
NEW SOUTH WALES NETBALL ASSOCIATION LIMITED
MINUTES OF COUNCIL MEETING

HELD SATURDAY 25 MARCH 2017
AT GENEVA NETBALL CENTRE, SYDNEY OLYMPIC PARK

Present:

Directors: W. Archer AM, M. Baron-Hay, J. Drakos, C. Feldmanis, J. Hahn, R. Havrlant, C. Murphy,
L. O'Sullivan, R. Watson OAM, C. Campbell (CEO)

Delegates:

W. Chesterton (Bankstown)	V. Riseham (Bankstown)
C. Aird (Baulkham Hills)	E. O'Keefe (Baulkham Hills)
S. Marks (Blacktown)	J. Webster (Blacktown)
J. Walker (Blue Mountains)	G. Scott (Blue Mountains)
S. Way (Brunswick Byron)	K. Williams (Camden)
L. Schuhmeier (Camden)	N. Marshall (Campbelltown)
D. Pascoe (Charlestown)	M. Harrison (Charlestown)
J. Occhiuto (City of Sydney)	S. Simpson (City of Sydney)
C. Newman OAM (Cootamundra)	D. Bills (Eastwood Ryde)
M. Latham (Eastwood Ryde)	B. Dew OAM (Fairfield)
S. Gribble (Gosford)	J. Dasan (Gosford)
J. Small (Gunnedah)	T. Sutcliffe (Gunnedah)
H. Miles (Hastings Valley)	C. Glover (Hastings Valley)
T. Chalk (Hawkesbury)	V. Bertenshaw (Hawkesbury)
J. Thompson (Hills)	L. Burgess OAM (Hills)
D. Elvy (Illawarra)	L. Holmes (Illawarra)
K. Halcrow (Inner West)	L. Blackmore (Inner West)
N. Hermann (Ku-Ring-Gai)	C. Marsh (Lismore)
J. Webster (Liverpool)	M. Bettini (Macleay)
H. Dean (Manly Warringah)	V. De Luca OAM (Mens)
L. Wilcox (Nelson Bay)	A. Saunders (Newcastle)
E. Monaghan (Newcastle)	G. Paranihi (Northern Suburbs)
C. Hoole (Northern Suburbs)	K. Bollinger (Orange)
N. Escreet (Orange)	L. Welfare (Parramatta Auburn)
J. Gillett OAM (Penrith)	L. Deuis (Penrith)
M. Kelly (Randwick)	C. Hicks (Randwick)
W. Klein (Shoalhaven)	G. Mayers (Singleton)
E. O'Brien (St George)	H. Andrews (St George)
K. Salter (Sutherland)	C. Magri (Sutherland)
C. Fielding (Tamworth)	J. Jamieson (Tamworth)
J. Kennewell (Taree)	H. Currie (Taree)
M. Allen (Westlakes)	P. Burt (Westlakes)
C. Miles (Wyangong)	J. Addison (Wyangong)

Life Members:

L. Quinn OAM	A. Doring OAM
N. Matthews OAM	M. Boyle OAM

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Observers: L. Burgess (Hills)

Returning Officer: M. Anderson (Company Secretary)

President declared the meeting open at 1.58pm.

(a) Apologies

MOVED Blacktown **Seconded:** Inner West that apologies for the Annual General Meeting of Council held earlier today also be accepted for Council meeting.

CARRIED

President stated that her Announcements would be distributed with Minutes.

C. Campbell (CEO) and N. Horton introduced the Netball NSW staff to Council.

T. Underwood (General Manager Commercial & Corporate Partnership) briefed the Associations on the sponsors pack to be distributed today to Associations.

(b) Confirmation of Minutes of Extra Ordinary Council meeting held on Saturday 5 November 2016.

MOVED L. Quinn OAM (Life Member) **Seconded:** Liverpool that the minutes of the Extra Ordinary Council meeting held on Saturday 5 November 2016 be adopted.

CARRIED

Confirmation of Minutes of Council meeting held on Saturday 5 November 2016.

