

## A collage of four photographs showing diverse people. The top photo shows a man and a woman smiling. The middle photo shows a woman with two young children. The bottom-left photo shows a man and a woman looking at a laptop. The bottom-right photo shows a woman with two young children. The collage is framed by green geometric patterns.

# Working together to achieve our goals and aspirations

## Our goals

### Our family

Building up and using our existing abilities so that we can work together to reach our goals

### Our support

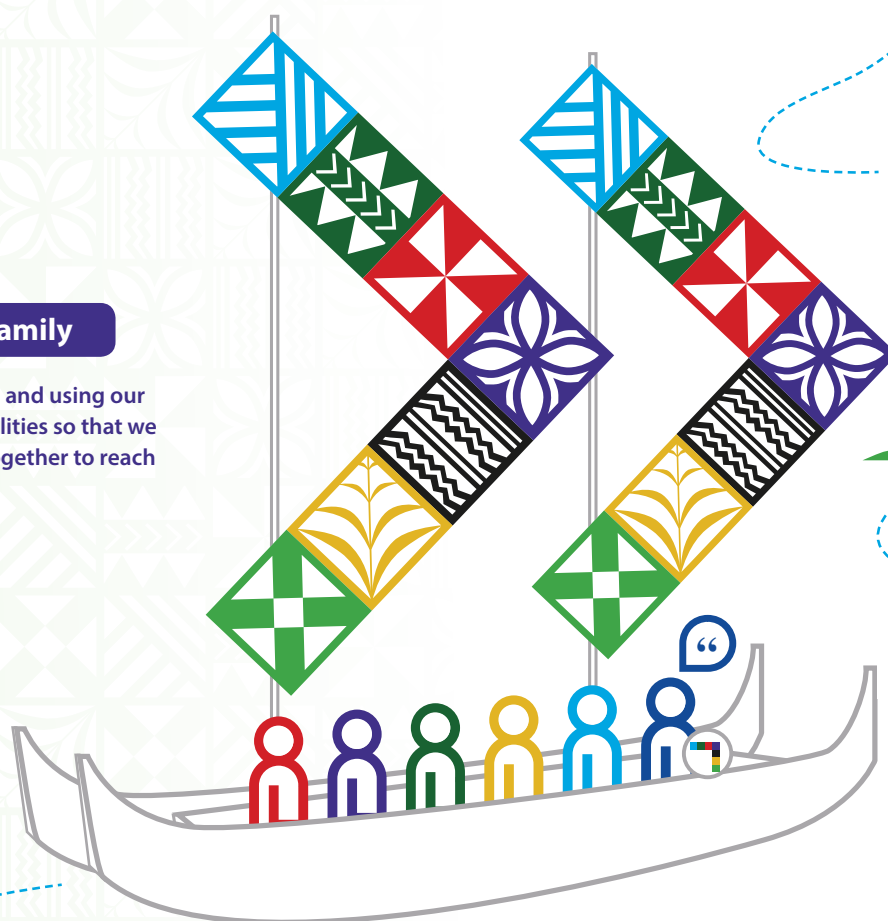
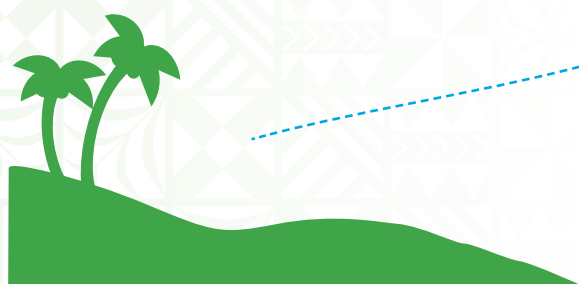
At various points along the journey we draw on our support networks including our navigators who walk alongside us with cultural and contextual experience

### Our journey

We work together as a family to define our aspirations, set goals and build our capability

### Our ancestors

We build on our collective heritage and the knowledge of those who came before us to create a secure future for the next generations



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*Talofa lava, Malo e lelei, Ni sa bula vinaka, Fakaalofa lahi atu, Taloha ni, Halo olaketa, la orana, Namaste, Mauri, Kia ora and warm Pacific greetings*

## *Kia orana from the Chairman of the Board*

I am delighted to present the Pasifika Futures Annual Report for 2017 which describes our third year of work. This report reflects the hard work of our partners and families during the journey to reach their aspirations.

The past 3 years has been a journey of understanding what our family's needs are, who or which organisations are best placed to work alongside families, understanding what the navigation model looks like, developing the commissioning outcomes framework, infrastructure, evidence base and monitoring and evaluation framework. All of this work has been based on our values driven philosophy which has emphasised "Shared responsibility for outcomes, Partnerships for Progress and Family Driven."

We continue to be inspired by the stories of success and progress that our families are making. We thank the more than 10,500 families and 56,000 individuals who have partnered with us for trusting us with their stories, their time and their most valued possession – their family members. Our families have made an impact in reducing debt, becoming non-smoking families, enrolling more children into early childhood education, improving NCEA rates, completing trade qualifications and creating new businesses and jobs.

We have been encouraged by the interest and support shown by all sectors of the community to engage and embrace the Whānau Ora model. In particular we thank our Pacific community leaders who have been generous in providing guidance and wisdom as we journey along this path.

I would like to, in particular, thank my fellow Directors and to acknowledge their service and commitment to provide strategic direction in overseeing our commissioning strategy and performance and in exercising strong and clear leadership.

I would like to take this opportunity to recognise the contribution of La'auli Sir Michael Jones KNZM who was honoured this year by the New Zealand Government. We feel privileged to work alongside you and recognise your lifetime service to our communities and families.

I would like to thank Mrs Debbie Sorensen, CEO and the

management team and staff who continue to work tirelessly to ensure we meet the expectations of our stakeholders, families, communities and Government. We were pleased to see Mrs Sorensen recognised this year by the Pacific Business Trust receiving the Pacific Business Executive of Year Award.

We acknowledge the support we have received during the year from Hon Te Ururoa Flavell previous Minister for Whānau Ora and Hon Leuluai'ali'iotumua Bill English previous Prime Minister and Hon Alfred Ngaro Minister for Pacific peoples.

We look forward to working with the incoming government and welcome our new Minister of Whānau Ora Hon Peeni Henare.

As we move forward into the next year we will continue to focus on those families most in need, continue to work alongside our partners to improve family's experiences and continue to tell the stories of family's success.

We recognise those who have gone before us, and on whose shoulders we stand, we thank those who provided the opportunity and invited us to join this journey and who have walked alongside us, most importantly we thank our families. We are humbled to serve you and proud to witness your success.

Kia manuia

**Mr Kiki Maoate ONZM, FRACS**  
Chairman, Pasifika Futures Ltd





## *Pasifika Futures Ltd Board of Directors*



*From left to right: Dr Francis Agnew, Dr Kiki Maoate, La'auli Sir Michael Jones, Dr Siniva Sinclair*

Pasifika Futures has a Board of Directors that reflects the interests of our Pacific communities, demonstrates strong Governance skills and experience and is able to operate within cultural frameworks. The board has extensive networks throughout New Zealand and the region built on family, village, kinship, professional, sporting, church, cultural, education, business and community relationships. As individuals who have dedicated their lives to serving Pacific communities the relationships are deep and multifaceted.

The board consists of 4 members, (3 men and 1 woman). There are two Cook Island and two Samoan Directors. All Directors are

involved in ongoing training and development. All members are trained through the New Zealand Institute of Directors and the boards policies and practice is guided by the NZIOD "Four Pillars of Governance Best Practice". Dr Sinclair was selected this year to attend the Harvard Business School Women's Leadership Summit.

The board meets bi-monthly and is Chaired by Dr Maoate. It has a Finance, Audit and Risk Committee which is Chaired by Dr Agnew. The improvement focus area this year has been on Health and Safety and Data and Information.

## Board of Directors



**Mr Tearikivao (Kiki) Maoate ONZM, FRACS**

Cook Island, Chairman

*"I see service as one of my cultural values. There is an expectation where I come from that you serve and that you are going to look after your community."*

Paediatric Surgeon and Urologist Dr Kiki Maoate is a well-respected leader in the Cook Island community and health sector. In 2014 he was awarded the New Zealand Order of Merit for his dedication and contribution to Pacific Health. In 2015 he was recognised by His Majesty King Tupou VI for his services to the people of Tonga in health and invested as a Commander Royal Crown of Tonga. In 2016 he was awarded a Life Membership by the Pasifika Medical Association. Dr Maoate is a Fellow of the Royal Australasian College of Surgeons and is Clinical Director of the Pacific Island Program. He is Associate Dean Pacific Health, University of Otago based at the Christchurch campus.

He is the Chairperson of the Pasifika Medical Association and a member and strong supporter of the Pacific Island Surgeons Association. He has served on numerous boards and committees including the University of Canterbury Council and the New Zealand Health Research Council. Dr Maoate is an advisor to the Ministry of Health Cook Islands and continues to be active in the Pacific region as Clinical Director for Health Specialists.



**Dr Francis Agnew MNZM, FRANZCP, FACHAM**

Cook Island, Chair Audit, Risk and Finance Committee

*"It is important that we have a Pacific workforce to take up the challenge in the future. There are lots of brilliant young thinkers, innovators and leaders in our communities..."*

Dr Francis Agnew is a pioneer in the development of Pacific Mental Health services in New Zealand and the region. In 2010 he was awarded a Member of the New Zealand Order of Merit for services to the Pacific community. Francis has been involved in delivering mental health services in the Cook Islands and Samoa. He has provided leadership in the development of Pacific mental health and addiction services in the wider Auckland region and has served on many government agencies and reviews. He is an Executive Board member of the Pasifika Medical Association. He is a fellow of the Royal Australian and New Zealand College of Psychiatrists and a Fellow of the Australasian Chapter of Addiction Medicine. Dr Agnew was the Zonal Representative (Australia, New Zealand and the Pacific Islands) for the World Psychiatric Association. Dr Agnew is the Chairperson of the Finance, Audit and Risk Committee.



**Dr Siniva Sinclair FAFPHM, MPH**

Samoa

*"All over the world there remains huge disparities between the health of different populations. The need to do something about that has always motivated me"*

Dr Siniva Sinclair was born and raised in Papua New Guinea. Siniva is a fellow of the Australasian Faculty of Public Health Medicine and has completed a Masters in Public Health. She has worked in Samoa as a Specialist Public Health Physician and has worked as a consultant for the World Health Organisation in the Philippines, China, Cambodia, Vietnam, the Solomon Islands and Kiribati. She has worked for UNICEF in Fiji and the Secretariat of the Pacific Community in Samoa, New Caledonia and Fiji. In 2013 she completed the Global Health Delivery summer Intensive Program at Harvard University. In 2017 she was selected to attend the Harvard Business School Women's Leadership Summit. Dr Sinclair currently works at Counties Manukau District Health Board in the population health team. Dr Sinclair is a Director of Pasifika Medical Association Membership Ltd.



**La'auli Sir Michael Jones MNZM. B.A., M.A., BPlan**  
 Samoan

**"As Pacific people we understand that it takes a village to raise a child, it is how we have always lived. Whānau Ora enables us as a community to further develop and action initiatives and solutions from within our own village that strengthen and build Whānau ensuring positive outcomes for all."**

La'auli has a wealth of public and private sector experience having worked in tertiary education and pacific economic development. He is currently Strategic Development Manager at Matson South Pacific, a regional shipping company. La'auli is passionate about economic and social development for Pacific people both in the Pacific and in New Zealand. Much of his time is spent with young people and in community empowerment. He is Chair of the Village Community Trust and a Trustee of Pacific Peoples Advancement Trust. In 1990 he was awarded a Member of the New Zealand Order of Merit for services to the Pacific community. In 2003 he was inducted into the International Rugby Hall of Fame recognising his considerable commitment and achievements in rugby as an All Black and as a coach and player for Samoa. In 2017 he was invested as a Knight New Zealand Order of Merit.

*magafaoa* **fāmili** *āiga*  
**kopu tangata**  
*fāmili* **vuvale**  
*kāiga* *kopu tangata*  
**magafaoa** *kāiga*  
**āiga** *vuvale*



# OUR MISSION

## *Malo e laumalie from the Chief Executive*

It is a pleasure to once again present our Annual report on the progress of Pasifika Futures – the Whānau Ora Commissioning Agency for Pacific families.

This report presents the third year of operation and articulates our progress in engaging with families, progress against family outcomes and progress in implementing our information and monitoring strategy. Most importantly it reflects the progress that Pacific families have made and the work that our partners have been involved in to support families reaching their aspirations.

In our third year we reflect back on the establishment of the Pasifika Futures Commissioning Agency. We faced the challenge to develop strong partnerships with “like minded” organisations who wanted to contribute to working with Pacific families to improve outcomes. We aspired to commission innovative and exciting programmes that would demonstrate success to ensure that Pacific families would be financially independent, live long and healthy lives, be educated, skilled and employed. We saw in our future Pacific families owning and leading businesses and would be engaged in all aspects of our communities. Our communities would continue to develop strong cultural capital and would protect and preserve the vibrancy of our communities through language, custom and protocols. As an organisation we needed to be efficient, resourceful and needed to focus on achieving positive outcomes that could be measured and articulated. We needed to be bold and ambitious.

Three years on we have made considerable progress. We have established the agency and operate in an effective and efficient manner utilising 20% of our total funding to fund our operational activities. We have established a monitoring and evaluation framework, including a data management strategy that can articulate the progress that families are making and helps us understand what works. We have established a solid foundation of core business processes that underpin our management of the commissioning investment portfolio of \$27.7million and we have developed and invested in the capacity and capability of our staffing group to enable them to support the work of our partners and add value where it matters.



In the last year through our:

**Core navigation** programme we have worked with partners to support Pacific families dreams and aspirations by improving their families outcomes through navigation based support. We have worked with **17** partners this year and have engaged with **2,964** families.

**Commissioning for Innovation** programme we have invested in **11** programmes which worked with **2,864** families.

**Commissioning for communities** worked with **10** organisations to support **463** families by community based partners.

We have invested a total of \$12,926,769 this year into commissioning.

In total this year we have engaged with 6291 families consisting of 34,000 individuals from Invercargill to Kaitia. This represents 10.5% of all Pacific families in New Zealand.

We have established a collaborative network with our 38 partners. We have worked collaboratively with the Data Futures partnerships, Electoral Commission, Canterbury District Health Board and the McKenzie Trust Board.

This year again saw us respond to tragedy in our communities by providing support to the Katikati Fruit Pickers car crash where 5 Tongan men lost their lives, to the Gisborne Bus Crash involving 50 people with 2 fatalities and the sinking of the Francie with 8 people drowned. We are humbled by being able to come to the aid of our communities at times of great distress and appreciate the privilege of working alongside New Zealand Police, Ministry of Pacific Peoples, and other agencies.

In our third year of operating we believe we have found our purpose, we have established our way forward and we have met the high expectations of our families, partners and stakeholders. We look forward to the next three years as the Pacific Whānau Ora Commissioning Agency and working with you.

**Faka'apa'apa atu**

**Mrs Debbie Sorensen D.C.C.T, CMInstD, NZRPN**  
Chief Executive Officer



## *Our vision*

*"Prosperous Pacific Families"*

## *Our purpose*

*"Supporting Pacific families to shape a better future"*

## *Our values*

### **Families**

Families are the core of our communities and influence all we do and all that we are. We are committed to working with family groups and collectives.

### **Diversity**

We recognise and celebrate the many cultures and communities that make up the "Pacific Community". Our approaches and interventions will be inclusive of all members of our communities. We are "Pacific".

