

Grow Your Church Through Visitors

Lesson Nine: After the Service

The 15 minutes after the service is the time of church growth. What you do with your visitors after the service will determine the growth of your church.

If you don't connect with your visitors you won't be able to do any follow up with them

Think of the range of visitors coming to your church. They range from people who don't want any connection to those who are longing to be part of your church. Cater for everyone in this wide spectrum.

Guest Lounge

Set up an area in your foyer for a guest lounge. Don't take people into a separate room. Set up some chairs with some hosts. Not all of your visitors will go there and that's ok. The pastor can connect with the visitors in this lounge.

Get Their Contact Details

The pastor and all volunteers involved with visitors need to carry a pen and a visitor's contact details card.

After you connect with the visitor and the conversation comes to a natural end, take out the contact card and begin to write their name on the card and ask for their contact details.

99% of people will give their name, address, email and best contact number.

Never put those details into your phone. Let people know that the information is protected by your church's privacy policy.

Download and Complete the Check List

Establish guest lounge

Print contact card

Pastor carrying contact card

Volunteers carrying contact card