERS

Strategic marketing campaigns, targeted buyer databases and strong industry networks ensure the right buyers see your business.



END-TO-END SUPPORT

From preparation and valuation to negotiation and settlement – we're with you every step of the way.



Our mission is simple:

to achieve the best result for our clients through expertise, integrity and dedication.



BUYER ADVOCACY

Buying the right business is a significant decision.

We represent buyers exclusively, providing **expert guidance** and **protecting your interests** at every step.

“

We're with you every step of the way to secure the right business for your future. ”

OUR **BUYERS** JOURNEY



1. CONSULTATION

We understand your goals, budget and the type of business you're looking for.



2. SEARCH

We conduct a targeted search using our extensive network and off-market access.



3. ASSESSMENT

We evaluate opportunities, analyse key information and identify the best options.



4. NEGOTIATION

We negotiate the best terms and conditions to protect your position.



5. SETTLEMENT

We manage the due diligence, contracts and settlement process from start to finish.

HOW WE **ADD VALUE**



MARKET SEARCH

Access to on-market and off-market opportunities.



DUE DILIGENCE

We review and analyse to reduce risk and uncertainty.



VALUATION

Independent advice to ensure you pay the right price.



NEGOTIATION

Skilled negotiators working solely in your best interests.



CONTRACTS

We manage the paperwork and legal process.





BUSINESS ADVISORY SERVICES

We provide strategic advice that helps business owners grow, improve performance and plan for the future with confidence.

From growth strategies and operational improvement to exit planning and acquisitions, our experienced advisors work alongside you at every stage of your business journey.

HOW WE HELP



GROWTH STRATEGY

Identify opportunities, set clear goals and build strategies for sustainable growth and value.



EXIT & SUCCESSION PLANNING

Prepare your business for exit or transition to ensure the best outcome for you and your stakeholders.



ACQUISITION ADVISORY

Find the right businesses, assess risk and maximise value in your next acquisition.



OPERATIONAL IMPROVEMENT

Improve systems, processes and efficiency to boost performance and profitability.



FINANCIAL & PERFORMANCE REVIEW

Gain clarity through analysis, benchmarking and actionable recommendations.



STRATEGIC PLANNING

Make confident decisions with a clear plan for today and the future.

OUR ADVISORY SERVICES



Business Growth Strategies

Unlock new opportunities and scale with confidence.



Exit & Succession Planning

Plan ahead for a smooth and successful transition.



Acquisition & Expansion Advice

Identify, evaluate and secure the right opportunities.



Operational & Financial Improvement

Enhance performance and drive profitability.



Mergers & Acquisitions Support

Strategic guidance for buyers, sellers and investors.



Strategic Planning

Align goals, resources and actions for long-term success.



Practical advice. Proven strategies.
Better decisions, stronger businesses.



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Book a confidential consultation
with one of our advisors today.



BUSINESS VALUATIONS

Independent. Commercial. Defensible.

We deliver accurate, reliable and comprehensive business valuations for a wide range of purposes, prepared by experienced professionals using recognised methodologies and current market data.

VALUATIONS FOR:



Buying & Selling

Know the true value of your business in today's market.



Family Law Matters

Expert valuations for property settlements and disputes.



Shareholder & Partnership

Resolve disputes and changes in ownership with confidence.



Finance & Lending

Valuations to support loan applications and financing decisions.

*Trusted valuations.
Better decisions.* ↗



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