



October 2015

To whom it may concern

Re: Sales Reference

Mark was recently involved in the sale of our property at 9 Diversey Lane in Wiri, Auckland.

After putting in place an effective sales and marketing plan and also utilising his existing pool of investors we were presented with multiple offers close to our expectations. On further negotiations, Mark managed to convince the buyer to increase their price to a level at which we all agreed. The sale was complicated by the existing tenants first right of refusal to buy. Mark managed both this relationship and the other buyer's expectations with complete professionalism and ensured there was complete transparency throughout the process which was in everyone's interest and paramount to a successful outcome. Eventually the tenant purchased the property for which we were very happy with the result.

Mark conducted himself very professionally and we appreciated all the communication throughout the process. We would recommend Mark to any Vendor who is looking for an experienced and effective broker to sell their property.

Regards,

A handwritten signature in blue ink, appearing to read 'Edwin and Annette Potts', written in a cursive style.

Edwin and Annette Potts
Vendor