

## **MEDIA RELEASE**

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## **Mercer appoints Senior Client Manager for Industry and Public Sector Funds**

Mercer, a global consulting leader in advancing health, wealth and career, and a wholly owned subsidiary of Marsh and McLennan Companies (NYSE: MMC), has appointed senior executive Paul Giles to the role of Senior Client Manager, responsible for large Industry and Public Sector clients.

With more than two decades of experience across financial services, peak bodies, professional services and government, Mr Giles joins Mercer at a Partner level from the Link Group where he most recently held the role of General Manager, Legislation and Regulatory Reform.

Mr Giles has previously worked in government for Senators Arthur Sinodinos and Amanda Vanstone, and for the Insurance Council of Australia as General Manager Government and Stakeholder Relations.

Mercer's Client Management Leader for Industry and Public Sector Jo-Anne Bloch said clients would benefit from the mix of superannuation, policy, government and leadership expertise that Mr Giles brings.

"The superannuation sector is experiencing a time of significant change, with a raft of regulatory and legislative changes underway including Protecting Your Super and BEAR. Now more than ever, we have a much more impactful role to play as a partner to trustees," Ms Bloch said.

"Paul's strong knowledge of the issues faced by industry and public sector funds, as well as his expertise at a policy and regulatory level, will help clients cut through the complexity to best serve their members," she said.

Mr Giles said funds were facing a range of challenging external factors, but were in a strong position to deliver greater outcomes for members.

"In the midst of regulatory reforms and more intense scrutiny, public sector and industry funds are experiencing growth, with their focus on profit for members setting them apart. I'm looking forward to helping trustees provide more value to members, particularly as people become more discerning when it comes to the member experience and increasingly engaged in how their retirement savings are invested," Mr Giles said.

Mr Giles joins Mercer on 11 June and will be based in Sydney.

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## **About Mercer**

[Mercer](#) delivers advice and technology-driven solutions that help organisations meet the health, wealth and career needs of a changing workforce. Across the Pacific, organisations look to Mercer for global insights, thought leadership and product innovation to help transform and grow their businesses.

Mercer's more than 23,000 employees are based in 44 countries and the firm operates in over 130 countries. Mercer is a wholly owned subsidiary of [Marsh & McLennan Companies](#) (NYSE: MMC), the leading global professional services firm in the areas of risk, strategy and people. With 75,000 colleagues and annualized revenue approach \$17 billion, through its market-leading companies including [Marsh](#), [Guy Carpenter](#) and [Oliver Wyman](#), Marsh & McLennan helps clients navigate an increasingly dynamic and complex environment. For more information, visit [www.mercer.com.au](http://www.mercer.com.au).