### **Strength-based**

We focus on what is possible, building on our collective strengths. We believe passionately in self-determination and working to empower our communities.

### **Service**

We are humbled by the privilege to serve our families and communities.

### **Leadership**

We will lead with boldness and courage and aspire to excellence in all we do.

### **Integrity**

We do what we say we will do. We will operate in a transparent manner holding ourselves accountable to the highest standards.

### **Reciprocity**

We value our partners and respect the relationships we have. We can achieve more working together. We will respect those we work with and recognise the strengths they bring to our work. We value and nurture the relationships with our stakeholders.

## *Our strategy*

The results we seek	How we deliver	Our organisational base	Our financial resources
Succeeding in education through lifelong learning	Commissioning highly effective programmes, designed to strengthen family capacity and capability through innovation	Effective governance, management structures and business processes, including planning, monitoring and evaluation	Efficient and strategic utilisation of resources
Healthy lives seeing families living longer and living better	Consolidating strategic partnerships that will extend our influence and impact	Highly skilled and well developed workforce that reflects our communities that we serve	Growing our revenue sources including partnerships with industry and philanthropic organisations
Economically independent and resilient with financial freedom	Demonstrating the effectiveness of our programmes through research and evaluation	A credible profile and brand	
Leading and caring for our families, communities and country	Advocating for the needs of Pacific families and communities that build political will and financial support	Knowledge management	

## Outcomes Framework – Prosperous Pacific Families

	Succeeding in Education	Healthy Lives	Economically Independent and Resilient	Leadership, Culture and Community
LONG TERM Achievement (6-10 yrs+)	<b>Lifelong learning</b> <ul style="list-style-type: none"> <li>Increased achievement across all educational pathways</li> </ul>	<b>Living longer, living better</b> <ul style="list-style-type: none"> <li>Increased quality of life expectancy rate for Pacific families</li> </ul>	<b>Financial freedom</b> <p>Pacific families will have:</p> <ul style="list-style-type: none"> <li>Increased capital wealth</li> <li>Increase in average income levels</li> <li>Increase in home ownership</li> </ul>	<b>Leading and caring for our families, communities and country</b> <ul style="list-style-type: none"> <li>Increased leadership in Pacific families, communities and country</li> <li>Increased number of Pacific people in leadership roles</li> </ul>
MEDIUM TERM Engagement (3-5 yrs)	<b>Pacific families are:</b> <ul style="list-style-type: none"> <li>Achieving educational success</li> <li>Supporting and nurturing educational success</li> <li>Technically literate</li> <li>Increase in the number of students achieving NCEA Level 2, NCEA Level 3 and University Entrance</li> <li>Increase in the number of students achieving tertiary, trades and training qualifications</li> <li>Increase in the number of families improving their literacy</li> </ul>	<b>Pacific families are:</b> <ul style="list-style-type: none"> <li>Smoke free</li> <li>Physically active and making healthy eating choices</li> <li>Managing their health in partnership with health professionals</li> <li>Actively participating in national screening programmes</li> <li>Increase in families engaging in regular physical activity</li> <li>Increase in families making healthy eating choices</li> <li>Increase in families national screening rates</li> <li>Increase in the number of non-smokers</li> </ul>	<b>Pacific families are:</b> <ul style="list-style-type: none"> <li>Economically independent and resilient</li> <li>Reducing their indebtedness</li> <li>Owning and operating their own businesses</li> <li>Increase in employment rates</li> <li>Increase in level of savings</li> <li>Increase in average income levels</li> <li>Increase in the number of owned businesses</li> </ul>	<b>Pacific families are:</b> <ul style="list-style-type: none"> <li>Living in healthy, safe &amp; violence-free environments</li> <li>Strong leaders, influential, foster resilience and empower each other to improve their lives</li> <li>Accept and advocate for the inclusion of our diversity</li> <li>Involved and influential in their civic duties</li> <li>Increase in number of Parents on school boards</li> <li>Increase in Pacific people voting in local, regional &amp; government elections</li> <li>Increase in Pacific people on local, regional, community &amp; national boards</li> <li>Reduction in incidence of mental illness &amp; addiction</li> <li>Reduction in incidence of women, children &amp; elders experiencing abuse</li> </ul>
SHORT TERM Participation (1-2 yrs)	<b>Pacific families are:</b> <ul style="list-style-type: none"> <li>Well prepared for schooling</li> <li>Identifying their educational pathways</li> <li>Understanding how to support and nurture educational success</li> <li>Increase in children enrolled in quality early childhood education</li> <li>Increase in students participating in NCEA Levels 2 and 3</li> <li>Increase in students enrolling in tertiary, trades and training qualifications</li> </ul>	<b>Pacific families are:</b> <ul style="list-style-type: none"> <li>Embarking on the journey to live a smoke-free and healthy lifestyle</li> <li>Partnering with health professionals in the management of their health</li> <li>Fully immunised</li> <li>Progressing towards achieving their aspirations for those living with disabilities</li> <li>Enrolled with a primary care practice and have a family health plan</li> <li>Increase in families participating in smoking cessation support services</li> <li>Increase in families receiving the full set of vaccinations as per the National Immunisation Schedule</li> <li>Accessing services for long-term conditions and to support those with disabilities</li> </ul>	<b>Pacific families are:</b> <ul style="list-style-type: none"> <li>Becoming economically independent</li> <li>Engaging with support to reduce their debt</li> <li>Engaged in a range of pathways that provide successful employment and business opportunities</li> <li>Increase in families using banking services and facilities better</li> <li>Increase in families enrolling in a range of employment and business courses</li> </ul>	<b>Pacific families are:</b> <ul style="list-style-type: none"> <li>Taking leadership in providing healthy and safe environments for their families</li> <li>Strong in their cultural capital and sense of belonging</li> <li>Understanding the diversity of our communities</li> <li>Actively participating in their communities</li> <li>Increase in participation in culture and language programmes</li> <li>Increase in the profile and participation of families in community and national events for our diverse Pacific communities</li> <li>Increase in participation in parenting and relationship programmes that support healthy and safe environments</li> <li>Participating in local, regional, national and Government events</li> </ul>

## Our impact

### *The results we seek*

Succeeding in education – lifelong learning	Healthy lives – living longer, living better	Economically independent and resilient – financial freedom	Leading and caring for our families, communities and country
<ul style="list-style-type: none"> <li>• Increase in NCEA level 2, 3 and University Entrance rates</li> <li>• Increase in tertiary, trades and training qualifications</li> <li>• Increase in family literacy</li> <li>• Increase in Science, Technology, Engineering and Mathematics participation and achievement</li> <li>• Increase in enrolment in quality early childhood education</li> </ul>	<ul style="list-style-type: none"> <li>• Increase in the proportion of Pacific non-smokers</li> <li>• Increase in families engaging in regular exercise</li> <li>• Increase in families making healthy eating choices</li> </ul>	<ul style="list-style-type: none"> <li>• Increased average income levels</li> <li>• Increased employment rates</li> <li>• Increased level of family savings</li> <li>• Reducing family debt</li> <li>• Increase in Pacific owned businesses</li> </ul>	<ul style="list-style-type: none"> <li>• Reduction in the incidence of women, children and elders experiencing abuse</li> <li>• Reduction in the incidence of mental illness and addiction</li> <li>• Increase in number of Pacific people on local, regional, community and national and government boards</li> <li>• Increase in communities accepting and supporting diversity</li> <li>• Increase in Pacific people (voting and candidacy) in local regional and government elections</li> <li>• Increase in number of Pacific parents on school boards</li> </ul>



## Our Results 2017

	Succeeding in Education	Healthy Lives	Economically Independent and Resilient	Leadership, Culture and Community
<b>LONG TERM</b> Engagement (3–5 yrs)	<b>Lifelong learning</b> <ul style="list-style-type: none"> <li>Pacific families are achieving educational success across all pathways</li> </ul>	<b>Living longer, living better</b> <ul style="list-style-type: none"> <li>Pacific families are becoming smoke free, are managing their health better and are embarking on the journey to a healthier life</li> </ul>	<b>Financial freedom</b> <ul style="list-style-type: none"> <li>Pacific families are reducing debt, increasing incomes</li> <li>and are on pathways to employment and business ownership</li> </ul>	<b>Leading and caring for our families, communities and country</b> <p>Pacific families are strong in their culture, creating safe, supportive and empowering environments at home</p>
<b>LONG TERM</b> (6–16 years)	<p>Pacific families are achieving and supporting educational success</p> <ul style="list-style-type: none"> <li>Otauhu College STEM increasing Pacific science participation and achievement and outperforming national benchmarks in UE, NCEA Levels 2 and 3</li> <li>OCA 300 trades qualifications completed</li> </ul> <p>An increase in Pacific families:</p> <ul style="list-style-type: none"> <li>meeting standards at school from 44% to 76%</li> <li>supporting their children's learning from 43% to 79%</li> <li>completing tertiary, trades or training from 37% to 58%</li> <li>literate in English from 26% to 47%</li> <li>Describing themselves as educationally successful increased from 10% to 22%</li> </ul>	<p>Pacific families are becoming Smoke free; physically active and eating healthy; managing their health with health professionals; active in screening programs</p> <ul style="list-style-type: none"> <li>31% of families with a smoker have quit smoking and are now smoke free</li> </ul> <p>An increase in Pacific families:</p> <ul style="list-style-type: none"> <li>Being smoke free, from 33% to 45%</li> <li>engaging in regular physical activity and making healthy eating choices – from 8% to 24%</li> <li>all members are up to date with cancer screenings from 15% to 33%</li> <li>those with long term conditions are managing their health with health professionals, from 37% to 75%</li> <li>Describing themselves as healthy increased from 25% to 49%</li> </ul>	<p>Pacific families are reducing debt; owning their own businesses, gaining employment and increasing incomes- Economically independent and resilient</p> <ul style="list-style-type: none"> <li>55% have reduced their debt</li> <li>259 Apprenticeships and Traineeships created</li> <li>72 jobs created or secured</li> <li>22 business start ups</li> </ul> <p>An increase in Pacific families:</p> <ul style="list-style-type: none"> <li>Earning over \$40,000 from 30% to 43%</li> <li>Ability to meet basic living costs, from 22% to 43%</li> <li>Saving more than 5% of income, from 2% to 9%</li> <li>Owning their own home, from 4% to 5%</li> <li>Describing themselves as financially independent increased from 2% to 11%</li> </ul>	<p>Pacific families are living in safe &amp; violence-free environments and are supporting each other to improve their lives;</p> <p>An increase in Pacific families:</p> <ul style="list-style-type: none"> <li>Resolving conflict non-violently, from 51% to 79%</li> <li>Living in a safe and supportive environment, from 50% to 81%</li> <li>Elderly are safe, healthy, connected and independent, from 41% to 51%</li> <li>Describing themselves as strong and safe, increased from 24% to 52%</li> </ul>
<b>SHORT TERM</b> (1–2 yrs)	<p>Pacific families are understanding how to support and nurture educational success and are identifying their educational pathways</p> <ul style="list-style-type: none"> <li>62% of children who were not enrolled in ECE on entry to whānau ora, are now enrolled</li> <li>75% of all families know about the range of ECE options</li> </ul> <p>An increase in Pacific families with</p> <ul style="list-style-type: none"> <li>school leavers engaged in education, employment or training from 44% to 77%</li> <li>all children (3 to 5 years) enrolled in ECE from 40% to 70%</li> </ul>	<p>Pacific families are starting the journey to a healthier life; partnering with health professionals; becoming fully immunized; those with disabilities are achieving their aspirations</p> <ul style="list-style-type: none"> <li>53% have a health plan</li> </ul> <p>An increase in Pacific families:</p> <ul style="list-style-type: none"> <li>All members are enrolled with a primary care practice, from 45% to 68%</li> <li>All members are fully immunized, from 46% to 66%</li> <li>Those with a disability, achieving their aspirations and accessing services, increased from 10% to 32%</li> </ul>	<p>Pacific families are engaged with support to reduce their debt; are on pathways to employment and business ownership</p> <ul style="list-style-type: none"> <li>56% of families have a financial plan</li> <li>35% of families are on a pathway to increase their income</li> </ul> <p>An increase in Pacific families:</p> <ul style="list-style-type: none"> <li>With all or most family members employed or owning business from 10% to 27%</li> <li>Using electronic banking from 38% to 70%</li> </ul>	<p>Pacific families are strong in their cultural capital and are actively participating in their communities</p> <ul style="list-style-type: none"> <li>79% of families who have prioritized culture are participating in language/culture programmes</li> <li>69% who were not connected on entry to whānau ora, are now connected</li> </ul> <p>An increase in Pacific families:</p> <ul style="list-style-type: none"> <li>Ability to have a conversation in their Pacific language, from 37% to 57%</li> <li>Connected to community, from 49% to 78%</li> </ul>

# Commissioning Activities 2016/17

## Pasifika Futures 3 years on

### Engagement



**10,400**

Families  
Engaged



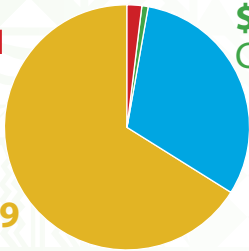
**56,039**

Individuals  
Engaged

### Investment

**2%**  
**\$1,704,711**  
Capability

**66%**  
**\$18,397,839**  
Core



**1%**  
**\$406,000**  
Communities

**31%**  
**\$7,250,818**  
Innovation

### Our Focus



**Budgets**



**Smoke  
Free**



**Connecting  
families**



**Reduce  
Debt**



**Culture &  
language**



**Health  
Plan**



**Bank  
Accounts**



**ECE: Knowledge  
of and Plan for  
Enrolment into**



**Employment  
& Business**

### 38 Partners

Community  
Approach

The  
Fono

Marlborough  
Pacific  
Trust

Pacific  
Home Care

Taeaomanino  
Trust

Pacific  
Island  
Advisory &  
Cultural  
Trust

Etu  
Pasifika  
Limited

K'aute  
Pasifika

Pacific Trust  
Otago

South  
Seas



**17 Core**

**11 Innovation**

**10 Small Grants**

Nelson  
Tasman  
Pasifika  
Trust

Aotearoa  
Tongan Health  
Workers  
Assoc

Whānau  
Maanaki

Mt  
Wellington  
Integrated  
Health Care

Whareora  
Trust

Fale  
Pasifika O  
Aoraki  
Trust

Fonua Ola

## Demographic data for Core Providers

		NUM	DENOM	%
POPULATION	Individuals	17662	17662	100%
	Families	4157	17662	24%
	Families w Children U18	4053	4157	97%
	Children U18	7867	17662	45%
GENDER	Male	5795	17662	33%
	Female	8486	17662	48%
	Other	13	17662	0%
	Not Specified	0	17662	0%
AGE	Ages 0-2	1048	17662	6%
	Ages 3-5	1508	17662	9%
	Ages 6-12	3063	17662	17%
	Ages 13-18	2248	17662	13%
	Ages 19-30	2619	17662	15%
	Ages 31-65	4733	17662	27%
	Ages 66+	714	17662	4%
	Average Family Size	NA	17662	NA
	Inaccurate/Not supplied	1729	17662	10%
	Median Age	19	17662	0%
REGION	Auckland	11903	17662	67%
	Other North Island	4517	17662	26%
	South Island	1256	17662	7%
	Not Supplied	4	17662	0%
LANGUAGES	Samoaan	5004	17662	28%
	Cook Island	1528	17662	9%
	Tongan	3334	17662	19%
	Niuean	84	17662	0%
	Fijian	203	17662	1%
	Tokelauan	158	17662	1%
	Tuvaluan	112	17662	1%
	Kiribati	152	17662	1%
	Māori	159	17662	1%
	Other Pacific	12	17662	0%
	Other	60	17662	0%
	Not Supplied	43	17662	0%
	More than 1	1773	17662	10%
ETHNICITY	Samoaan	7098	17662	40%
	Cook Island	2884	17662	16%
	Tongan	5440	17662	31%
	Niuean	316	17662	2%
	Fijian	589	17662	3%
	Māori	748	17662	4%
	Other Pacific	1639	17662	9%
	Other	362	17662	2%
	Not Supplied	146	17662	1%
	More than 1	1480	17662	8%

