

InXpress[®]



Take control of your future

Ready to break free from the 9-to-5?

Leverage your sales experience and drive with InXpress, a global shipping logistics network that helps you turn ambition into business success.





A message from our Chief Commercial Officer

Dear Entrepreneur-in-the-making,

Are you tired of climbing the corporate ladder only to find it doesn't lead where you want to go? Perhaps you've dreamed of running your own business but feel daunted by the pressures of starting from scratch. If this sounds like you, you're in the right place.

Say hello to the InXpress franchise opportunity — where your ambition meets practical steps to success!

This is a premium business opportunity. It's your entry into a global network of shipping experts with cutting-edge technology and a brand that's been revolutionising the shipping logistics sector for more than 25 years.

We're not talking about delivering packages. We're talking about delivering actual time, money, and stress-saving solutions, whether shipping across town or across the continent. All while building tangible returns for the most important business of all: your own!

So, stop putting in the work for someone else. Start exploring how InXpress will help you realise your greatest earning potential yet.

I look forward to speaking with you.

Michelle Price

What you'll discover in this prospectus:

- ✓ The InXpress story and why we're industry leaders
- ✓ Why the shipping and logistics sector is booming across the Oceania
- ✓ The potential for significant earnings with our proven model
- ✓ What makes our model and franchisees stand out from the crowd

... and more to ignite your entrepreneurial spirit!

Your life as an InXpress franchisee



With InXpress, you're in business for yourself but never by yourself. Our proven model and ongoing support give you the tools to build a thriving business while putting the results where they belong — in your bank account!

Be your own boss: Set your own goals and work toward them on your terms.

Reward effort with balance: Embed systems to give more control over when and where you work as your franchise matures.

Sell what SMBs want: Tap into the booming e-commerce and shipping industry.

Make a difference: Help local businesses flourish by solving their shipping challenges.

Join a global network: Benefit from the support and experience of over 450 franchisees worldwide.

Start small and grow: Start with minimal investment and scale at your pace.

Thrive with cutting-edge technology: Leverage our proprietary software to stay ahead of the competition.

Enjoy comprehensive training: no prior shipping experience? No problem! We'll teach you everything you need to know.

Key attributes for success:

- ✓ Strong interpersonal skills
- ✓ Sales and marketing aptitude
- ✓ Problem-solving mindset
- ✓ Commitment to customer service
- ✓ Ambition and drive to succeed
- ✓ Desire to be financially free

Revolutionary from the start

Shipping is a critical, often under-addressed part of global business. Since 1999, InXpress has transformed how small and medium-sized businesses (SMBs) access shipping solutions.

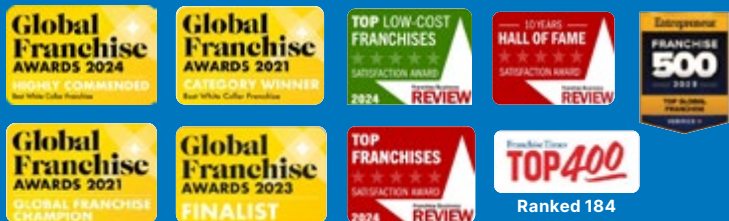
Our mission drives everything: providing unbeatable software and customer support through unparalleled industry knowledge and reach. This commitment effectively levels the playing field, giving SMBs access to the same competitive advantages previously reserved for enterprise clients.

What began with strategic carrier relationships has evolved into a powerful system that connects business shippers to tailored solutions. Today, InXpress leads the charge in streamlining logistics worldwide, with more than 450 franchisees in 14 countries driving innovation through exceptional customer service and substantial support for our entrepreneurial franchise network.

Our success hasn't gone unnoticed:

- ✓ Have won and been finalists for the Global Franchise Awards multiple times
- ✓ Ranked as a Top Franchise and Top Low-Cost Franchise by Franchise Business Review
- ✓ Consistently highly ranked by Entrepreneur and Franchise Times

These accolades aren't just feathers in our cap. They're a testament to the robust business model and support system we offer our franchisees.