MOVED Camden **Seconded:** Wyong that the minutes of the Council meeting held on Saturday 5 November 2016 be adopted.

CARRIED

(c) Business Arising from the Minutes of Extra Ordinary Council meeting held on Saturday 5 November 2016

- Nil

Business Arising from the Minutes of Council meeting held on Saturday 5 November 2016.

- Hastings Question about extenuating circumstances of refund of NNSW portion of registration fees
 - W. Archer AM: Hold until General Business
- Nil

(d) Correspondence

Correspondence for the preceding period, both hardcopy and email, was tabled and available for the meeting.

(e) Business arising from Correspondence

Nil

(f) Applications for Membership

CEO advised that Netball NSW has received an Application for Membership from Bingara Netball Association and is working with Bingara and Inverell for Bingara to run as a subset of Inverell Netball for 2017. Application will be submitted to the November Council Meeting.

(g) Notices of Motion

Nil

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(h) Reports: Board of Directors

MOVED Nelson Bay **Seconded:** Shoalhaven for the adoption of the Board of Directors Report

CARRIED

Finance Report and Budget

M. Anderson (Chief Operating Officer) reviewed February's financial report distributed today. He reviewed full year forecast for 2017 of \$250,000 (rounded) compared with budget of \$268,000. He pointed out that 2017 expected turnover of around \$14 million was nearly double that of four years ago and it is expected that Netball NSW will be slightly cash flow positive at year end 2017. M. Anderson noted that some restructuring of financial reporting had been necessitated by Suncorp Super netball which makes year on year comparisons more difficult.

Discussion:

- Hastings: In January the forecast year end profit was \$65,000 (rounded) higher than February's year end forecast.
 - M. Anderson (COO): Some estimates had been bullish, particularly ticketing - Netball NSW generally takes conservative approach

MOVED: Lismore **Seconded:** Inner West for the adoption of the Finance Report.

CARRIED

W. Archer AM (President) introduced the following teams to Council:

Waratah State Team

19/U State Team

17/U State Team

Reports: CEO's Operational Report

MOVED: St George **Seconded:** Gunnedah for the adoption of the CEO's Operational Report

CARRIED

(i) General Business

- N. Horton (General Manager Sport Development) introduced Shohan Khan, Participation Manager.
- M. Horton informed Council of the NetSetGo review conducted to provide feedback to Netball Australia, stating that Ella Durheim (NetSetGo Coordinator) hopes to engage with the majority of Associations particularly with reference to under 10s enrolment and registration process. Netball NSW has requested option for 2017 to register players as juniors or NetSetGo, but that decision is Netball Australia's. M. Horton also read out Netball Australia's rationale for removal of Enrolment Manager.
- Penrith: How did registrations for this competition in 2016 compare to this year - did numbers drop because of self-registration?
 - N. Horton: at this point in the season, numbers are similar this year compared with last year
 - W. Archer AM (President): Netball NSW is pushing feedback to Netball Australia, to sort out the issues on your behalf – Netball NSW is also frustrated with the process but is working hard for a solution.
- Liverpool: Do participants receive confirmation that registration packs are being despatched?
 - N. Horton : Yes

- Hastings: The Association runs activity skills program, clubs don't, but clubs receive the information, not the Association. Associations don't know registrations or payments status. If clubs haven't properly processed the application then members don't get a pack.
- K. Whitaker (Association Development Manager): We can always sort out a solution, we will enable/disable access to ensure information goes where you want.
- C. Campbell (CEO) gave presentation about electronic/online voting. Voting processes being reviewed in view of:-
 - changes to Australia Post systems - noted only 98 responses of possible 243 on Netball NSW Directors election.
 - cost of postal voting process through AEC (comparable election providers are similar cost).CEO advised Council that if the voting process was to be changed, Board would need to change policy which could be done quickly, but Constitutional change would take longer, potentially to come to November Council. CEO to put out full report to Council for its consideration.

W. Archer AM (President) sought response from floor of Council meeting – asking if there were any thoughts about commencing the process towards online voting.