*magafaoa* **fāmili** *āiga*  
*kopu tangata*  
*fāmili*  
*kāiga* **vuvale**  
*magafaoa* *kopu tangata*  
*āiga* *kāiga* *vuvale*

## Pasifika Futures Demographic Overview

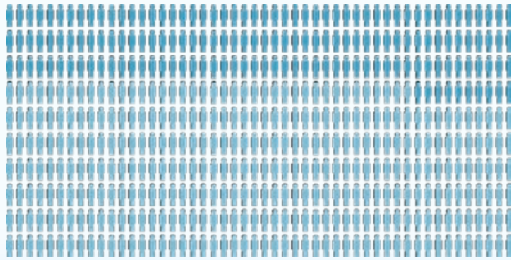
**10,400**

PACIFIC FAMILIES

**56,039**

PACIFIC INDIVIDUALS

**engaged**  
over the last 3 years



THIS IS **19%** OF THE NATIONAL  
PACIFIC POPULATION OF NZ

**295,941**

PACIFIC PEOPLES



**60%**

OF OUR PACIFIC INDIVIDUALS ARE FEMALE  
(3 out of every 5 individuals)



PACIFIC  
LANGUAGES  
SPOKEN BY  
OUR  
ENGAGED  
FAMILIES

**35%**

SAMOAN

**1.5%**

FIJIAN

**23%**

TONGAN

**1.1%**

TOKELAUAN

**11%**

COOK ISLAND  
MAORI

**1.06%**

KIRIBATI

**2%**

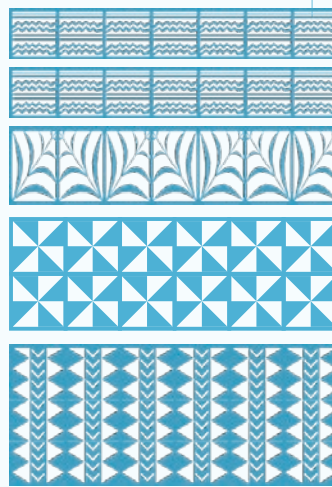
OTHER

**0.8%**

TUVALUAN

**0.6%**

NIUEAN



**2%**

NIUEAN

**3%**

FIJIAN

**16%**

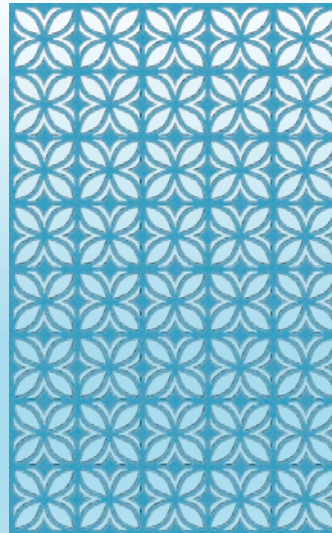
OTHER

**16%**

COOK  
ISLAND

**31%**

TONGAN



**40%**

SAMOAN

BREAK DOWN OF PACIFIC  
ETHNICITIES OF OUR ENGAGED  
PACIFIC FAMILIES



**97%**

PACIFIC FAMILIES HAVE  
CHILDREN UNDER 18 .  
( AT LEAST ONE CHILD )

**19** YEARS  
OLD

MEDIAN AGE  
YOUNG POPULATION



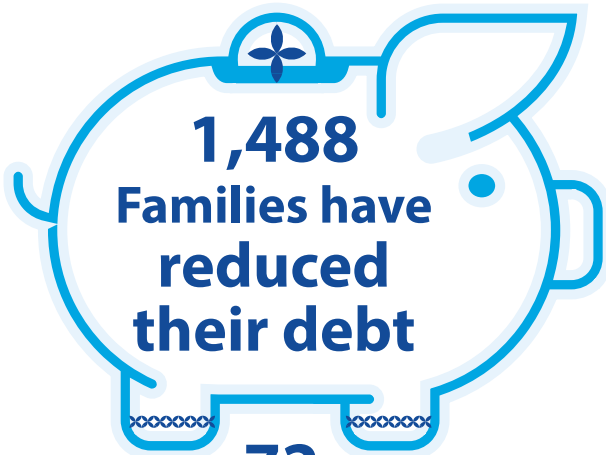
**2 out of 3**

PFL FAMILIES LIVE IN  
AUCKL AND (67%)





## Pasifika Futures Key Results



**1,488**  
Families have  
reduced  
their debt

**72**  
Jobs

**259**  
Apprenticeships  
& TRAINEESHIPS

**22**  
Business start-ups

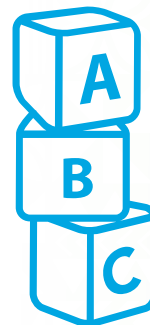


**1144**  
families are  
participating in  
culture and  
language  
programmes



OTAHUHU COLLEGE STEM  
**Outperforming  
National Benchmarks**

IN  
UNIVERSITY ENTRANCE  
NCEA LEVEL 3 AND NCEA LEVEL 2



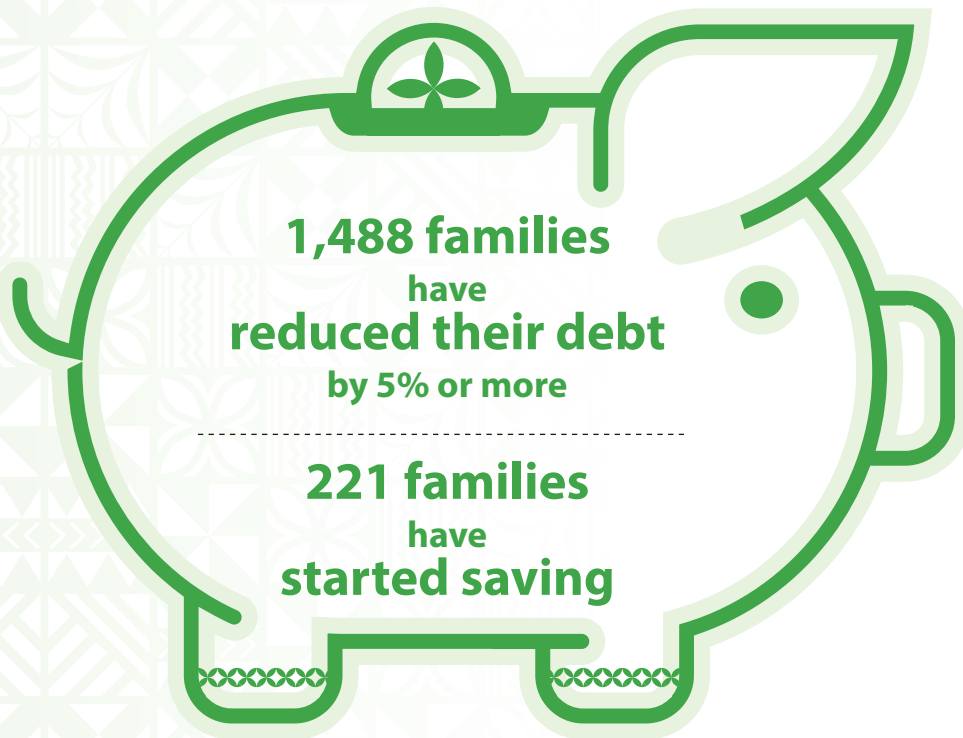
**62% or 714**  
families out of  
**1144**  
who were not  
enrolled in ECE have  
now enrolled in  
**Early Childhood  
Education**

**31%**



of families who had a  
smoker in the family  
are now  
**smoke free**

## ECONOMICALLY INDEPENDENT AND RESILIENT: FINANCIAL FREEDOM



**22**  
**business**  
**start ups**  
**created**

**29 families**  
**are planning**  
**to start a**  
**business**



**9 families now**  
**own their own**  
**homes**



**259**  
**Apprenticeships**  
**& Traineeships**  
**created**

**"Financially**  
**we are struggling**  
**less and becoming**  
**economically**  
**independent"**

**72 Jobs**  
**created or**  
**secured**



**991 families on a**  
**pathway to increased**  
**income**

**1,652**  
**families**



**have**  
**completed**  
**Financial**  
**Plans**

## HEALTHY LIVES: LIVING LONGER, LIVING BETTER

**2483**  
families  
have  
**prioritised  
health**

**20%**  
increase in the  
proportion of  
families who  
are all  
up to date  
with their  
immunisations

**529 families**  
out of **803**

Our families tell us  
"We have a goal  
to improve  
our health"

**407 out of  
1317**  
families  
who had a smoker  
in the family are now  
**smoke free**



**413**  
families have  
improved  
their  
**physical  
activity or  
healthy  
eating**

**28%**  
of engaged families  
have a family member  
with a disability



**1309**  
out of  
**2483**  
families  
have  
completed  
health  
plans



**66%**  
of engaged  
families  
have a  
member  
with a  
**long term  
condition**

## SUCCEEDING IN EDUCATION: LIFELONG LEARNING



**62%**  
of families  
who  
were not  
enrolled  
have now  
enrolled  
their children  
in Early  
Childhood  
Education  
That is **714**  
**FAMILIES** out  
of **1144**  
**OR 1071**  
**CHILDREN**

**300**  
trades  
qualifications  
completed



Our families tell us  
“We have a goal  
to improve our  
educational  
success”

## OTAHUHU COLLEGE STEM PROGRAMME

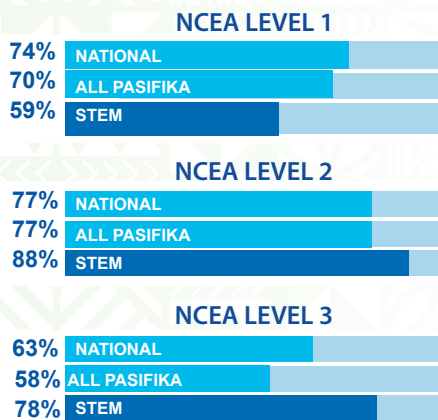


**33%**  
of STEM  
students  
achieved  
**UNIVERSITY  
ENTRANCE**  
COMPARED TO  
**29% ALL PACIFIC**  
**47% NATIONAL**

Pacific  
students  
taking  
STEM  
subjects  
at Level 3



has  
increased  
by  
**65%**  
BETWEEN  
2014–2016

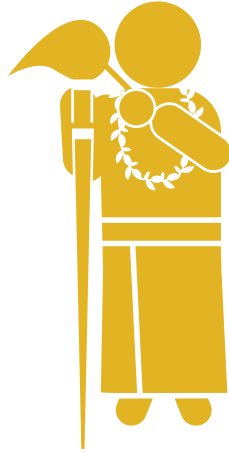




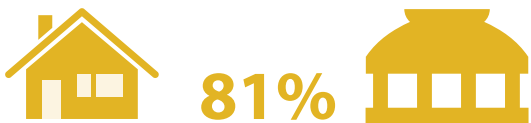
## CULTURE, LEADERSHIP AND COMMUNITY:

Leading and caring for our families, communities and country

**33%**  
of engaged families feel connected to their culture



**1144**  
families are participating in culture and language programmes



**81%**

of engaged families now describe home as safe and supportive

**653 families out of 803**

**49% ➔ 78%**

or **625 families out of 803**

The increase in the proportion of families with community connections

Our families tell us

**"My family is becoming strong and safe"**



**375**



families who had no connections in the community, are now connected to a community group

# Increase in Pacific Families (MAST measures)

DOMAIN	Self-Assessments	Initial			Progress		
		Num	Denom	%	Num	Denom	%
EDUCATION	Meeting or exceeding age related standards at school	278	634	44%	480	629	76%
	Supporting their children's learning	278	640	43%	503	635	79%
	Completing Tertiary, trades, or training	301	803	37%	465	803	58%
	Literate in English	212	803	26%	381	803	47%
	Describe themselves as educationally successful	81	803	10%	174	803	22%
	School leavers engaged in education, employment, or training	163	367	44%	261	338	77%
	All ECE aged children enrolled in ECE	162	403	40%	244	349	70%
HEALTH	Smokefree	265	803	33%	361	803	45%
	Engaging in regular physical activity and making healthy eating choices	64	803	8%	196	803	24%
	All members are up to date with cancer screenings	120	803	15%	261	803	33%
	Those with long term conditions are managing their health with health professionals	191	519	37%	336	446	75%
	Describe themselves as healthy	200	803	25%	392	803	49%
	All members are enrolled with a primary care practice	362	803	45%	546	803	68%
	All members are fully immunized	367	803	46%	529	803	66%
	Those with a disability, achieving their aspirations and accessing services	29	302	10%	72	225	32%
ECONOMIC	Earn over \$40k	237	803	30%	346	803	43%
	Ability to meet basic living costs	174	803	22%	348	803	43%
	Saving more than 5% of income	16	803	2%	75	803	9%
	Owning their own home	30	803	4%	42	803	5%
	Describe themselves as financially independent	18	803	2%	87	803	11%
	With all or most family members employed or owning their own business	79	803	10%	214	803	27%
	Using electronic banking	304	803	38%	561	803	70%
SOCIAL & COMMUNITY	Resolve conflict non-violently	406	803	51%	631	803	79%
	Living in a safe and supportive environment	405	803	50%	653	803	81%
	Elderly are safe, healthy, connected, and independent	111	270	41%	139	270	51%
	Describe themselves as strong and safe	195	803	24%	418	803	52%
	Ability to have a conversation in their Pacific language	300	803	37%	460	803	57%
	Connected to the community	392	803	49%	625	803	78%

## Core Outcomes KPIs 2016/17

Outcome Area	Indicator	Indicator Definition	Numerator/Denominator	Results	Target 2016-2017
Financial Literacy and Family Debt	Families that have prioritised debt reduction AND have completed debt assessment and financial plans or budgets	Numerator: Number of families that have completed debt assessment and financial plans or budgets	857	56%	80%
		Denominator: Number of families that have prioritised debt reduction	1530		
	Families that have prioritised debt reduction AND have begun to reduce their debt	Numerator: Number of families that have reduced their total level of debt (by 5 % or more)	840	55%	20%
		Denominator: Number of families that have prioritised debt reduction	1530		
	Families with a goal and a pathway to increase their income, that have started on their pathway	Numerator: Number of families that have started on their proposed pathway (i.e. business/employment courses, skills training, tertiary study etc.)	551	35%	30%
		Denominator: Number of families with a goal and pathway to increase their income	1584		
Early Childhood Education	All families with children aged 5 and under, know about the range of ECE options available	Numerator: Number of families that know about the range of ECE options available to them	980	75%	80%
		Denominator: Number of families with children aged 5 and under	1303		
	All families with children aged 5 and under that have a plan to enrol them into ECE	Numerator: Number of families that have a plan to enrol their children into ECE	347	48%	80%
		Denominator: Number of families with children aged 3 - 5, who are not enrolled in ECE at registration	722		
	Increasing number of families enrolling their children in ECE	Numerator: Number of engaged families with children aged 3-5 – who at registration had children who were not enrolled in ECE who are now enrolled	714	62%	30%
		Denominator: Number of engaged families with children aged 3- 5 – who at initial engagement had children who were not enrolled in ECE	1144		
Healthy Families	Families have a health plan	Numerator: Number of families with a family health plan	1309	53%	80%
		Denominator: Number of families, who have prioritised health	2483		
	Smoke Free Families	Numerator: Total number of families who are now smoke free	407	31%	15%
		Denominator: Total number of families with 1 or more smokers (including those who were smokers that are now smoke free)	1317		
Culture	Number of families participating in cultural and language programmes	Numerator: Number of families participating in cultural and language programmes	631	79%	80%
		Denominator: Total number of families, who have prioritised culture and or language	802		
Community Networks	Families not connected are now connected	Numerator: Number of Families that are now connected to a community group (i.e. church, sports club, village organisation, school etc.)	375	69%	70%
		Denominator: Families that were not connected to community at initial engagement and have prioritised connection	546		

## *Measuring the outcomes that matter to Pacific families in New Zealand*

**In 2013, Pacific families from Kaitia to Invercargill shared with us their aspirations and vision for a prosperous future. Our families want to achieve lifelong learning; living longer, better lives; financial freedom; and leading and caring for our families, communities and country. This is how our families define prosperity and this is what we measure in our Outcomes Framework.**

While our Outcomes Framework maps the journey towards prosperous Pacific families, our results show that Pacific families across New Zealand are achieving progress and success. Pacific families are supporting and achieving educational success; becoming smoke-free and managing their health better; reducing their debt, increasing incomes and are on pathways to employment; strong in their culture and creating safe, supportive and empowering environments.