More than 217 billion packages are shipped globally each year with parcel volume growing rapidly due to e-commerce. That's a lot of deliveries to track!

Shipping logistics: A tide of opportunity

Surprise Fact



More than 5,900 parcels are shipped every second and 11 billion tons of goods are transported by ship yearly.

At InXpress, we're not just participating in this boom — we're leading the charge. We're uniquely positioned to service businesses across more than 1,000 industries, from manufacturers to fine art dealers and everything in between. In fact, a parcel was sent through InXpress every four seconds!

Where does InXpress fit? As an authorized reseller of shipping services for some of the global leaders, including UPS® and DHL, we are professional consultants for supply chains. We identify pain points in the shipping processes for businesses of all sizes and deliver technology tools and process improvements to help them ship smarter.

What makes this opportunity even more exciting is the lasting relationships and residual income our franchisees build. Businesses don't just ship with us once; they keep coming back because we consistently save them time, money, and hassle. By building a loyal customer base, you're not just creating a business; you're generating income that can grow with every shipment.

Why customers stay with InXpress:

- ✓ Access to wholesale shipping rates
- ✓ Time-saving shipping platform
- ✓ Personal, local support
- ✓ Multiple carrier options under one roof
- ✓ Long-term partnership approach



Breaking it down: the InXpress advantage

Our franchisees operate as Freight Consultants, growing their business through our custom-built and maintained software platform.

WebShipX allows easy quoting, comparison, and booking with top-tier carrier companies, saving our customers time, money, and hassle in their shipping.

Thanks to our high shipping volumes, we secure wholesale rates from our carrier partners. Through our easy-to-use booking platform, your customers gain access to these discounts and incredible carrier flexibility while you serve as their personal advisor for all things shipping.

As a Franchisee, your role combines Sales, Marketing, and Customer Service. You promote your Franchise locally while building a nationwide customer base. You're responsible for your own customers, growing your portfolio through traditional means and your ability to market your Franchise effectively.

We're not a courier. We're a tech-enabled logistics problem-solver.



Your path to success

At the heart of InXpress is our commitment to simplifying shipping for SMBs while equipping franchisees with proven technology and tools for success.

webshipX

Our specially designed platform is the cornerstone of this promise.

- ✓ Simplifies shipping processes for you and your clients
- ✓ Creates intuitive and effortless workflows that save valuable time
- ✓ Provides real-time tracking and reporting
- ✓ Offers instant quotes from multiple top-tier carriers
- ✓ Automates administrative tasks, increasing your productivity

Build your business in five repeatable steps:

01

Acquire clients:

Leverage our proven marketing strategies to attract SMBs in your area.

02

Assess needs:

Consult with businesses to understand their shipping requirements.

03

Provide solutions:

Use **WebShipX** to offer tailored shipping solutions at competitive rates.

04

Build relationships:

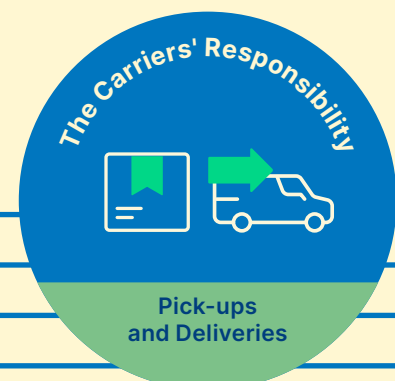
Deliver ongoing support to become their trusted shipping partner.

05

Grow:

Expand your client base and build a team as your business scales.

How the model works



Our comprehensive carrier network

At InXpress, we're proud to partner with leading freight and parcel shipping providers. Our strategic relationships mean better rates, more choices, and seamless shipping solutions for your clients.



Global Carriers



Your worldwide logistics powerhouse, making international shipping feel as simple as local delivery.



