

Small and Medium Enterprises (SME) Export Hubs successful applicants

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Round 1 Successful Applicants

Recipient organisation	Project title	Project description	Grant (excl. GST)	Total project cost (excl. GST)	Project activity location(s)
Food South Australia Incorporated	SA Food and Beverage Export Hub	The project will establish an Export Hub to bring together business, research and government organisations and agencies to support the food and beverages manufacturers and producers in South Australia. The Hub will offer specialist advice and support by offering tailored coaching and case management to allow SMEs to achieve their export goals.	\$234,933	\$470,795	Urrbrae, SA Tanunda, SA Mount Gambier, SA Murray Bridge, SA Port Pirie, SA

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Greater Whitsunday Alliance Limited	Mackay-Isaac-Whitsunday METS Export Hub	The project will establish the Mackay-Isaac-Whitsunday (MIW) Mining Equipment Technology and Services (METS) Export Hub in Mackay QLD. The hub will focus on the development and implementation of a targeted Export Strategy for the MIW METS sector, providing greater access to export specific training, market intelligence and financial support for MIW METS SMEs.	\$353,420	\$706,840	Mackay, QLD

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Hunternet Co-operative Limited	NSW Export Hub	The project will establish the NSW Export Hub at offices in Newcastle and Ourimbah, NSW. The hub will focus on three industry sectors, mining equipment, technology and services (METs), food and advanced manufacturing and will provide the following services to SMEs: Provide an Export Hub Manager for each industry sector to develop partnerships and benefits to SMEs, provide a range of services and structured training to help encourage and maximize SME business entry into three main export markets, make available support services like cultural awareness training, marketing resources and engagement with all levels of government and the services they offer.	\$1,260,900	\$2,521,800	Newcastle West, NSW Ourimbah, NSW

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TSBE Export and Investment Development Limited	Southern Queensland Innovation in Export Hub	The project will establish an Export Hub to establish the global reputation and capability of food and agribusiness and oil and gas SMEs in Southern Queensland. The project will help encourage SMEs to develop a collaborative export culture within the region to promote the premium products and services available. The project will provide professional support services, networking opportunities and stakeholder engagement.	\$839,416	\$1,678,833	Toowoomba, QLD
Regional Development Australia - Orana	Orana Opportunity Network METS Export Hub	The project will establish an Export Hub which will focus on the support and development of mining equipment and technology services SME participants. The project will service the Orana and the Central West regions and will identify commercial opportunities, facilitate an increase in investment and develop an economic development strategy.	\$234,887	\$469,775	Dubbo, NSW

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East Gippsland Food Cluster Incorporated	Gippsland Connect	The project will establish the Gippsland Connect Export Hub in Morwell and Traralgon VIC. The hub will focus on the food industry sector by supporting participating Gippsland agrifood SMEs to improve their capabilities, increase exports and support business/industry growth. The project will develop and implement a collaborative targeted export strategy which connects Gippsland agrifood sector capabilities with export market demands.	\$200,000	\$400,000	Morewell, VIC Traralgon, VIC
Australian Wagyu Association Ltd	The Australian Beef Export Capability Development Hub	The project will establish an Export Hub to develop export capability for SMEs working in the Australian Wagyu Industry through the implementation of Japanese Meat Image carcass grading cameras. The Hub will assist SMEs to use and develop skills in the use of these cameras to assist the Australian Wagyu Industry to build on product quality and brand recognition.	\$801,847	\$1,603,695	Armidale, NSW

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Australian Manufacturing Technology institute Ltd	Export Hub	The project will establish the Rail and Haulage Supply Chain Export Hub in Wantirna VIC. The hub will focus on the manufacturing industry to deliver specialised education, and tailored support services with target market opportunities for SMEs engaged in rail and haulage supply chain commercial enterprise, thus enabling them to develop the knowledge, capability and capacity to successfully export their products and services.	\$1,500,000	\$4,200,000	Wantirna, VIC

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Agribusiness Regional Development Association Incorporated	Capital Regions Export Hub	The project will establish the Capital Regions Export Hub at offices in Canberra, ACT and Wagga Wagga, NSW. The hub will focus on the food industry sector and will provide the following services to SMEs: a business assessment program to understand capacity to export, provide general and tailored advice, and develop products and services for businesses considering exporting, deliver seminars and workshops to provided business with relevant skills and knowledge.	\$280,000	\$560,000	Griffith, ACT Wagga Wagga, NSW