In Lifelong Learning, families are achieving at every stage and across a range of pathways. Pacific science participation and achievement has increased through the Otahuhu College STEM programme with students outperforming national benchmarks in University Entrance and NCEA Level 2 and 3. We have seen an increase in families completing qualifications, and in school leavers engagement in education, employment or training. Oceania Careers Academy has supported 300 young Pacific people to complete trades qualifications and then to get into apprenticeships and traineeships. Families with children at school are reporting improvements in their children's achievement and more families are enrolling their children into ECE.

Financial Freedom is challenging for many of our families, with the majority of our families struggling financially. Despite these challenges, our results show 55% (840/1530) of families are reducing their debt and 35% (551/1584) are starting on pathways to increase their income. Families are starting up businesses and gaining employment. Many families are improving their financial capability, with 56% completing financial plans and more families improving their use of banking services.

Pacific families are changing their lifestyles to live longer and better. Our results show 31% (407/1317) of families with a smoker have become smoke free. Families are managing their health better with 53% (1309/2483) completing a health plan and more family members enrolling with primary care, becoming fully immunized and being up to date with their cancer screening.



Families are becoming physically active, eating healthy and managing their health with health professionals. Those with a disability are accessing services and achieving their aspirations.

Our families are leading and caring for other families, our community and country. Our data shows Pacific families are supporting each other to improve their lives, and are creating stronger, safer and supportive environments. Our families are strong in their culture with nearly 80% (631/802) of families prioritising and participating in culture or language programmes. Families are strengthening their connection in the community with nearly 70% (375/546) of those who were disconnected, are now positively connected in the community.

A key component of our measurement framework is family self-assessment. Across all four outcome domains we have seen improvements in the way families see themselves and their abilities. Families describing themselves as strong and safe increased from 24% (195/803) to 52% (418/803); families who describe themselves as healthy increased from 25% (200/803) to 49% (392/803); families describing themselves as educationally successful increased from 10% (81/803) to 22% (174/803) and families describing themselves as financially independent increased from 2% (18/803) to 11% (87/803).

Overall when we look at our results against our outcomes framework we can see significant achievements by the families engaged in whānau ora. With the support of navigators and our innovation and small grants partners, many families are achieving remarkable gains across education, health, finance and culture – despite the many challenges they have to deal with day to day. Collectively, our results show our families are progressing well towards their vision of a prosperous future.

**Ms Seini Jensen BA, LLB, MA**  
Director Performance and Evaluation.





# Commissioning Activities 2016/17



## Core Commissioning

\$18.4 million over 3 years.  
This years investment was \$9.5 million.



## 17 Core Partners

- The Fono
- Kaute Pacific Trust (Aere Tai Collective)
- Pacific Home Care Trust
- South Seas Healthcare Trust
- Community Approach
- The Fonua Ola Network
- Taeaomanino Trust
- Aotearoa Tongan Health Workers Trust
- He Whānau Manaaki o Tararua Free Kindergarten Association
- Mt Wellington Integrated Health
- Whareora Trust
- Nelson Tasman Pasifika Trust
- Marlborough Pacific Trust
- Pacific Island Advisory & Cultural Trust
- Fale Pasifika o Aoraki Trust
- Etu Pasifika Ltd
- Pacific Trust Otago

**Core commissioning involves working with partners to support Pacific families across New Zealand to achieve their dreams and aspirations by improving their family outcomes. This year we have engaged with 2,964 families covering over 17,043 individuals.**

The intention is that regardless of where a pacific family lives they are able to access Whānau Ora support services. Core commissioning utilises a navigation model where families are referred or self-referred to a service provider, they undertake an assessment across four outcome domains and complete a standardised assessment tool. They develop a family plan and focus on the priorities the family identify. They are supported by a navigator to connect them with the resources they need to succeed. Funding for the program requires providers to allocate and account for 60% of the funding per family to be provided "in kind". This approach ensures that families are the actual beneficiaries of the programme.

**66% of our commissioning funding is in this pool. \$19.6m. 60% of core commissioning funding is focused directly on services or support that family's need.**





### *Core Provider: Fonua Ola*

"We are proud to be making a difference and impact on Pacific families. I think it's part of our DNA, we are people that it's in our culture to help and to serve.

At Fonua Ola, we support families in the financial freedom space but are also a social service provider that connects with families through areas such as social work, youth work and counselling.

It's really satisfying when we're able to make an impact on a family. I look at it like we are people who are surrounded by the sea, and from a Pacific Island perspective are self-sufficient in establishing and navigating our own vaka. But in this environment sometimes

you can't do it yourself. So we [Fonua Ola] play a role where we can help support those vaka, help repair that sail or part of the boat that needs attention, so that our people can better prepare their vaka and support their families.

Whānau Ora has given us the opportunity to support families in a way that in the past we had wanted to, but hadn't been able to. We are really appreciative of that. What we've seen by being able to give families a resource or some help, they're able to show their resilience. Being able to be in that space is a privilege because we have a deeper relationship with our families."

**Wesley Talaimanu, Executive Director, Fonua Ola**



## Siale's Family

New Zealand-born  
Niuean | 32

Partner +  
5 Children

“I think the fitness and determination to stay healthy, that kicked in, more than wanting to pick up a cigarette. Now I am off it, I can't stand it.”

### Strengths

Siale left school in 3rd Form and started working

Siale gained a job but this would fund his smoking addiction

Works as a dispatcher

Siale's partner who is studying towards a qualification in hospitality can only work part-time.

Seth had decided to turn his life around and was determined to positively impact his family's mental and physical health.

Siale stopped smoking and now he and son now train together

Siale is the main source of income for his family

NAVIGATOR

### Challenges

Siale started smoking at 11

He was overweight and drank a lot

Five years ago, Siale's older cousin, Seth, got out of prison after 18 years of incarceration

## Key Enablers



### Family Goals

Family goals play a strong role in facilitating positive change. Siale and his partner's concern their children's future and wellbeing was a big motivating factor to make them stop smoking. Siale's cousin Seth was also a positive influence and motivator to change.

“Some people, maybe there’s too much pride, they just don’t want to reach out. That’s what I did. I never wanted to reach out. But there’s no shame in asking for help.”

# Whānau Ora Intervention







## Tara's Family



Cook Island | 35

Expectant mother,  
2 kids, separated  
from 4 kids

“I remember that first interaction with the navigator. And that's when things started to change for me. **Seeing blessings just come out of hope. It was very powerful.** All my kids came from school and looked in the cupboards and it was amazing. I always remember that day.”

### Strengths

Tara is a 35-year-old mother of seven children. She is currently 5 months pregnant



Tara left her abusive partner



### Challenges



Tara had been dealing with smoking and other addictions since her teenage years. She has also had financial problems



Because she has addiction-related issues, she lost custody of her 2 oldest sons



She had unpaid bills, unpaid rent, was in a lot of debt and couldn't afford to buy food for her children. Her car also broke down



Tara's sons blamed her for their father being in prison

NAVIGATOR



## Key Enablers



A navigator who treated Tara's family with respect, empathy and honesty.

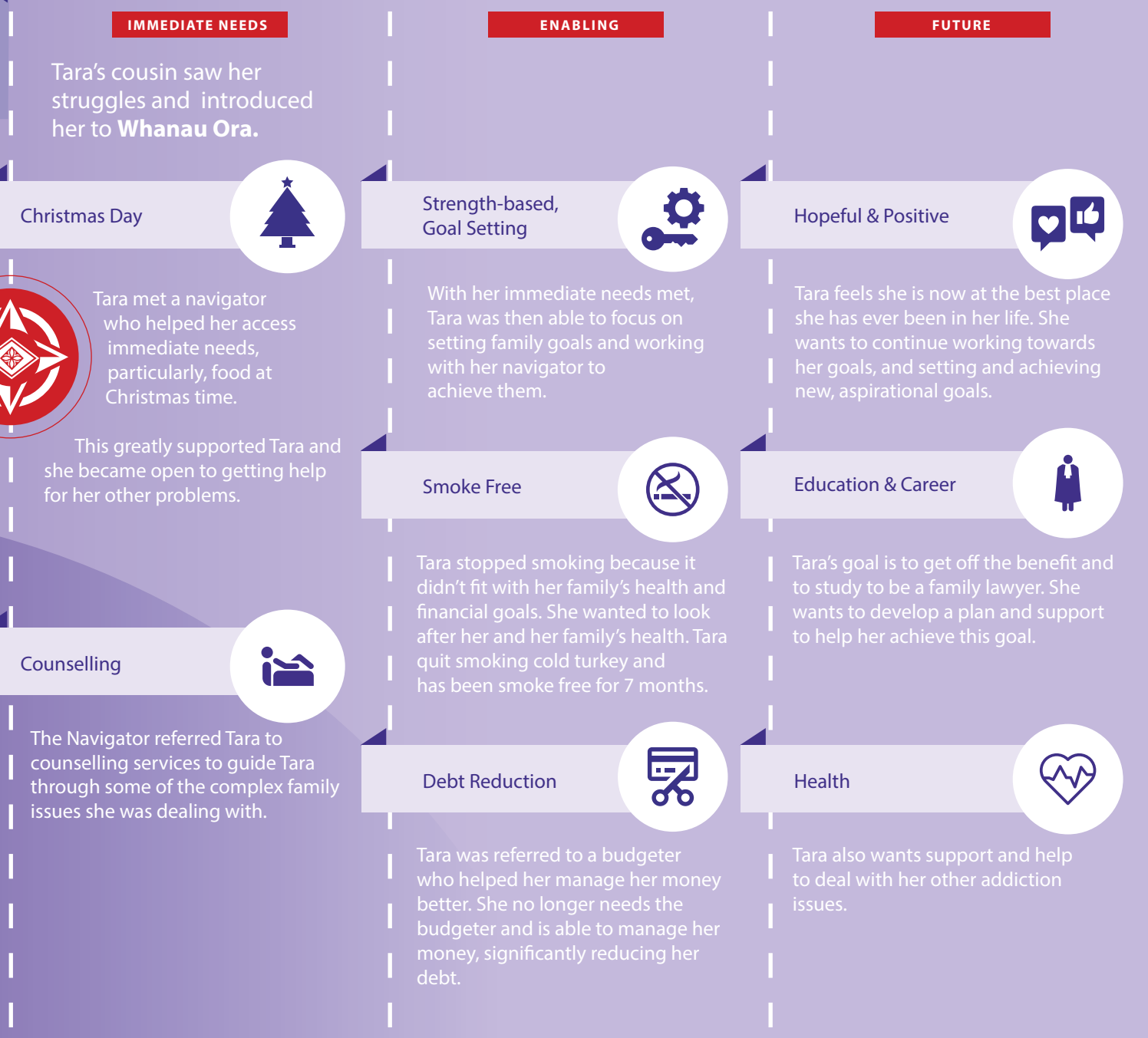


Meeting the family's immediate food needs at Christmas gave Tara the hope and confidence to address other challenges in the family's life.

“I had a lovely budgeter who helped me heaps, I used to have no leftover money, and now I’ve got money left over.”

“I don’t rely on my budgeter anymore...but I’m sticking to my budget. I’m a lot wiser now with my money, I’ve just learnt to make do. Because I don’t smoke I’ve got more money to spend.”

## Whānau Ora Intervention



An integrated, strength-based approach enabled Tara and her family to set education, health and financial goals, and access support quickly to achieve those goals.

# Commissioning for Innovation



## Innovation Commissioning

\$7.2 million over 3 years. This years investment is \$2.7 million.

**Innovation programs involve working with partners to invest in innovative approaches to support families to achieve their aspirations in one or more of the key outcome areas. This commissioning approach focuses on discrete areas of focus that families have indicated a need to solve and allows us to be flexible and responsive to opportunities that may arise in the future.**

This year our innovation partners have engaged with 2,864 families and over 16,468 individuals. All families undertake an assessment and complete a standardized assessment tool that relates to the specific area of innovation focus.

### Areas of focus include as examples:

A think tank incubator that gathers the best of Cook Islands Social and Economic Development from a social enterprise model, School to trades and employment focus, STEM leadership pipeline and financial literacy for families with a member with a disability. In 2016 Budget announcement a Vote Social Development Transfer was undertaken. The three programs transferred were included in the innovation program and have developed a specific assessment tool which reflects both the family and individual priorities. \$7m or 19% of our funding is in this pool.

## Cook Islands Development Agency New Zealand (CIDANZ) – 320 families

Over the year, CIDANZ's innovative work has grown, their oneCOMMUNITY S.H.E.D was renovated and publicly opened on the 31st October 2015. There are now four co-operative enterprise start-ups that include oneBASKET, oneHERITAGE, oneTRADES oneBODY and oneCHILD. Since the start of their programme, new ideas have emerged – they are now exploring opportunities to further develop these ideas and extend their work.



## 11 Innovation partners

### Outcomes

- 29 Emerging leaders who have been identified and are on a pathway or have completed further management/business training
- 64 new jobs have now been created across various cooperatives and family start-ups
- 22 Business start-ups that have been created out of the oneCOMMUNITY S.H.E.D.

## The Epiphany Trust – 383 families

Over the year, the Epiphany Trust have delivered their Aganu'u Fa'asamoa across Auckland and Wellington. The trust has been able to engage families who were not originally connected to their Samoan culture. The experiences of many of their students also resonate with many Pacific and non-Pacific in New Zealand. Throughout the course they have emphasized importance of connecting with family, and provided an environment of learning that is accepting of all levels of Samoan language and culture.

### Outcomes

- 100% of families reduced their MAST score for "D: Leadership and Culture" by 1 or more points
- 100% of families participating in cultural and language programmes
- 100% of families that are now connected to a community group.

### ***Innovation Provider: Otahuhu College S.T.E.M Programme***

"Whānau Ora has enabled us to be able to network with a lot of different agencies and providers out in the local community to work here in school with our families. We've been able to provide and alleviate a little bit of a financial cost for families so that their children can participate in things which they normally wouldn't have the opportunity to do.