Whether it's economy or priority service, they've mastered the art of getting things where they need to be.



Combining cutting-edge technology with sustainability to transform global shipping challenges into opportunities.



Custom-focused solutions for International & Sea freight Shipping Services.

Local Carriers



Setting the standard for same-day delivery with live tracking and exceptional service.



On demand same day, urgent deliveries regardless of the size of your shipment.

Domestic Express Services



Australia Post's premium freight service, offering unmatched domestic coverage and reliable solutions.



Expert efficiency in transportation and tracking, ensuring your shipments are never just a number.

Domestic Services

aramex
delivery unlimited

Global innovation meets extensive network coverage for worldwide shipping success.

NORTHLINE

Conquering the unique challenges of northern Australia's logistics with expertise and reliability.

ALLIED
EXPRESS

Speed meets reliability in this express courier service focused on Australian business needs.

CAL
EXPRESS.COM

Fast and flexible courier champions, making urgent and scheduled deliveries look easy.

CTI Logistics Limited

Nationwide logistics experts committed to timely, trackable deliveries.

LocaFreight
Transport & Distribution

Your community's shipping partner, delivering local knowledge with every package.

HI-TRANS
EXPRESS

Crafting tailored transport solutions for both local and interstate deliveries.

Vision
FREIGHT SYSTEMS
TRANSPORT & WAREHOUSING

Where transparency meets efficiency in advanced freight management.

Specialised Services

GBT
Brisbane Transport

General & Express road transport for palletised and full truck load solutions across Australia.

COPE
SENSITIVE FREIGHT

Australia's largest independent sensitive freight specialist.

TLC ENTERPRISE

Providing express services across Melbourne and Victoria for urgent heavy weight shipments.

sadlers.
LOGISTICS

Rail Freight:
Daily freight departures direct from purpose built Logistics terminals.

TASFREIGHT

Tasmanian Freight Services, door to door delivery to anywhere in Australia.

This diverse carrier network ensures you'll always have the right solution for your customers, whether they're shipping across town or oceans.

**You bring ambition,
we'll provide
the expertise.
Join a network of
entrepreneurs making
a real impact.**

Is a logistics franchise right for me?

We're not just looking for anyone to join our network. We're seeking motivated individuals who are ready to take charge of their future, put their ambition to work for their own financial benefit, and make a real impact in their local business community.

You don't have to know all the ins and outs of shipping logistics,

Don't worry if you lack logistics experience – what matters most is your drive and determination. If you bring the ambition, we'll instill the expertise.

Our franchisees come from diverse backgrounds – from corporate sales executives to teachers and everything in between. What unites them is their entrepreneurial spirit and desire to build a business that makes a difference to them and their clients.



Our most successful franchisees consistently:

- ✓ Build relationships naturally and excel at consultative sales
- ✓ Commit fully to business development, especially in the first two years
- ✓ Deliver exceptional customer service and solve shipping challenges
- ✓ Adapt quickly to industry changes and evolving client needs
- ✓ Demonstrate a strong work ethic with clear financial goals
- ✓ Lead teams effectively as their business grows
- ✓ Balance ambition with patience to build a sustainable business

All the training and advice you need

At InXpress, we believe in setting our franchisees up for success from day one.

Our intensive business training programme will transform you into a shipping industry expert, regardless of your background. Level-up as you grow, thanks to ongoing support.

Week 1

Lay the foundation:

- Introduction to InXpress and the shipping industry
- Deep dive into our purpose-built software, **WebShipX**
- Sales techniques and customer acquisition strategies

Build up your business acumen:

- Advanced shipping solutions and carrier relationships
- Business management and financial planning
- Customer service excellence and problem-solving

And beyond

Followed by endless support:

- Our online university is packed with resources to help you grow
- Regular check-ins with our dedicated support team
- Networking opportunities with fellow franchisees



You're never alone in our network.