- No negative response received, Newcastle stated that online voting would be a strongly positive move.
 - W. Archer AM (President) stated that the Board would commence the process to present online voting proposal to Council for its consideration.
- Hastings: What are the extenuating circumstances which would enable refund of Netball NSW component of registration fee? A request for refund (due to medical condition) was denied by Netball NSW.
 - Baulkham Hills: Had a similar circumstance regarding player pregnancy, who has applied for refund.
 - W Archer AM (President) requested full details of any extenuating circumstances to be provided to M. Anderson (Chief Operating Officer) and Board will consider the matter, Netball NSW staff can only operate within the policy. Policy states that there is a cutoff date at which refunds are not possible.
 - Sutherland: November Council meeting stated that all extenuating circumstances would be considered by CEO, because of the very early cutoff date. Where in policy is definition of extenuating circumstances?
 - CEO: November Council meeting decided that 31 December cutoff date would create all types of extenuating circumstances. Subsequently, the Board changed Policy in December to defer the cutoff date to end of February to alleviate the number of extenuating circumstances. Extenuating circumstances are not defined in Policy, just refer the particular claim for extenuating circumstances refund to the M. Anderson (Chief Operating Officer).
 - Newcastle: Would like to formally move that cutoff date be moved to 1 April.
 - W. Archer AM (President): Will take motion on notice, for Board review and consideration.
 - Randwick: Most Associations quite unhappy with current cutoff date, anticipate future requests for refunds due to extenuating circumstances.
 - A. Doring OAM (Life Member): I raised this matter at last Council meeting under General Business and was disappointed that Board made cutoff date of 31 Dec, not 1 March. Had huge problem with registration payment date of end January as registration fees had to be paid from Association's capital as Clubs had not paid the registration fees to Association by the deadline.

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- CEO: we take on board all comments, transitioning to fully online registration system for next year (a directive from Netball Australia) other Netball Member Organisations already register online. Registration fees will be split directly to Associations, no longer an invoice from Netball NSW to Association.
- Bankstown: Will cutoff date for registration next year be 1 January 2018?
 - W. Archer AM (President): Will not be 1 January. Because fully online next year, we will advise cutoff date, taking into account all comments.
- City of Sydney: In a scenario where someone registers online and pays online, then say, breaks their foot and is unable to play, under consumer law they are entitled to a refund.
 - W. Archer AM (President): Not sure whether consumer law applies under this situation, we will check. Board will consider what Council has said today for 2017 registration. For 2018 we need to put system in place for 2018 online registration.
- City of Sydney: At present in 2017, clubs can register online, but not pay as the Association gets the bill, then Association invoices the club, enabling players to negotiate a payment plan. Could this negotiated payment plan still apply for 2018, or does everyone have to pay upfront?
 - W. Archer AM (President): there are offline payment options which allow for these circumstances but they must be done within the Policy. Netball Australia's policy is to move to all online registration.
- Northern Suburbs: Has a problem that members have clubs which are part of other groups, such as schools. Our registrar will have problems splitting registration fees.
 - W Archer AM (President): This problem is one of the reasons why Netball NSW does not immediately subscribe to all Netball Australia programs, I hear the level of frustration, we work tirelessly to get Netball Australia to understand the issues faced.
- Liverpool: When in 2017 can people register for 2018? Last year we had registrations completed at the end of year presentations in October and had to hold onto those registrations from October to January.
 - K. Whitaker (Association Development Manager): 2017 registrations opened in October 2016 and that will again occur in 2017. Baulkham Hills had majority of their registrations in three months ahead of the calendar year.
- A. Doring OAM (Life Member): If online registration will pay directly into Netball NSW fees, how will these fees be remitted to relevant Association?
 - K. Whitaker (Association Development Manager): It is a payment splitting model, as operating in other states: payments are received and processed, immediately an amount will go to each of NNSW, Association and Club (provided that all bank details have been set up in the system beforehand).
- Mens: Understand concerns of this being a Netball Australia issue, but consumer/fair trading is not the jurisdiction of Netball NSW, recommend that extenuating circumstances be defined in the policy.
- Camden: Deregistration what happens when someone registers online then deregisters prior to cutoff date? Does Netball NSW, Association and Club individually refund, causing three separate payments to user?
 - K. Whitaker (Association Development Manager): Deregistration before cutoff date (currently 1 March) for juniors, seniors and non players is the jurisdiction of the Association. With NetSetGo there was no ability for Clubs and Associations to register an individual. Associations remit a deregistration request and then refund is processed. Next year we will have to take question on notice and supply answer from Netball Australia.