Because they've been able to have such enriched experiences and a variety of different kinds of science, not just here at school in the classroom but outside of school as well, I've noticed a change in the confidence that they've had.

I think the biggest difference is that we're able to do it our way and we're able to cater to the families, and to the students, and to the communities in some respects.

The lift in academic achievement in science as well has been absolutely amazing and the students being able to work in a space with equipment.

What I would like us to see is moving more into sustaining the programmes that we have and entrenching the culture that we're trying to build up in the school of academic achievement, and that Pasifika people are being enabled to empower themselves."

**Moana Va'aelua, Deputy Principal, Otahuhu College.**

### **Oceania Career Academy – 342 Families**

Over the year, OCA have continued to support more young Pacific people in higher paid employment. Since July 2015, they are NZQA accredited and have used education as a vehicle to develop youth through employment skills training, bridging students from secondary school into skilled industry employment and higher education. Through TAS they have a proven track record acting as a "connector" between students and families, from schools and tertiary institutions through to employers providing skilled, well paid work.

#### ***Outcomes***

- 300 students have successfully completed a Level 1 or higher qualification as a result of the programme
- 259 students who remain engaged in the programme and are studying towards a level qualification or are in apprenticeships or traineeships or employment.



### **South Waikato Pacific Islands Community (SWPICS) – 279 Families**

Prior to the support of Pasifika Futures, the lack of public transport in the south Waikato region made it difficult for residents to access services. SWPICS now have a 10 seater van and 2 work cars are continuing to support families access health, education and employment opportunities in the South Waikato Region.

#### ***Outcomes***

- 100% families have identified a goal and pathway to increase their family income
- 100% families with a goal and a pathway to increase their income that have started on their pathway
- 100% families with a health plan who have achieved a health goal
- 15 families with a long term condition have a plan.

### **Vaka Tautua – 275 families**

Over the year, 5 cohorts in Auckland (Mangere, Otara, Manurewa, Henderson) and 4 cohorts (Porirua, Newtown, Naenae, Porirua) in Wellington have completed the Financial Literacy programme. The programme has seen families recommending it to other friends and family.

#### ***Outcomes***

- 100% families that have high debt AND have prioritised debt reduction
- 100% families that have prioritised debt reduction AND completed debt assessment and financial plans or budgets
- 50% families that have prioritised debt reduction have reduced their debt by 5% or more
- 87% families with a goal and a pathway to increase their income, that have started on their pathway.



## Commissioning for Innovation (cont.)

### Otahuhu College – STEM Leadership – 748 families

Over the year, 298 families have been involved in the leadership and family engagement programme through sport, 202 students have been through the family STEM development programme, and 281 families are involved in the STEM Academy. There has been growing increase in the numbers of students participating in STEM subjects and an increased interest in STEM developing from Primary and Intermediate aged students. One of the unexpected results of the programme has been the closer relationship with Otahuhu primary and intermediate schools.

#### Outcomes

##### Increased STEM subject Participation has increased by 65% University Entrance 2016

- 33% of the STEM students achieved University Entrance.

##### Science Achievement 2016

- NCEA Level 1 59%
- NCEA Level 2 88%
- NCEA Level 3 70%

### Pacific Foundation Trust – 130 families

Over the year, Pacific Foundation Trust through their AHA music mentoring programme have seen an increase in parent involvement in school engagement activities. The mentoring component of the SPICE programme involves partnering and supporting many vulnerable students and families.

#### Outcomes

- 100% of children are engaged in support to achieve age related standards
- 100% of families participating in cultural and language programmes
- 100% families who have produced a song or family story incorporating elements of their Pacific culture and or language
- 91% families who have achieved an educational goal in their plan

### Wellington Tongan Leaders Council Trust – 120 Families

In the past 12 months, the council have worked with more than 120 families to achieve their aspirations in health and

employment. Over the year they have delivered a number of health, economic and employment workshops to their families. They have engaged 50 families who in partnership with a health professional are supported monitor their diabetes, attend regular health checks and increase participation in immunisation and screening programmes. 99 of their families have also engaged in budgeting and financial literacy workshops to support their goals of becoming debt free and owning a home. 90 of their families are also engaged in CV workshops and training sessions to write marketable CV's and job applications, with some enrolled in English classes to improve their writing skills.

#### Outcomes

- 100% (50) families have a goal and a pathway to increase their income
- 100% (50) Families have a health plan
- 90% Families with a health plan who have achieved a health goal
- 60% Families have improved housing conditions (Ventilated, warm, dry and not over crowded)

### WhareOra Trust – 200 Families

Whare Ora trust was contracted as an innovation provider in October 2015 to assist Pacific families in Wellington achieve their home ownership goals. Whare Ora provides education, mentoring and support with budgets and financial plans for families to eliminate debt and save towards owning their own home. Since October Whare Ora have continued to deliver customised workshops to their targeted Pasifika community and have also collaborated with other core Pasifika Futures partners - hosting workshops to support their Pasifika families reduce debt and save towards homeownership.

#### Progress towards KPI's:

- 100% have completed a financial plan or budget
- 190 families have reduced debt by 5% or more
- 200 families have a savings plan to own their own home
- 9 families own their own home

### Cross Power Ministries – 52 families

- Community programmes including mentoring, sport, music, art, dance

### Youth Horizons – 8 families

- Working with children & young people with challenging conduct.



# Commissioning for communities



## Community Commissioning

This years investment is \$200,000



10 Partners working with 463 families

Commissioning for communities or Small grants fund enables small community organisations who leverage a largely volunteer community to support Pacific families. The work these organisations do is often at the heart of our Pacific families lives. This year 463 families were engaged.

### South Auckland Tongan Seventh Day Adventist Church – 23 families

Families are active though: Zumba, aerobics and boot camps, and are learning how to grow healthy food and prepare healthy meals.

Some families have started losing weight, lowering their blood sugar and managing their health. One example of this is a father that had joined the program with respiratory problems due to his unhealthy weight. Since joining, he has now lost 12.5 kgs and aims to get adequate sleep, drink 2L of water a day and continue to be active.

### Tuvalu Auckland Community Trust – 120 families

Families celebrating Tuvaluan culture and increasing community engagement led by Tuvaluan Youth.

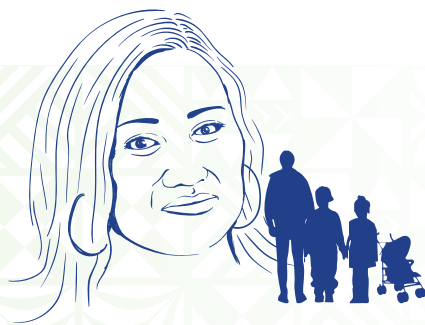
The project has empowered many of the youth leaders involved in the project. Many have learned a lot working alongside leaders in their community and being a part of the decision making processes. The activities organised by the trust have motivated youth leaders to do well in their studies in order to earn a better living. One young man in particular was encouraged to apply for a good position at his company which he eventually achieved. He is now 6 months into his role and is motivated to apply for more senior roles with his company.

### Marlborough Primary Health Organisation – 77 families

Families are growing healthy food, preparing healthy meals and are active.

Many families are living more healthier lives. One woman has lost 19kgs as a result of their programmes. In addition, 48 smokers set a quit date and 28 have now quit.

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*kāiga* **kopu tangata**  
*magafaoa* **vuvale** *kāiga*  
**āiga** *vuvale*



## Sina's Family

Samoaan born  
New Zealander | 35

Husband +  
2 Children + pregnant



***"If it wasn't for the navigator, I wouldn't have hope. I wouldn't have the strength to search out there for what I needed for my family. And if it wasn't for her coming that day, I would still be stuck in my mum's house. And who knows, I might have maybe lost another child. But now that I have a baby and I am carrying another. That's a sign of happiness."***

### Strengths

Sina moved from Samoa to New Zealand with her parents, her sister and her brother when she was nine



She explored going to start a new life for her family in Australia



The household grew to 7 adults and 4 children.



Sina's mother pressured Sina to take out loans to get money for the family. The family depended on Sina and her husband



Sina developed high blood pressure during her first pregnancy and lost a second baby who was still-born at 6 months



Her debts kept mounting. Sina felt unhappy, unsupported and trapped. She became increasingly withdrawn and unwell



Without much family support there she couldn't cope and returned to New Zealand

NAVIGATOR



### Challenges

Her parents soon separated and Sina continued to live with her mother and her siblings

## Key Enablers



### "Whole family approach"

The navigator was visiting her sister and she saw Sina and her family needed help. This ended up having a far-reaching positive impact on Sina's family.

“I would say from 0 to 10, at my mums I was a zero because over there I didn't know myself. I only knew myself as a mother to others and a provider to their needs. I can say now that I know myself and I am not carrying any burdens, and I am not thinking of anything that might take me down. **I am in a very happy place. Freedom. Now that I have fixed everything that I was holding inside.**”

## Whānau Ora Intervention

### IMMEDIATE NEEDS

A navigator went to visit Sina's baby niece at the family home.

#### Overcrowding

The navigator discovered the house was overcrowded. She suggested that some family members could apply for accommodation from Housing New Zealand.

Sina's family got temporary housing from Monte Cecelia and then eventually got a 3-bedroom house from Housing New Zealand. She obtained furniture from St John and called the Whanau Ora navigator who helped her get other basic household furnishings.

#### Debt

Sina took steps to address her debt. She searched online and started seeing an advisor at a budgeting service. The advisor presented Sina with options that would reduce her debt. Sina used her Kiwisaver and her husband's to pay some debts. Eventually, even though this was going to have a big impact on her life, Sina decided to file for bankruptcy and start all over again.

### ENABLING

#### A Family Home

Sina, her husband and their two children now live in a three-bedroom house. They are able to meet their financial needs through her husband's income and the support she gets from IRD for Family Assistance.

#### Support to Navigate the System

“Being helped to help oneself” – Sina is extremely proactive and focused. When she realised that there were providers who could offer help, she became focused on finding out the support services available and how to access them. By so doing, she has made tremendous changes for the family.

Being patient but not complacent – A lot of the providers Sina saw were not able to help her immediately. She needed to get on lists and wait. Sina took this with a positive attitude and continued to seek more information as she waited her turn.

#### Healthy Environment

Although Sina's oldest son still suffers from eczema, he is receiving treatment for it. Sina, who had health problems as a child, is completely healthy. She is 5 months pregnant.

### FUTURE

#### Healthy Family Relationships

Sina's family still maintains ties with their extended family and supports them financially on occasion. However, Sina is now firmer and able to say “no” when she feels they are making unreasonable demands.

#### Future Pathway

Sina is very happy and is focused on raising her children and keeping them healthy. She plans to go back to work, in a factory, when the kids are older. She will stay away from jobs which require her to handle money to ensure she doesn't get into debt again.

### Knowledge is Power

Getting information from the navigator about the services that could help her family, enabled Sina to take action.

## Pacific Island Advisory and Cultural Trust – 100 families

Students are engaged in homework help, some families have completed a computer literacy programme, and others are preparing healthier meals at home.

The availability of computers for the community to access is another reason the initiative has been successful. Pacific community groups who previously did not have access to internet now have access and are also taking advantage of the computer literacy programmes available.

## Fanogagalu Project – 50 families

### *Porirua Strong Pacific Families*

Working with Tokelau kaiga/families in Porirua to assist parents to navigate better pathways for their children's education aspirations. Raise awareness, support, empower and educate Tokelau and Pacific families around water safety. They support the Pacific Week of Action that will incorporate activities across Pacific families and community in Porirua that lead to the elimination of violence.

20– 25 Tokelau students have regularly attended fortnightly language and cultural sessions run by teachers, parents and elders of the local Tokelau community. On alternate weeks Coding Language sessions were run at a local school. Over the school holidays these have been run in conjunction with water safety sessions with attendance expanding to 35 students and 10 parents. The community is preparing to launch a vaka that was built in 2014 – the launch will incorporate the water safety programme as participants prepare to take the vaka out onto the water.

Between August and November 2015 the group supported the participation of young people in the Atafu Atoll preparations. This involved families engaging to learn fatele/song and dance, language, legends, and cultural heritage. They have also supported a number of families with students at secondary school with tutoring, goal setting and career pathways.

## Sa Petaia “As a family” – 35 families

### *Vinepa Trust – Sa Petaia Wellington*

A broad extended family initiative targeted to Sa Petaia members in Horowhenua, Porirua, Wellington and Hutt region as well as non-family members of various Pacific ethnicity. It provides a weekly study hub, financial literacy and budgeting services, computer and learner licence classes as well as identity/fa'asinomaga workshops covering Samoan history, culture and performance.

The Trust hosted a regular study hub for their students as well as a learner licence course. They have conducted 2 six week programmes covering aspects of culture, language and identity with a focus on helping their young people understand and engage confidently in their family and community events and ceremonies as well as everyday family, church and cultural activities. Reports demonstrate increased confidence amongst the kids as well as greater interest and involvement of parents in the education of their children. A strength of the Trust is in utilising the professional and cultural skills and values of older family members to teach and impart knowledge to the children of the family creating a wider environment of family support and nurturing outside of the nuclear unit. There is a clear sense of enjoying being together and learning as an extended family. The driver licensing programme equipped young men and nurtured responsibility and leadership to assist in family errands. The positive family atmosphere has attracted other non-related families and friends to participate.

## Tangata Atumotu Trust – 45 families

Improving the physical, mental and spiritual wellbeing of Pacific Matua in Christchurch through exercise.

## Fotumalaina o le Taeao 65 a oga Amata – 65 families

Early Childhood group ensuring children and families are aware of their cultural identity.

## Tulanga U and Tonga Advisory Council – 30 families

Safer Boating Programme to build on the skills and capacity of Pacific boaties.



## USO Bike Ride – 22 families

USO Bike Ride is a group of Samoan, Cook Island, Tongan and Māori families working together to promote and improve health and wellbeing amongst the Pacific community in Aotearoa through cycling. A programme of health and fitness assessments, community engagements and family events will culminate in a cycle across the length of the country.

This group worked with 22 plus Pacific men ensuring they have completed health check and fitness assessments. They have developed and implemented training plans incorporating nutritional support. They have also commenced a programme of health awareness incorporating opportunities for families to integrate lifestyle changes around eating and cycling exercise.



## Small Grants: Vege-Cation, Marlborough Primary Health Organisation

The Vege-cation project led by Marlborough Primary Health works with Pacific families in Blenheim and surrounding areas, offering programmes that benefit older people as well as encouraging families to eat health and grow their own vegetables.

The project provides free vegetable seedlings in exchange for a foot-in-the-door talanoa (dialogue) and disseminates information concerning health and other services targeted to appropriate families.

Vege-cation is also supported by the Backyard Mentoring Programme, and encourages families to develop their own gardens with the benefits of fresh produce.

“Our Vege-cation project is all about families growing healthy food, preparing healthy meals and being active.

We are excited to be recognised and to be making a difference to the healthcare of our Pacific families.”

