

Seminars

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| 10.30am | Franchising for the new decade | Clayton Treloar, Mail Boxes Etc |
| 11am | Is franchising right for you? Presented by the Franchise Council of Australia | Andrew Benefield, Chatime Tamra Seaton, MDS Legal |
| 11.30am | Conversations with franchisees A panel of successful franchisees share their experiences and business journeys | Christine Teng, Chatime Soibhone Nascimento, Poolwerx Chitra Suppiah, Resolve Finance Facilitated by Peter White, Franchise Council of Australia (FCA) |
| 12 noon | How to be your best in a franchise – tips to follow | Steve Hansen, Think Done Management Consulting |
| 12.30pm | The winning formula - Key steps to buying a franchise business | Rajiv Rajan, Benchmark |
| 1pm | Franchising in a post-pandemic world – everything you need to know | Doug Downer, Franchise Ready |
| 1.30pm | Perfecting a solid business plan | Clayton Treloar, Mail Boxes Etc |
| 2pm | What makes a good franchisee from a franchisor's perspective | Rachel Killen, The Mr Group |
| 2.30pm | How to pick a winning franchise system | Mike Geddes, Poolwerx |
| 3pm | Lessons learned as a franchisee | Samiul Islam, Aramex |
| 3.30pm | The importance of communication in franchise systems | Sarah Allen, Appliance Tagging Services |
| 4pm | Start-up accounting advice and questions to ask to help you succeed | Graham Downs & Stuart Third, Downs Accounting |

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