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- Tamworth: We have small clubs with frequent committee changes, little retained knowledge of MyNetball so sometimes extra fees not charged because of enrolment errors by club volunteers.
 - K. Whitaker (Association Development Manager): Understand that mistakes occur, if registrars contact us immediately about a legitimate mistake we can fix up errors. We have frequently done so. Key issue is that errors must be reported in a timely manner (not weeks or months later).
- Macleay: Membership numbers dropped by 0.8 pct. in 2016 and forecast to look flat in 2017. NSW population grew by about 1.5% so netball numbers are dropping. Strategies are not working to grow the sport. What have you done and what are you doing to grow the sport?
 - N. Horton (General Manager Sport Development): Community Engagement Team is working with diverse population, Harmony Day yesterday showed Muslim, Indigenous and core community ways to increase participation. Netball NSW understands demographic changes and the need to change/amend what we are doing. That is not to throw all competitions and programs out the window, however there are things we need to do to encourage more people to embrace the game. National level programs are currently being reviewed. Participants have increased across the state who are not necessarily members of Netball NSW. Fast 5 is very exciting, Mixed and Men and PAYG format games are reaching out.
 - W. Archer AM (President) stated that hopefully Suncorp Super Netball will increase participation.
- Newcastle: Supports previous comment, need to not only attract new, diverse community but retaining members. Some of the problems are online registration, lack of being able to refund members, not allowing another player to take place. Costing has to be viewed, the impost on smaller Associations who have big turnover of administrators. Cognisant of the amount of work required by volunteer organisation.
 - CEO: Lauren Woods is now looking at a complete alternative to online registration.
- Newcastle: Minutes of Hunter Regional meeting not yet posted on Netball NSW website, when can we expect minutes to be posted?
 - N. Horton (General Manager Sport Development): minutes will go in next Board papers then they will go online.
- A. Doring OAM: Could Board look at NetSetGo fees and try to keep them down as low as possible? Our Association has subsidised registration fee.
 - CEO: Not our fee to set, it is a national product.
- Hastings: Other Associations might be interested to know about a situation where a member asked to leave court because of an earring, a medically placed earring called a daith, used in treatment of migraine/headache. Netball Australia knew about it, saying it was OK as long as it is taped.
- W. Archer AM (President): Very sad to be losing some staff members:

Gail Eckert: At Netball NSW for 15 years, when she started we were babies around competitions and events. Gail helped us grow up, she outshone any event in the netball community. Always raised the benchmark, after 15 years she will spend more time with her family. Gail will be sadly missed.

Michael Costa leaving this week after 10 years with us, someone who has also grown up with the Association. Webmaster with awesome imagination.
- Megan Simpson: Integral part of our family in policy area and as State coach. Where she came into the fore was in joint management committee for this Netball Centre.
- Kath Tetley, a legend, a great colleague and friend, dabbled in a few other things but came back to NNSW. Her footprint on many of NNSW achievements over the years.
 - K. Tetley: Responding to presentation, Kath said that she had grown up at Netball and hoped that netballers can forgive her for many funny outfits, faces and places. First Council as a 21 year old at

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Dooleys, we do these passion jobs because we love it. She expressed thanks for teaching her what she knew. Kath said that people in this room: Board, staff, teams and Council form and shape you – the group of people here working for you at Netball NSW are extraordinary people.

President declared meeting closed at 3.36pm.