**Sana Daunauda, Pacific Health Development Manager,  
Marlborough PHO.**

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## What our families say

### Inclusiveness

*Whānau Ora is for everybody, and we are somebody in that everybody.*

### Powerful

*I remember that first interaction with the navigator. And that's when things started to change for me. Seeing blessings just come out of hope. It was very powerful. I always remember that day.*

### Freedom

*"I can say now that I know myself and I am not carrying any burdens and I am not thinking of anything that might take me down. I am in a very happy place. Freedom. Now that I have fixed everything I was holding inside.*

### Hope

*If it wasn't for the navigator, I wouldn't have hope. I wouldn't have the strength to search out there for what I needed for my family. And if it wasn't for her coming that day, I would still be stuck in my mum's house..*

### Thankful

*I just want to thank Whānau ora for helping me. It has released my stress.*

### Proud

*I am so proud to see families happy and achieved and in a better living situation than the first time I met them.*

### Working together

*What makes it work is the way the family and me as a navigator work together. I help them and they help themselves. We work together and that is how we get to the point where the family is moving and doing things for themselves.*

### Trust

*Working with our families, trust is the most important thing that makes the relationship with families successful. It is for the families to trust me.*

### Partnership

*The whānau ora programme is not for us to give all the time. It's a partnership, we do our part and families do their part*

## What our navigators says



# A day in the life of a navigator

KEY



DRIVING TIME



CLIENT VISIT



SUNRISE

## MAST TOOL

I DISCOVER MY CLIENT'S PARTNER HAS A GAMBLING PROBLEM

"The tool helps me gain a holistic understanding of the family's situation without being too intrusive because clients see it as a standardised tool."

"Being part of a bigger network means I can refer clients to services that are specific to their needs. It's a matter of working in collaboration not in competition with one another."

Effective Useful

Well connected

## DATABASE ENTRY

I ENTER DATA INTO OUR SYSTEM AND INTO PENELOPE

"This is time consuming. It could be better spent helping a family directly."

Frustrated

## REFERRAL

PHONE CALL FROM FAMILY SEEKING HELP, REFERRED BY WORD OF MOUTH FROM AN EXISTING CLIENT

"We get these calls intermittently I wish we could help but we don't have the resources or capacity to help people in other cities."

Limited

## HOME VISIT 3

I NOTICE THEIR CHILDREN ARE EATING BREAD WITHOUT BUTTER. I LOOK IN THE KITCHEN AND REALISE THEY DON'T HAVE A FRIDGE

"Home visits are vital to learning about a family's needs. Being able to observe helps me identify what they need during the first few visits. Our shared cultural background helps me better understand why they may feel too ashamed to ask for help and the face-to-face interactions help me establish and build trust in our relationship."

Effective Useful

## HOME VISIT 2

## HOME VISIT 1

TRAVEL IN MY PERSONAL CAR

"I tried to book a pool car a few days ago for this meeting. I'll need to try to book a week in advance next time, but sometimes it's difficult to anticipate last minute or ad hoc meetings."

Frustrated

## REMINDER: CLIENT FOLLOW UP

IT'S BEEN THREE MONTHS AND WE NEED TO REASSESS THE FAMILY USING THEIR MAST TOOL

"This is useful, especially when I'm working with so many families."

Effective Focused

## START HERE

## WAKE UP TIRED

I RECEIVED A 3AM CALL FROM AN ANXIOUS CLIENT LAST NIGHT

"I'm glad they trust me enough to call me, I've been in this situation before myself and understand what they're going through."

Trusted Sleepy

## HOME VISIT 4

"I feel like my car is my office."

## HOME VISIT 5: DOMESTIC VIOLENCE REFERRAL

THE UNDERLYING ISSUE IS CAUSED BY LIMITED HOUSEHOLD RESOURCES. I OFFER THEM HELP WITH OBTAINING KEY HOUSEHOLD ITEMS

"It's useful that I can draw on resources from my multiple roles. It helps me to deliver holistic assistance that addresses underlying issues, and prevents things from escalating again."

Savvy Successful

## BACK TO THE OFFICE

WRITE NOTES INTO THE DATABASE, MAKE A TO-DO LIST FOR THE NEXT DAY

"It's been a busy day but a worthwhile day. I feel so privileged to be in a position to help my community."

Fulfilled Humbled

# Our organisational base

## PARTNERSHIPS

**Relationships are the core to improve outcomes for Pacific families. Pasifika Futures has been intentional about establishing, nurturing and growing strong and positive relationships with like minded organisations with similar values and priorities. We are pleased with the variety of relationships and partnerships established which reflect a broad range including Philanthropic, Government Agencies and sector specialist organisations. These include the following:**

### *Whānau Ora Strategic Advisors Group/ Whānau Ora Partnership Group*

- Pasifika Futures attended the Whānau Ora Strategic Advisors Group Wānanga to discuss the Data Analytics co-design plan to access, share and analyse data to support Whānau Ora as an effective Iwi/Māori based tool for social investment. We have submitted an Expression of Interest for pilots to inform a business case for investing in data analytics capability and infrastructure for Whānau Ora related activities.

### *Commission for Financial Capability*

- A training and support programme has been designed in partnership with the Commission for Financial Capability to provide navigators from our providers with the skills to teach and support families in building financial literacy and capability. The Commission's community training and support programme is a valuable part of the navigators professional development. Each navigator will receive a certificate from the commission once they have delivered their first community programme. This will recognise them as a 'Commission Supported Facilitator'. There may also be further opportunity to recognise and/ or develop content experts on certain topics eg. Health and Wellbeing, Kiwisaver and so forth.

### *Electoral Commission*

- Pasifika Futures worked alongside the Electoral Commission to promote awareness and understanding of elections and the democratic processes among Pacific families. Senior officials and staff from both organisations continued to discuss a plan to target eligible Pacific voters to not only encourage them to vote but also get involved in the election. This work contributes to the fourth pillar of our Outcomes Framework, Leading and Caring for our families, communities and country.

### *Partnership with JR McKenzie*

- Pasifika Futures developed a partnership with the national philanthropic organisation, JR Mackenzie Trust. Pasifika Futures worked through the Peter McKenzie Project assisting them in facilitating a workshop with pacific community members. The J R McKenzie Trust has established a fund to contribute to a reduction in the number of children, young people and families living in poverty. This programme is prepared to offer long-term funding to help selected ideas develop and make a real impact. Pasifika Futures Limited is organising the workshop logistically and also the invite list of participants (a mixture of core, innovative and small grant representatives and other key community members from PFL networks).

### *Social Investment Agency co design*

- The PFL Executive team took part in the Social Investment Agency co-design to provide guidance on the new agencies commissioning platform. The PFL team shared some of the lessons learnt as a Whānau Ora Commissioning Agency, particularly around what we do to measure, collaborate and invest in outcomes for Pacific families.

### *Canterbury District Health Board*

- The PFL board met with CDHB and an agreement was reached that would see PFL as the Strategic Pacific partner with CDHB and will co-design and co-invest in improving health outcomes for pacific people in Canterbury.

# Data Quality Enhancement – Telling our Performance Story

At the heart of our ongoing performance story is the data relating to the outcomes Pacific families are achieving through Whānau Ora. In the past year the Agency has continued invest in the systems and processes to gather, analyse and generate insights through our Data Quality Enhancement Strategy. This strategy has focussed on 3 key areas:

## 1. Enhancing Insights

## 2. Enhancing Skills

## 3. Enhancing Systems

During the year, the Agency added to its capacity and capability across its Knowledge, Engagement and Enablement teams with recruitment in the key areas of Information Technology, Quantitative Data Analysis and Change Management.

This has allowed us to enhance the data system and platform with user-led improvements while delivering a national change programme to ensure the capability of users of the system matches the quality requirements.

As a result, we have made significant progress with the improvement of the quality of the data from our Partners in Core Commissioning. The Agency is now delivering analysis and insights to Partners on a weekly basis to support better investment decisions, and resource allocation based on family progress against their plans.

The focus on the next 12 months is to continue to consolidate the strategy through incremental system and platform development while continuing to investing in capability within the Agency and in our network of Partners. In particular we will work with our network Partners in Commissioning for Innovation.



**Taulapapa Wilmason Jensen BA, LLB**  
Deputy Chief Executive Officer

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# Communications

**Communication in all its forms is necessary to both articulate the Whānau Ora philosophy and also to share the many stories of success and hope. We continue to be committed to sharing information and disseminating the results against high level Whānau Ora outcomes. A range of communication activities were undertaken in the past year including the following:**

## *Pasifika Futures quarterly e-newsletter*

- The quarterly e-update shared stories of Whānau Ora families, partners' services and Pasifika Futures progress. This is an important communication tool to share information with Whānau Ora partners and key stakeholders on the milestones and achievements made by the programme.

## *Family stories of success video clips*

- This provides the opportunity for families to talk about their success and share their stories.

## *Media releases*

- Numerous media releases on issues that are relevant for Pacific families.

## *Presentations at forums and meetings*

- Pasifika futures staff are in demand speakers at forums and meetings. These include the Australasian Evaluation Society meeting, American Evaluation Association meeting, Treasury Guest Lecture series, Whānau Ora Partnership Group, Data Hui and many others.



# Sponsorship

**Sponsorship of targeted community events, and initiatives is a key strategy of telling the Whānau Ora story throughout the Pacific community. Sponsorship is funded out of PFL's Operations Budget. Below is a summary of our sponsorship in the year:**

## *Wellington Samoa Rugby Union Dinner (Wellington)*

- This supports and promotes rugby opportunities for Pasifika men and women at all levels in Wellington, promoting active Pacific families through health, fitness, cultural leadership and connection to community.

## *Tu Tangata (Wellington)*

- Tu Tangata Committee created an audio-visual resource on Pasifika Futures and the outcomes being achieved for Pacific families through whānau ora.

## *Kila Style – Pacific Fushion Fashion Show (Auckland)*

- The event showcases high fashion fusion created and produced by emerging Pacific, Māori and Young Adult designers at the start-up phase of their business.

## *SAASIA Samoa Early Childhood National Conference (Wellington)*

- The conference provides professional development to Samoan early childhood teachers preparing for careers in the field of education. The sponsorship includes assists with registration and costs for those that cannot afford the conference registration and travel costs.

## *SUNPIX Pacific Peoples Awards*

- These awards recognise Pacific peoples contribution in New Zealand. The award sponsored is Pacific Community Leadership Award.

## *Wellington Schools Samoan Speech Competition*

- This sponsorship recognises the importance of culture and language in the lives of our young people and celebrates the growing confidence of our young people to learn and speak in their Pacific language

## Infrastructure

We are well established as a commissioning agency entering our 4th year of operations. We have four offices in Auckland, Hamilton, Wellington and Christchurch. These offices are supported by administrators and regional based Partnership Managers. This provides a clear place based focus to better understand the needs of our communities and families.

Pasifika Futures as a Commissioning agency has a well-developed contract management system and performance management based process fully supported by our quarterly "collaborative" with our partners. This year we conducted an end of year due diligence process for all partners to ensure that as we move forward into the next phase we are confident in the performance and substance of our partners.

We continue to work on improving our data collection and information system capacity and capability including working alongside partners to support organisational data improvement within partner organisations.

## Funding

We have a robust system and process for managing our financial systems, process and accountabilities. We have completed our 4th independent annual financial audit receiving an unmodified audit opinion which certifies we hold proper financial records. We continue to be committed to ensuring we use our resources in the most efficient manner to ensure we have the greatest impact we can with our funding.

**The 2016/17 year has seen all commissioning funding fully expended.**

**This includes:**

.....  
**\$16,222,099**

*TOTAL revenue*

.....  
**\$3,120,468**

*spent on operational funding (20% of total funding)*

**Commissioning funding was allocated into three pools of funding:**

.....  
**\$9,572,605**

*Core commissioning*

.....  
**\$2,765,913**

*Commissioning for innovation*

.....  
**\$200,000**

*Commissioning for communities*

# Our organisational base

## Our staff

We continue to invest in the capacity and capability of our staff to ensure they are in a position to support our partners to do the very best they can. Our staff are multi-lingual and represent Samoan, Cook Island, Tongan, Fijian, Rotuman, Tuvaluan, Niuean and Tokelauan.

All staff are involved in ongoing training and development and are engaged in short courses and executive education including study at Diploma, Bachelor, Masters and PHD levels.

Staff engaged in 2016/17 year were:

NAME	QUALIFICATION	POSITION
Mrs Debbie Sorensen	DCCT,CMIInstD,NZRPN	Chief Executive
Taulapapa Wilmason Jensen	BA,LLB	Deputy Chief Executive
Mrs Seini Jensen	BA/LLB,MA(Hons.)	Director of Performance & Evaluation
Dr Jesse Kokaua	MSc,PhD Epidemiology	Evaluator
Mrs Eseta Finau	ONZM,BA,MPH,NZRGON	Manager, Family & Community Relationships
Mrs Gina Harvey	BSc	Executive Assistant
Mrs Tu Maoate	CBAC Level 2, Computing L2	Receptionist, Auckland
Mrs Sieni Voorwinden	BA,LLB	Partnership Manager, Auckland
Mr John Natua	BSocSc,MPH	Partnership Manager, Midlands
Ms Melitta Rigamoto	BHSci, PGDipPH	Manager, Evaluation
Ms Saneta Manoa	BHsc, PgDip Public Health, MPH (Hons)	Evaluator
Ms Rachel Flavell	DipBus	Finance Graduate
Ms Melanie Iosefa	BAcc,DipBS	Graduate Financial Accountant
Ms Haley Crooks	BA	Communications Advisor
Mr Raymond Pritchard	Microsoft Certification	IT Project Manager
Mr Tala Tuala	BSc	Evaluator
Mr Anthony Sloan	BSc	Data Analyst
Mr Tofa Ramanlal	BA	Project Manager
Mr Craig Sionetuato	BA	Project Manager
Mr Amanaki Misa	MCM, MBA	Partnership Manager, South Island
Mrs Vaopina Ofa	Bcom	Finance Administration
Mrs Tautalalatasi Jahnke	Cert Employment, Health and Safety	Receptionist, Wellington
Ms Mata Nanai	BA (in progress)	Project Manager
Mr Monson Prouting	BHSci	Administration
Mrs Marianna Churchward	BA,MA(Appl), PhDArts	Evaluator
Angie Enoka	BAC,PGDipBus&Admin (Hons1)	Communications Advisor
Mr Nonu Tuisamoa	Prince2 Foundation	Portfolio Manager
Mr Jordan Kightley	BCom(Accounting), CA, GradDipCom	Finance Director
Taefu Heker Robertson	BA,LLB	Director Strategic Investments



# Our Financials

## Pasifika Futures Limited Contents

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## **Pasifika Futures Limited Company Directory As at 30 June 2017**

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### **Business Activity**

Commissioning Agent

### **Chartered Accountant**

OBCA Limited  
197 Omaha Drive, RD6  
Warkworth 0986

### **Bankers**

ASB Bank Limited

### **Solicitors**

LawWorks  
Level 10, 2 Emily Place  
Auckland 1010

### **Auditors**

McGregor Bailey Chartered Accountants  
2 Crummer Road, Ponsonby  
Auckland 1021

### **Company Details**

Company Number:	4978639
Incorporation Date:	24 February 2014

### **Charities Services**

Registration Number:	CC51489
Registration Date:	6 March 2015

### **Directors**

Dr. Tearikivao Maoate  
Dr. Francis Agnew  
Dr. Siniva Sinclair  
Sir La'uli Michael Jones

**Pasifika Futures Limited  
Directors' Annual Report  
For the year ended 30 June 2017**

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The Directors hereby present their Annual Report including Financial Statements of the company for the period ended 30 June 2017.

The Company has adopted the exemptions under Section 211 (1) (a) and (e) to (j) of the Companies Act 1993.

The primary business of the company is a Commissioning Agent. The nature of the company's business has not changed during the period.

**Auditors**

The Company's Auditors are McGregor Bailey Chartered Accountants.

**Directors' Disclosures**

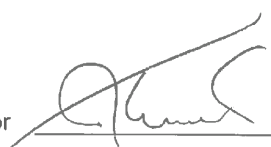
There were no entries recorded in the Register of Interests.

