

## Sales Executive

Are you a motivated and experienced sales executive in search of your next challenge? We want you.

### **Role Highlights:**

- Uncapped earning potential – base salary + commission
- Working in the design and interiors industry
- Excellent working environment including parking

Our Auckland based Sales Executive will be responsible for driving sales growth in the greater Auckland region. Building relationships primarily with architects and designers, join a company with a legitimate point of difference and NZ made products that our clients are exceptionally receptive to.

### **Responsibilities include:**

- Managing existing accounts and building new business
- Maintain relationships with clients by providing support, information, and guidance
- Business development, researching and recommending new opportunities
- Prepare and deliver appropriate client presentations
- Participate on behalf of the company in exhibitions or conferences
- Demonstrate leadership and responsibility heading up the AKL based team

### **The successful applicant will:**

- Have proven experience selling to the interior fitout/specifier market
- Be a fast learner with a passion for sales
- Be self-motivated with a results-driven approach
- Have excellent communication and interpersonal skills
- Have a passion for working in a design led customer centric environment

If you have an interest in this role and possess the attributes mentioned above, then do not hesitate – remuneration is negotiable and we offer excellent working conditions where you can be part of a progressive and positive team.

Please apply with a copy of your CV and a cover letter to [laura@solvehr.co.nz](mailto:laura@solvehr.co.nz). Any enquiries please call Laura on 027 562 3048.