When you become an InXpress franchisee, you're joining a community of like-minded entrepreneurs, which offers countless practical and emotional benefits:

- ✓ Mentorship from seasoned franchisees
- ✓ Regular regional meetings for knowledge sharing
- ✓ Annual conferences combining learning and celebration
- ✓ A collaborative culture where success is shared

This combination of initial training, ongoing advice and support, and peer networking ensures you have all the tools and knowledge needed to build a thriving InXpress franchise in the Australia.



Let's talk financing.

Money talks: investment and earning potential

The initial franchise fee is \$85,000 + GST, which covers everything you need to get up and running:

- ✓ Comprehensive training programme
- ✓ Access to our unique **WebShipX** software
- ✓ Initial marketing materials and support
- ✓ Ongoing business support and mentoring

We recommend having a budget to cover up to a year of living expenses while you build your business. This ensures you can focus on growth without immediate financial pressure.

The beauty of the InXpress model lies in its scalability and the recurring revenue it generates. So you can tap into this booming industry and live out your dreams — a new home, a new car, exciting travel — it's all possible as a tenacious InXpress franchise owner!

And when you reach these goals? InXpress and your fellow franchisees will be right there alongside you, cheering on your achievements.

Your future awaits!

With InXpress, your commitment directly determines your success. By applying our proven system consistently, you'll build a valuable business asset that:

- Establishes recurring revenue that grows with each satisfied client
- Creates opportunities to develop a team that complements your strengths
- Adds to your lifestyle and long-term wealth-building strategy

Balance isn't just a buzzword.

As an InXpress franchise owner, you're not buying a lifestyle — you're building one. And you're making lifelong connections as you do.



This is an opportunity for those who are driven to create something meaningful: a business that delivers real financial return, long-term value, and the kind of freedom that comes from ownership, not short-cuts.

It takes commitment and consistency, plus a mindset focused on growth. But for those who lean in, the payoff is real: more control, more opportunity, and more rewards. And ultimately, the kind of balance that only comes from building success on your terms.

As your business scales, you'll earn the ability to:

- Take control of how your time is spent, because you've built something that runs with you, not just because of you
- Design a working environment and team structure that maximises your performance, not just your comfort
- Build and lead a team that extends your reach and accelerates growth
- Create a valuable, income-generating asset that supports your long-term financial goals

For franchisees who put in the effort, the upside isn't incremental — it's transformational.

Beyond business: make a difference



At InXpress, we believe in the power of business to create positive change.

Empower local businesses:

- Help Australian businesses compete on a global stage by providing affordable, efficient shipping solutions
- Become a trusted advisor, helping local companies grow and expand their reach
- Contribute to job creation and economic growth in your community

Strengthen your community:

- Sponsor local events or sports teams
- Participate in or organise charitable initiatives
- Offer internships or mentoring programmes for young entrepreneurs

Protect the environment:

- Help reduce the carbon footprint of shipping through efficient logistics
- Educate clients on sustainable packaging options
- Participate in local environmental initiatives



Build your legacy:

- ✓ Establish yourself as a respected business leader in your community
- ✓ Create a valuable asset that can be passed down to future generations
- ✓ Potentially sell your franchise in the future, funding your retirement or next venture

By joining InXpress, you're embarking on a journey that goes beyond personal success. You're becoming part of a global network committed to empowering businesses and enriching communities across Australia.

As a franchisee, you'll have the opportunity to become a valued contributor to your local economy and community.

Take control of your future with InXpress.

Don't let another day pass without stepping toward your dreams. There are several ways to explore this exciting opportunity and find the perfect fit for your entrepreneurial aspirations!

Attend a Discovery Day:

Get an in-depth look at the InXpress opportunity and meet our team in person.

Speak with current franchisees:

Hear first-hand experiences from those who've already taken the leap.

Explore available territories:

Find out about opportunities in your preferred area.

Contact us today!