No Director acquired or disposed of any interest in shares in the company.

Dr. Tearikvao Maoate, Dr. Francis Agnew, Dr. Siniva Sinclair and Sir La'auli Michael Jones held office as Directors during the period. No other person was a Director at any time.

The Board of Directors received no notices from Directors wishing to use company information received in their capacity as Directors which would not have ordinarily been available.

For and on behalf of the Board of Directors,

Director 

Chief Executive 

Dated 15th Sept 2017.



**Pasifika Futures Limited**  
**Statement of Comprehensive Revenue and Expenses**  
**For the year ended 30 June 2017**

	Note	2017 \$	2016 \$
<b>Revenue from Exchange Transactions</b>			
Conference Revenue		-	34,096
Government Contract Revenue		17,508,157	10,308,294
Interest Received		35,468	34,269
Lease Revenue		18,837	-
Management Fee Revenue		83,431	56,054
Other Revenue		-	13,280
<b>Total Revenue</b>		<b>17,645,893</b>	<b>10,445,993</b>
<b>Expenses</b>			
Accountancy, Audit & Bank Fees		61,562	102,499
Bad Debts		739	-
Commissioning Expenses		12,916,368	7,449,563
Depreciation	8	133,563	137,013
Emergency Funding		27,936	-
Employment Expenses		1,908,480	1,236,462
General Expenses		13,471	-
Governance Expenses		110,000	162,227
Insurance		19,742	10,522
Interest Expense		8,858	1,812
IP Licence Fee		526,562	368,810
IT Expenses		102,347	76,272
Lease Expense – Property		179,481	146,050
Lease Expense – Equipment		20,382	-
Loss on Sale of Assets		14,573	4,387
Meetings & Conferences		12,742	86,236
Office & Administration Expenses		51,167	62,435
Professional Fees		26,464	90,503
Promotion & Sponsorship		78,167	144,066
Property Expenses		40,754	42,779
Travel Costs		342,176	192,159
<b>Total Expenses</b>		<b>16,595,533</b>	<b>10,310,171</b>
<b>NET SURPLUS</b>		<b>1,050,360</b>	<b>135,822</b>

The accompanying notes form part of these financial statements.  
 These financial statements should be read in conjunction with the attached Audit Report



**Pasifika Futures Limited**  
**Statement of Financial Position**  
**As at 30 June 2017**

	Note	2017 \$	2016 \$
<b>Current Assets</b>			
Cash and Cash Equivalents	6	85,957	653,293
Short Term Investments		-	800,000
Accounts Receivable from Exchange Transactions		98,781	2,466
Resident Withholding Tax		-	30,939
GST Receivable		126,319	
Accrued Revenue		354,860	793
Loan Receivable - Current	9	131,250	-
Prepaid Expenses		103,146	19,585
<b>Total Current Assets</b>		<b>900,313</b>	<b>1,507,076</b>
<b>Non-Current Assets</b>			
Investment Property	7	1,359,000	-
Property, Plant & Equipment	8	479,380	401,668
Loan Receivable – Non-Current	9	168,750	-
<b>Total Non-Current Assets</b>		<b>2,007,130</b>	<b>401,668</b>
<b>TOTAL ASSETS</b>		<b>2,907,443</b>	<b>1,908,744</b>
<b>Current Liabilities</b>			
GST Payable			98,990
Accounts Payable		138,550	155,049
Accrued Expenses		325,692	12,842
Accrued Expenses – Employee Entitlements		146,382	35,599
Income in Advance		177,469	1,106,922
Borrowings - Current	12	189,228	-
<b>Total Current Liabilities</b>		<b>977,321</b>	<b>1,409,402</b>
<b>Non-Current Liabilities</b>			
Borrowings – Non-Current	12	380,420	-
<b>Total Non-Current Liabilities</b>		<b>380,420</b>	<b>-</b>
<b>TOTAL LIABILITIES</b>		<b>1,357,741</b>	<b>1,409,402</b>
<b>NET ASSETS</b>		<b>1,549,702</b>	<b>499,342</b>

The accompanying notes form part of these financial statements.  
These financial statements should be read in conjunction with the attached Audit Report

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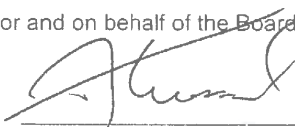



**Pasifika Futures Limited**
**Statement of Financial Position  
As at 30 June 2017**

	Note	2017 \$	2016 \$
Represented by:			
<b>EQUITY</b>			
Share Capital	16	100	100
Retained Earnings		1,549,602	499,242
<b>TOTAL EQUITY</b>		<b>1,549,702</b>	<b>499,342</b>

Signed for and on behalf of the Board who authorised these financial statements:

Director



Chief Executive



Date 15 September 2017



**Pasifika Futures Limited**  
**Statement of Changes in Net Assets**  
**For the Year Ended 30 June 2017**

	2017 \$	2016 \$
<b>OPENING BALANCE AS AT 1 JULY 2016</b>	<b>499,342</b>	<b>363,520</b>
<b>NET SURPLUS FOR THE YEAR</b>		
Net Surplus	1,050,360	135,822
<b>TOTAL NET SURPLUS FOR THE YEAR</b>	<b>1,050,360</b>	<b>135,822</b>
<b>CLOSING BALANCE AS AT 30 JUNE 2017</b>	<b>1,549,702</b>	<b>499,342</b>

*The accompanying notes form part of these financial statements.  
These financial statements should be read in conjunction with the attached Audit Report*

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**Pasifika Futures Limited**  
**Statement of Cash Flows**  
**For the Year Ended 30 June 2017**

	2017 \$	2016 \$
<b>Cash Flows from Operating Activities</b>		
<u>Cash was provided from:</u>		
Receipts from Exchange Transactions	<b>18,678,714</b>	<b>9,699,888</b>
<u>Cash was disbursed to:</u>		
Payments to Suppliers	(17,121,904)	(7,729,675)
Payments to Employees	(1,548,322)	(1,234,084)
	<b>(18,670,226)</b>	<b>(8,963,904)</b>
<b>Net Cash Flows from Operating Activities</b>	<b>8,488</b>	<b>735,984</b>
<b>Cash Flows from Investing Activities</b>		
<u>Cash was provided from:</u>		
Interest Received	36,242	42,515
Short-Term Investments	800,000	-
Receipts from Loan Receivable	50,000	-
Sale – Property, Plant & Equipment	-	8,696
	<b>886,242</b>	<b>51,211</b>
<u>Cash was disbursed to:</u>		
Purchase of Assets	(313,809)	(219,389)
Investment Property	(1,359,047)	(48,413)
Loan Advanced	(350,000)	-
	<b>(2,022,856)</b>	<b>(267,802)</b>
<b>Net Cash Flows from Investing Activities</b>	<b>(1,136,614)</b>	<b>(216,591)</b>
<b>Cash Flows from Financing Activities</b>		
<u>Cash was provided from:</u>		
Borrowings	600,000	-
<u>Cash was disbursed to:</u>		
Interest Paid	(8,858)	-
Repayment of Borrowings	(30,352)	-
	<b>(39,210)</b>	<b>-</b>
<b>Net Cash Flows from Financing Activities</b>	<b>560,790</b>	<b>-</b>
Net Increase / (Decrease) in cash held	(567,336)	519,393
Cash and Cash Equivalents at 1 July 2016	653,293	133,900
<b>Cash and Cash Equivalents at 30 June 2017</b>	<b>85,957</b>	<b>653,293</b>

The accompanying notes form part of these financial statements.  
These financial statements should be read in conjunction with the attached Audit Report



## **Pasifika Futures limited** **Notes to the Financial Statements** **For the year ended 30 June 2017**

### **1. REPORTING ENTITY**

These are the financial statements of Pasifika Futures Limited. Pasifika Futures limited is domiciled in New Zealand and is a company incorporated in New Zealand and registered under the Companies Act 1993 and the Charities Act 2005.

These Financial Statements and the accompanying notes summarise the financial results of the activities carried out by Pasifika Futures Limited. The Company invests in programmes that improve outcomes in Health, Education, Finances, Culture and Leadership for Pacific families living in New Zealand.

### **2. STATEMENT OF COMPLIANCE**

These financial statements of Pasifika Futures Limited have been prepared in accordance with Generally Accepted Accounting Practice in New Zealand ("NZ GAAP"). They comply with Public Benefit Entity International Public Sector Accounting Standards ("PBE IPSAS") and other applicable financial reporting standards as appropriate that have been authorised for use by the External Reporting Board for Not-For-Profit entities. For the purposes of complying with NZ GAAP, Pasifika Futures Limited is a subsidiary of Pasifika Medical Association Inc. a public benefit not-for-profit entity and is eligible to apply Tier 2 Not-For-Profit PBE IPSAS on the basis that it does not have public accountability and is not defined as large.

The Directors of the company have elected to report in accordance with Tier 2 Not-For-Profit PBE Accounting Standards and in doing so have taken advantage of all applicable Reduced Disclosure Regime ("RDR") disclosure concessions. This decision results in the Company not preparing a Statement of Service Performance for the current reporting period.

These financial statements have been approved and were authorised for issue by the Directors of the Company on 15 September 2017.

### **3. CHANGES IN ACCOUNTING POLICIES**

The accounting policies have been applied consistently throughout the period. There have been no significant changes to accounting policies in the year.

### **4. SUMMARY OF ACCOUNTING POLICIES**

The significant accounting policies used in the preparation of these financial statements as set out below have been applied consistently to both years presented in these financial statements.



**Pasifika Futures limited**  
**Notes to the Financial Statements**  
**For the year ended 30 June 2017**



#### **4.1 Basis of Measurement**

These financial statements have been prepared on the basis of historical cost, as modified by the fair value measurement of investment properties and land and buildings which are measured at fair value.

#### **4.2 Functional and Presentational Currency**

The financial statements are presented in New Zealand dollars (\$), which is the functional currency of the Company. All financial information presented in New Zealand Dollars has been rounded to the nearest dollar.

#### **4.3 Revenue**

Revenue is recognised to the extent that it is probable that the economic benefit will flow to the Company and revenue can be reliably measured. Revenue is measured at the fair value of the consideration received. The following specific recognition criteria must be met before revenue is recognised.

##### **REVENUE FROM EXCHANGE TRANSACTIONS**

###### **Government Contracts Revenue**

Revenue from government contracts relates to income received from funding agencies and is provided as funding for services the Company purchases from Service Providers. Revenue is recognised in the year the services are provided. Amounts received in advance for funding to be provided in future periods are recognised as a liability until such time as the service is provided.

###### **Lease Revenue**

Lease receipts under the lease agreement are recognised as revenue on a straight-line basis over the lease term.

###### **Management Fee Revenue**

Services provided to third parties on commercial terms are exchange transactions. Revenue from these services is recognised when services are rendered.

###### **Interest Revenue**

Interest revenue is recognised as it accrues, using the effective interest method.

##### **REVENUE FOR NON – EXCHANGE TRANSACTIONS**

*The organisation does not receive any of this type of revenue.*



## Pasifika Futures limited Notes to the Financial Statements For the year ended 30 June 2017

### 4.4 Employment Benefits

#### i. Short-term employee benefits

Wages, salaries and annual leave liabilities are recognised when the Group has a legal or constructive obligation to remunerate employees for services provided within 12 months of reporting date, and is measured on an undiscounted basis and expensed in the period in which employment services are provided.

#### ii. Long-term employee benefits

Long-service leave and cumulative sick leave obligations are recognised when the Group has a legal or constructive obligation to remunerate employees for services provided beyond 12 months of reporting date. Long-term employee benefit obligations are measured using the projected unit credit method, with any actuarial gains or losses recognised in surplus or deficit.

#### iii. Defined contribution plans (Kiwisaver)

Defined contribution plans are post-employment benefit plans under which an employer pays fixed contributions into a separate entity (the plan) and will have no legal or constructive obligation to pay further amounts. Obligations for employer contributions to Kiwisaver plans are recognised as an employee benefit expense in surplus or deficit in the periods during which services are rendered by employees.

### 4.5 Financial Instruments

Financial Assets and Liabilities are recognised when the company becomes a party to the contractual provisions of the financial instrument.

The Company derecognises a financial asset or, where applicable, a part of a financial asset or part of a group of similar financial assets when the rights to receive cash flows from the asset have expired or are waived, or the Company has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party; and either:

- the Company has transferred substantially all the risks and rewards of the asset; or
- the Company has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

#### Financial Asset

Financial assets within the scope of NFP PBE IPSAS 29 Financial Instruments: Recognition and Measurement are classified as financial assets at fair value through surplus or deficit, loans and receivables, held-to-maturity investments or available-for-sale financial assets. The classifications of the financial assets are determined at initial recognition.

The category determines subsequent measurement and whether any resulting income and expense is recognised in surplus or deficit or in other comprehensive revenue and expenses. The Company's financial assets are classified as financial assets at fair value through surplus or deficit, loans and receivables or as available for sale financial assets. The Company's financial assets include: cash and cash equivalents, short-term deposits, loans and receivables from exchange transactions.

**Pasifika Futures limited**  
**Notes to the Financial Statements**  
**For the year ended 30 June 2017**



All financial assets held by the Company are subject to review for impairment at least each reporting date. Financial assets are impaired when there is any objective evidence that a financial asset or group of financial assets is impaired. Different criteria to determine impairment are applied for each category of financial assets, which are described below.

**Loans and Receivables**

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial recognition, these are measured at amortised cost using the effective interest method, less any allowance for impairment. The Company's cash and cash equivalents, short-term deposits, loans and receivables from exchange transactions fall into this category of financial instruments.

**Impairment of Financial Assets**

The Company assesses at the end of the reporting date whether there is objective evidence that the financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a "loss event") and that loss event has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated.

In determining whether there is any objective evidence of impairment, the Company first assesses whether there is objective evidence of impairment for financial assets that are individually significant, and individually or collectively significant for financial assets that are not individually significant. If the Company determines that there is no objective evidence of impairment for an individually assessed financial asset, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognised are not included in a collective assessment for impairment.

If in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed by adjusting the allowance account. If the reversal results in the carrying amount exceeding its amortised cost, the amount of the reversal is recognised in surplus or deficit.

**Financial Liabilities**

The Company's financial liabilities include trade and other creditors and employee entitlements.

All financial liabilities are initially recognised at fair value (plus transaction cost for financial liabilities not at fair value through surplus or deficit) and are measured subsequently at amortised cost using the effective interest method, except for financial liabilities at fair value through surplus or deficit.

**Pasifika Futures limited**  
**Notes to the Financial Statements**  
**For the year ended 30 June 2017**



**4.6 Cash and Cash Equivalents**

Cash and cash equivalents are short term, highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

**4.7 Short Term Investments**

Short term investments comprise term deposits which have a term of greater than three months and therefore do not fall into the category of cash and cash equivalents

**4.8 Borrowing Costs**

Borrowing costs relate to the interest expense and other charges on financial liabilities. Borrowing costs that are not directly attributable to the acquisition, construction or production of a qualifying asset are recognised in surplus or deficit using the effective interest method, otherwise borrowing costs are capitalised as part of a qualifying asset's initial cost.

**4.9 Investment Properties**

Investment properties are properties held either to earn rental income or for capital appreciation or for both, but not for sale in the ordinary course of business, for supply of goods or services or for administrative purposes. The Directors of the Company have elected to measure Investment properties at cost, including transaction costs and will only remeasure to fair value if the investment properties are impaired.

