

Introducing NTL Tutorials Q&A

Who is a Now to Launch Tutor?

- A. A LEGEND
- B. A Tutor has skills or experiences that may be useful to someone starting out as an entrepreneur in the food industry. A Tutor also has the passion and desire to share those skills and experiences.'

Do I need prior teaching / tutoring experience to be a Tutor?

Nope. We will provide the support /training you need to plan your tutorial and get you ready to deliver it. You won't be pushed into delivering it until you're ready! So, in fact we are hoping that many people without teaching backgrounds take on this challenge as it is our mission to upskill you into being an awesome sharer of skills and experiences.

Do I need experience in the food industry to be a Tutor?

No. Most business / entrepreneurial topics are universal across industries, though there is certainly scope for sharing food industry specific knowhow if you have it. Bonus!

What support will I get with my Tutorial?

- **Training:** you will get training for teaching culturally and linguistically diverse/ESL students
- **Feedback:** you will get feedback from a specialist in your field about your proposed content
- **Supervision:** your first Tutorial will be supervised by a NTL staff member
- **Venue:** you can deliver the Tutorial at our funky HQ (although external and online formats are possible)
- **Entrepreneur feedback:** you will receive feedback from entrepreneurs after every Tutorial to help you improve

What are the benefits of being a Tutor?

- Transform someone else's life
- Gain experience in mentoring and teaching
- Benefit from special training, upskilling and support
- Build professional networks
- Provide essential support to Now To Launch

What exactly is a Tutorial?

A Tutorial is a learning experience, designed and delivered by you (with our support). A maximum of 4 entrepreneurs will participate in your Tutorial.

How long should my Tutorial last?

1 – 3 hrs.

What should my Tutorial be about?

Please check out the Tutorial Topic Suggestions and notes (attached). These will give you a sense of the range of topics that we know entrepreneurs need. But feel free to come up with your own ideas too, based on your experience!

It's also good to keep in mind that, as part of the program, entrepreneurs will be designing/delivering their own Projects in which they test/prototype parts or versions of their future businesses. So, where possible, let's keep things practical and empower entrepreneurs to test their ideas in their Projects!

Who will prepare the entrepreneur for the Tutorial and follow up afterwards?

We encourage you to set preparatory activities and homework. Each entrepreneur has a Coach that helps them prepare for Tutorials and consolidate their learning afterwards. So, it's not necessary for you to be involved with the entrepreneurs outside of your scheduled Tutorial time; however it is possible to do so if you choose for particular circumstances.

What will my Tutorial schedule be like?

Your Tutorial schedule will be developed, based around your availability. We've kept group numbers small (4) to maximise learning; for this reason, we also we ask Tutors to deliver their Tutorial for a minimum of three sessions. Your Tutorials would ideally be delivered at different times (e.g. a weekend and a weekday night and perhaps a weekday day if possible) to allow maximum synergy with entrepreneur schedules. However, don't sweat it - we'll collaboratively find time/s to suit you.

How will entrepreneurs know about my Tutorial and sign up for it?

Entrepreneurs will have a calendar in which they will choose the Tutorials that they decide they need (with the support of their Coach). Entrepreneurs will book into Tutorials in advance, and we will let you know who is coming.

What if my Tutorial is either under-booked or not booked at all?

If at least one entrepreneur is booked in, we consider that the Tutorial should go ahead. What a fantastic experience for you both!

We will notify you, with a minimum of 5 days' notice, if no one has booked into your Tutorial. There could be many reasons for this (scheduling, topic relevance to particular cohort etc.). We'll investigate the reasons and probably just ask you to reschedule.

Can I create more than one Tutorial?

Yes! Actually, we hope you love being a Tutor and design / deliver lots of tutorials! We also want to encourage you to be focussed, specific and targeted within each Tutorial - rather than trying to squish everything you know into one, why not consider designing and delivering a few?

Why are we calling out for Tutors and not hiring teachers?

Well, since you ask ... We believe the answers to most of the mysteries about good business and start ups are actually in the minds and hearts of those that have been a part of them. So much of what

entrepreneurs will need does not need to come from a traditional classroom approach. Nor is the traditional teaching approach very scalable; as a social enterprise, we want to create new ways for people to interact and learn from one another ... and to spread this wide!

Do you have suggested techniques I should use?

We believe in the power of:

- Stories
- Case studies
- Insights
- Practical tips
- Activities

Techniques need to play to your strengths. You will also gain ideas from your training about appropriate techniques for refugee and new migrant students.

What does it cost entrepreneurs to be part of NTL and attend Tutorials? It's free!

What can I assume about the level of entrepreneurial experience / English / technology use my entrepreneur has?

Excellent question. The answer will vary between entrepreneurs but here's how we'd suggest you pitch your assumptions:

- Little to no entrepreneurial experience in Australia
- Decent spoken English; low level written English
- Basic computer skills; don't own a laptop (laptop provided to entrepreneurs through NTL)

What is the overall goal of Now to Launch? When is the start and finish for an entrepreneur?

We will be accepting a rolling intake of entrepreneurs – there is no mandated start and finish. All Tutorials are optional to attend. The overall goal is to get the entrepreneur to the point where they have the skills, tools and knowledge to go out and launch their food product or service.

What else will entrepreneurs do at NTL other than learning in Tutorials?

Apart from learning in Tutorials, Entrepreneurs will:

- receive individualised coaching
- design and deliver Projects
- co-work at NTL HQ (laptop access)

I'm keen! What are the next steps?

1. Check out the Suggested Tutorial Topics
2. Fill out a Tutorial Proposal Form (one for each Tutorial you would like to propose)
3. Update your Tutorial following feedback
4. Attend Culturally and Linguistically Diverse training and update your Tutorial
5. Finalise Tutorial and confirm Tutorial session dates and times
8. Deliver Tutorials!