Phone:

0401 058 607

Email:

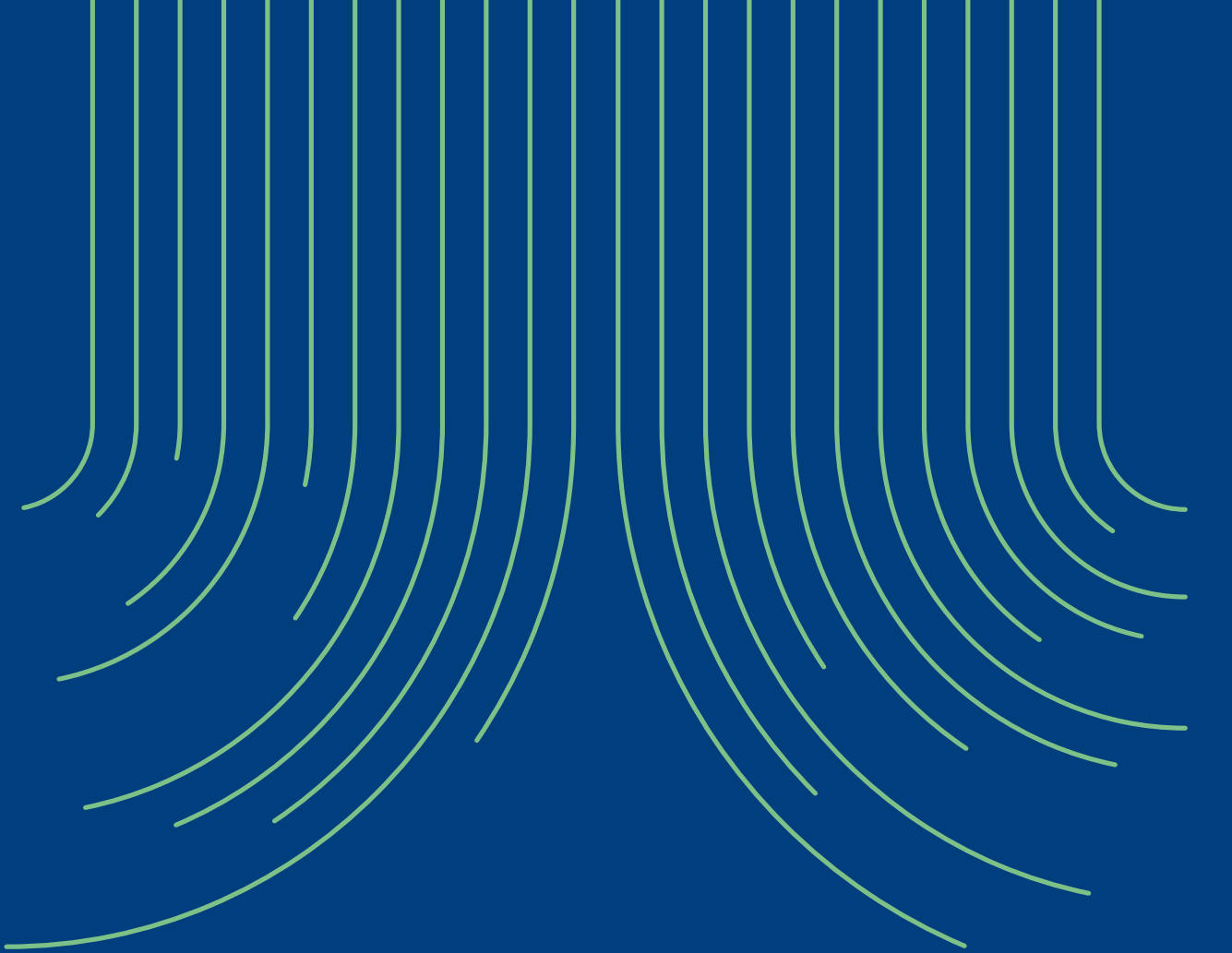
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Your journey to business ownership and financial freedom starts here.

Let's make it happen together.



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