**4.10 Property, Plant and Equipment**

Items of property, plant and equipment are measured at cost less accumulated depreciation and impairment losses. Cost includes expenditure that is directly attributable to the acquisition of asset, where an asset is acquired through a non-exchange transaction; its cost is measured at its fair value at the date of acquisition.

Depreciation is charged on a diminishing value basis over the useful life of the asset. Depreciation is charged at rates calculated to allocate the cost or valuation of the asset less any estimated residual value over its remaining useful life:

Land, Buildings & Leasehold Improvements	0% – 10%
Computer Equipment	40% – 67%
Furniture & Fittings	10% – 50%
Plant & Equipment	25% – 67%
Motor Vehicles	30%
Website	50%
Artwork	0%



**Pasifika Futures limited**  
**Notes to the Financial Statements**  
**For the year ended 30 June 2017**



Depreciation methods, useful lives and residual values are reviewed at each reporting date and are adjusted if there is a change in the expected pattern of consumption of the future economic benefits or service potential embodied in the asset.

**4.10 Leases**

Payments on operating lease agreements, where the lessor retains substantially the risk and rewards of ownership of an asset, are recognised as an expense on a straight-line basis over the lease term.

**4.11 Significant Judgements and Estimates**

In preparing the financial statements, the Directors are required to make judgements, estimates and assumptions that affect the reported amounts of revenue, expenses, assets and liabilities and the disclosure of contingent liabilities, as at balance date. The uncertainty from these assumptions and estimates could result in outcomes that may result in a material adjustment to the carrying amount of the asset or liability.

The Company bases its assumptions and estimates on parameters when the financial statements are prepared. However, existing circumstances and assumptions about future developments may change due to market changes or circumstances arising beyond the control of the Company.

The Directors have determined that there are no significant estimates that will impact on the financial statements in this financial year.

**4.12 Income Tax**

Due to its charitable status, the Company is exempt from income tax.

**4.13 Goods and Services Tax**

These financial statements have been prepared on a GST exclusive basis with the exception of accounts receivable and accounts payable which are shown inclusive.

**4.14 Going Concern**

These financial statements have been prepared on a going concern basis. The Company is reliant on continued funding from the government and it is the belief of the Directors that the funding contracts will be successfully re-negotiated with the funding organisations.

The Te Puni Kokiri Outcome Agreement is in place until 30 June 2020.

**5. AUDITORS REMUNERATION**

McGregor Bailey provides audit services to the Company at the total cost of \$12,170



**Pasifika Futures limited**  
**Notes to the Financial Statements**  
**For the year ended 30 June 2017**

**6. CASH AND CASH EQUIVALENTS**

Cash and cash equivalents include the following components:

	2017 \$	2016 \$
Cash at Bank	85,432	653,293
Petty Cash	525	-
<b>Total</b>	<b>85,957</b>	<b>653,293</b>

**7. INVESTMENT PROPERTIES**

	2017 \$000	2016 \$000
Opening Balance	-	-
add: Acquisitions	1,359	-
<b>Total</b>	<b>1,359</b>	<b>-</b>

The Company purchased a property in the 2017 financial year and it is leased out to a third party. As disclosed in note 4.9 the property is measured at cost, including transaction costs and will only be remeasured to fair value if the investment property is impaired.

No contingent rent is charged on the investment property.



**Pasifika Futures limited**  
**Notes to the Financial Statements**  
**For the year ended 30 June 2017**

**8. PROPERTY, PLANT AND EQUIPMENT**

The table below details the Company's Property, Plant & Equipment balances as at 30 June 2016:

2016	Land & Buildings \$000	Computer Equipment \$000	Furniture & Fittings \$000	Plant & Equipment \$000	Motor Vehicles \$000	Website \$000	Artwork \$000	Total \$000
Cost	130	188	66	86	162	-	-	632
Accumulated depreciation	(8)	(101)	(11)	(43)	(67)	-	-	(230)
<b>Net book value</b>	<b>122</b>	<b>87</b>	<b>55</b>	<b>43</b>	<b>95</b>	<b>-</b>	<b>-</b>	<b>402</b>

The table below details the Company's Property, Plant & Equipment balances as at 30 June 2017:

2017	Land & Buildings \$000	Computer Equipment \$000	Furniture & Fittings \$000	Plant & Equipment \$000	Motor Vehicles \$000	Website \$000	Artwork \$000	Total \$000
Cost	211	100	71	92	264	3	17	758
Accumulated Depreciation	(26)	(46)	(19)	(62)	(124)	(2)	-	(279)
<b>Net Book Value</b>	<b>185</b>	<b>54</b>	<b>52</b>	<b>30</b>	<b>140</b>	<b>1</b>	<b>17</b>	<b>479</b>

The table below details the Company's Property, Plant and Equipment reconciliation of the carrying amount at the beginning and end of the year:

2017	Land & Buildings \$000	Computer Equipment \$000	Furniture & Fittings \$000	Office Equipment \$000	Motor Vehicles \$000	Website \$000	Artwork \$000	Total \$000
<b>Opening Balance</b>	<b>122</b>	<b>87</b>	<b>55</b>	<b>43</b>	<b>95</b>	<b>-</b>	<b>-</b>	<b>402</b>
Additions	88	52	71	7	102	3	17	340
Disposals	(6)	(58)	(66)	-	-	-	-	(130)
Depreciation	(19)	(27)	(8)	(20)	(57)	(2)	-	(133)
<b>Net Book Value</b>	<b>185</b>	<b>54</b>	<b>52</b>	<b>30</b>	<b>140</b>	<b>1</b>	<b>17</b>	<b>479</b>



**Pasifika Futures limited**  
**Notes to the Financial Statements**  
**For the year ended 30 June 2017**

**9. RELATED PARTY TRANSACTIONS**

**Controlling Entities**

The Company is controlled by Pasifika Medical Association Incorporated on the basis that 100% of its shares are owned by the Association and the Association has the power to govern the operations and financing activities of the subsidiary. The company is the corporate trustee of the Pasifika Futures Trust. The trust has not traded during the 2017 financial year and it has no assets and liabilities at balance date.

**Related Party Transactions**

Transactions with related parties during the reporting period are as follows:

<b>Balances</b>		<b>2017</b>	<b>2016</b>
		<b>\$</b>	<b>\$</b>
Pasifika Medical Association Inc.	Accounts Payable	(2,157)	(12,326)
	Accounts Receivable	9,686	-
Pasifika Medical Association Inc.	IP License Fee Payments	(526,562)	(368,810)
Etu Pasifika Limited	Lease Payments	(111,410)	(111,000)
	Sponsorship	(26,800)	-
	Management Fee Revenue	83,431	56,054
	Interest Received	14,842	-
	Loan Receivable	(300,000)	-
Etu Pasifika Limited	Accounts Payable	(13,948)	-
<b>Total</b>		<b>(872,918)</b>	<b>(436,082)</b>

Pasifika Medical Association incorporated is a related party as it holds 100% of the shares of the company. All transactions are entered into on an "arms length" basis. The following agreements in place between Pasifika Futures Limited and Pasifika Medical Association are:

- Intellectual Property License is for 15% of gross operating income received from Te Puni Kokiri. The term of the agreement is in line with the contract from the Funding Agency.
- Lease of Furniture and Equipment - the term of the agreement was for the 12 months ending 30 June 2017.
- Lease of Premises (Mezzanine Floor - 173 Montreal Street, Christchurch) - \$22,500 per annum, plus property outgoings. The term of the agreement is 39 months ending 30 June 2020. There is a three year right of renewal.
- Lease of Premises (Unit L, 195 Main Highway, Ellerslie, Auckland) - \$96,000 per annum, plus property outgoings. The term of the agreement is for 36 months ending 30 June 2020. There is a three year right of renewal.



**Pasifika Futures limited**  
**Notes to the Financial Statements**  
**For the year ended 30 June 2017**



- The Company has a management contract with Pasifika Medical Association Incorporated. The term of the agreement is for twelve months ending 30 June 2018.

Dr T Maoate, Dr F Agnew and Dr S Sinclair are board members of Pasifika Medical Association Incorporated. The entity that owns 100% of Etu Pasifika Limited Shares.

Etu Pasifika Limited is a related party as 100% of its shares are owned by Pasifika Medical Association incorporated. All transactions are entered into on an "arms length" basis. The Company has a contract with Etu Pasifika Limited to deliver Whanau Ora, Personal and Mental Health and Smoking Cessation services to Pacific Families in the Canterbury region. Etu Pasifika Limited received 8% of total commissioning in the FY17 year (2016: \$Nil).

Mrs E Finau is both an employee of Pasifika Futures Limited and a Board Member of Pasifika Medical Association Incorporated.

**Key Management Personnel**

The key management personnel, as defined by PBE IPSAS 20 Related Party Disclosures, are the Company Directors and the Executive Team of Pasifika Futures Limited.

Remuneration is paid to the Board of Directors. The aggregate remuneration of the key management personnel and the number of individuals, determined on a full time equivalent basis receiving remuneration is as follows:

	2017	2016
Trustees	\$110,000	\$135,000
Number of Persons	4	6
Senior Management Team	\$896,716	\$848,727
Number of Persons	7	7
Total remuneration	\$1,006,716	\$983,727

**Remuneration and compensation provided to close family members of key management personnel**

During the reporting period, total remuneration and compensation of \$44,084 (2016: \$25,252) was provided by the Company to employees who are close family members of key management personnel.



**Pasifika Futures limited**  
**Notes to the Financial Statements**  
**For the year ended 30 June 2017**

**10. LEASES**

**Lease Expenses**

As at the reporting date, the Directors have entered into the following operating lease commitments:

	2017 \$	2016 \$
No later than one year	196,311	53,649
Later than one year and no later than five years	338,564	3,769
<b>Total</b>	<b>534,875</b>	<b>57,418</b>

The company leases the mezzanine floor of offices at 173 Montreal Street, Christchurch for \$22,500 per annum. The term of the agreement is from April 2017 to June 2020. There is a three year right of renewal.

The company leases offices at 195 Main Highway, Ellerslie, Auckland for \$96,000 per annum, plus property outgoings. The term of the agreement is from July 2017 to June 2020. There is a three year right of renewal.

The company leases offices at 24 Garden Place, Hamilton for \$20,209 per annum. The term of the agreement is from July 2017 to June 2019. There is a two year right of renewal.

The company leases offices at 69 The Terrace, Wellington for \$47,184 per annum. The term of the agreement is from October 2016 to September 2019. There is a three year right of renewal.

The company leases a photocopier for \$7,189 per annum and the term of the lease is from March 2017 to July 2021.

The company leases a telephone system for \$3,228 per annum and the term of the lease is from October 2015 to October 2018.

The company leases furniture and office equipment for \$15,000 per annum and the term of the lease is from October 2015 to June 2017.

**Lease Income**

Lease income is earned from Unit K, 195 Main Highway, Ellerslie, Auckland. As at the reporting date, the future minimum lease receipts that are non-cancellable are:

	2017 \$	2016 \$
No later than one year	85,838	-
Later than one year and no later than five years	7,153	-
<b>Total</b>	<b>92,991</b>	<b>-</b>

*The accompanying notes form part of these financial statements.  
These financial statements should be read in conjunction with the attached Audit Report*

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**Pasifika Futures limited**  
**Notes to the Financial Statements**  
**For the year ended 30 June 2017**



**11. CATEGORIES OF FINANCIAL ASSETS AND LIABILITIES**

	2017	2016
	\$	\$
<b>Financial Assets</b>		
Cash and cash equivalents	85,956	653,293
Short-term investments	-	800,000
Receivables from exchange transactions	225,100	53,783
Loans receivable	300,000	-
<b>Total</b>	<b>611,056</b>	<b>1,507,076</b>
<b>Financial liabilities</b>		
Trade and other creditors	184,121	1,373,803
Employee entitlements	89,252	35,599
Borrowings	569,648	-
<b>Total</b>	<b>843,021</b>	<b>1,409,402</b>

**12. TERM LIABILITIES**

Details of the loan held with ASB Bank Limited is as follows:

<b>Repayment Terms</b>	3 Year, \$18,393.10 pm, Interest & Principal
<b>Balance Owing</b>	\$569,648
<b>Interest Rate</b>	6.50%
<b>Security</b>	195K Main Highway, Ellerslie, Auckland

	2017	2016
	\$	\$
Current Portion	189,228	-
Non-Current Portion	380,420	-
<b>Total</b>	<b>569,648</b>	<b>-</b>



**Pasifika Futures limited**  
**Notes to the Financial Statements**  
**For the year ended 30 June 2017**

**13. CAPITAL COMMITMENTS**

There are no capital commitments at the reporting date (2016: \$Nil).

**14. CONTINGENT ASSETS AND LIABILITIES**

There are no contingent assets or liabilities at the reporting date (2016: \$Nil).

**15. EVENTS AFTER THE REPORTING DATE**

The Directors and management are not aware of any other matters or circumstances since the end of the reporting period, not otherwise dealt with in these financial statements that have significantly or may significantly affect the operations of Pasifika Futures Limited (2016: \$Nil).

**16. SHARE CAPITAL**

These shares have full voting rights and participate fully in all dividends and proceeds upon winding up.

	2017 \$	2016 \$
100 Ordinary Shares	100	100
<b>Total Issued and Paid up Capital</b>	<b>100</b>	<b>100</b>

Total issued number of shares      100  
The shares have no par value.



**INDEPENDENT AUDITOR'S REPORT**  
**To the Shareholders of Pasifika Futures Limited**

**Opinion**

We have audited the financial statements of Pasifika Futures Limited on pages 4 to 21, which comprise the statement of financial position as at 30 June 2017, and the statement of comprehensive revenue and expenses, statement of changes in net assets and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of Pasifika Futures Limited as at 30 June 2017, and its financial performance and its cash flows for the year then ended in accordance with Public Benefit Entity Standards Reduced Disclosure Regime issued by the New Zealand Accounting Standards Board.

**Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (New Zealand) (ISAs (NZ)). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of Pasifika Futures Limited in accordance with Professional and Ethical Standard 1 (Revised) Code of Ethics for Assurance Practitioners issued by the New Zealand Auditing and Assurance Standards Board, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other than, in our capacity as auditor we have no relationship with, or interests in, Pasifika Futures Limited.

**Restriction on Responsibility**

This report is made solely to the Shareholders, as a body, in accordance with section 42F of the Charities Act 2005. Our audit work has been undertaken so that we might state to the Shareholders those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Shareholders as a body, for our audit work, for this report, or for the opinions, we have formed.

**Directors' Responsibility for the Financial Statements**

The Directors are responsible on behalf of the entity for the preparation and fair presentation of the financial statements in accordance with Tier 2 PBE, and for such internal control as the Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Directors are responsible on behalf of the entity for assessing the entity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the entity or to cease operations, or have no realistic alternative but to do so.

**Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a





**McGregor Bailey**

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guarantee that an audit conducted in accordance with ISAs (NZ) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the decisions of users taken based on these financial statements.

*McGregor Bailey*

McGregor Bailey  
Auckland  
15 September 2017





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*kopu tangata*  
*fāmili* **vuvale**  
*kāiga* *kopu tangata*  
*magafaoa* *kāiga*  
**āiga** *vuvale*

# Pasifika futures

PROSPERITY FOR PACIFIC FAMILIES



## WEB

[www.pasifikafutures.co.nz](http://www.pasifikafutures.co.nz)

## ADDRESS

195L Main Highway,  
Ellerslie,  
Auckland,  
New Zealand

Pasifika Futures  
is a Whānau Ora  
Commissioning agency

Pasifika Futures  
is a Limited Liability  
Charitable Company owned  
by the Pasifika Medical Association