

Media release

Household Capital expands its team

8 October 2019 – Household Capital, an independent, specialist retirement funding provider today announced it has expanded its team with three key hires across marketing and technology.

The first of these is Mario Garrido as Chief Marketing Officer. He joins Household Capital from AustralianSuper, where he was Head of Brand, Retention, & Direct Growth Strategy. His background includes consumer marketing and customer experience roles at a number of major companies, including Village Roadshow, Nova FM and Telstra.

On his appointment, Mario commented, “After almost five years at Australia’s largest super fund, I learned that super savings and the Age Pension will not be enough for most Australians to live an adequate or comfortable retirement.”

“Joining Household Capital for me means continuing the battle for retirement adequacy, helping Australians thrive in retirement by unlocking the benefits of their hard work in savings in their homes through their working life.”

Josh Funder, Household Capital’s CEO, commented, “Mario’s expertise with direct marketing and customer experience will help us take our message to a larger number of Australia’s retirees.”

The second appointment is Matt Chalmers, who joins Household Capital as Chief Technology Officer (CTO). In his role, Matt will be focused on developing an overarching technology strategy and roadmap for Household Capital and building a technology platform that is scalable, insightful, and serves the needs of senior Australians.

Matt joins the business with a wealth of technology experience, having spent more than a decade at IRESS, followed by roles with a number of fintech start-ups.

Commenting on his role, Matt Chalmers said, “I’m pleased to be working with the Household Capital team – this is a thoroughly enthusiastic, customer focused, and tech-enabled company.”

The final appointment is Brenton Kaitler, who joined Household Capital as Manager of Program & Platform. Brenton has an extensive background in building corporate start-ups, analytics and technology, which will be his key focus.

Prior to joining Household, Brenton constructed and managed RACV Mobile Tyres, a corporate start-up for RACV, now one of their key member pillars. He has extensive business building, risk pricing and technology experience, with a strong ability to understand and integrate disparate components into a homogeneous customer offering for a business. He has held senior roles in pricing, portfolio management, innovation and general management at Suncorp, GE and RACV.

Brenton said, “I’m super excited to join the team – working with a passionate group of people working on a solution that has both strong societal impact and financial growth prospects is hugely exciting.”

Josh Funder commented, “I’m delighted to welcome Matt and Brenton to the team.”

“Each has deep experience in the fintech sector and will be able to provide thought leadership and support to the Household Capital executive through their respective industry experience and insight.”

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About Household Capital

Household Capital is an Australian-owned independent retirement funding provider founded in 2016 with the aim of helping retired Australians 'Live Well at Home'. It offers retirees a responsible and sustainable financial solution that allows them to bundle their superannuation savings, equity in their home and their Age Pension to achieve their retirement goals while continuing to live at home.

www.householdcapital.com.au

About Dr Joshua Funder

Josh Funder is CEO and Managing Director of Household Capital. He has served as chairman and director of US and Australian companies and spent over a decade as a partner at GBS, Australia's largest venture funds management firm. He worked with the Clinton Foundation HIV/AIDS Initiative, helping to successfully negotiate reduced prices for anti-retrovirals and initiate pharmaceutical supplies across eastern and southern Africa. Josh earned Bachelor of Science and Bachelor of Law degrees at Melbourne University, and an Advanced Law Certification degree at the London School of Economics. He gained a Doctor of Philosophy degree in intellectual property for biotechnology from Oxford University, where he studied as a Rhodes Scholar.

Full biographical details can be found at www.householdcapital.com.au/about/

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