



# Retail Merchandise Portfolios & Key Functions Updated: May 2017

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Jane Byast Business Manager	Sue Boucher Category Buyer	Paul Hamden Category Buyer	Prue Warner Beauty Buyer	All queries to Mike Hatfield Prestige Buyer: TBA
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Colds & Flu  
Allergy & Sinus  
Pain Relief  
Smoking Cessation  
Gastro Intestinal  
Eye Care  
Diabetes/NDSS  
Heart Health  
Asthma  
Independent Living  
Batteries  
Hair & Scalp Conditions  
Skin Conditions  
Therapeutic Skincare  
Sun Protection  
Cards & Wrap  
Special Projects  
Travel Health  
Home Diagnostics

Foot & Leg Care  
Footwear  
Family Planning  
Feminine Care  
Mother & Child  
Contenance  
Pet Health  
Fashion Accessories  
First Aid  
Wound Care  
Sports Medicine & Nutrition  
Oral Hygiene

Vitamins  
Minerals  
Multivitamins  
Natural Health Supplements  
Health Oils  
Health Foods & Beverages  
Weight Management  
Nutrition  
Chinese Ranges  
Practitioner Medicines  
Christmas  
Natio Cosmetics  
Nude by Nature  
Revlon Cosmetics  
L'Oreal Cosmetics  
Maybelline

Beauty Care Accessories  
Hair Care  
Men's Grooming  
Leg & Body Wear  
Spa/Home Fragrance  
Aromatherapy  
Facial Skincare  
Body Care  
Hand & Nail  
Clarins  
Jurlique  
Lancôme  
Estee Lauder  
Shiseido  
Elizabeth Arden  
Clinique

Fragrances

## Optical

**Lynne Haynes**  
Category Manager - Optical  
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Optical Frames & Sunglasses  
Optical Lenses  
Pharmacy Sunglasses  
Category Buying Support  
Sku Management  
Team Liaison  
Pharmacy Magnifiers

**Sandy Porter**  
Category Coordinator Support  
to Jane Byast & Sue Boucher  
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Category Buying Support  
Sku Management  
Team Liaison  
Health Promotions  
Coordination  
Sku Support Liaison  
Online Sku Management

**Belinda Seaton**  
Category Coordinator Support  
to Paul Hamden  
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Category Buying Support  
Sku Management  
Team Liaison  
Health Promotions  
Coordination  
Sku Support Liaison  
Online Sku Management  
Mass Cosmetics

**Christine Johnston**  
Category Coordinator Support  
to Mike Hatfield & Prue Warner  
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Category Buying Support  
Sku Management  
Team Liaison  
Beauty Promotions  
Coordination  
Sku Support Liaison  
Online Sku Management

**Louisa Hansen**  
Retail Space Analyst  
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Planogram coordination  
Category analysis  
Store merchandise layout planning

## Retail Purchasing and Inventory Team Management

Tony Arbon Retail Purchasing Manager	Nadine Skewes Assistant Purchasing Officer	Kay Anderton Inventory Assistant
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DC Retail Products purchasing  
CSO Retail Products purchasing  
Price List Management - Retail  
Inventory Control - Retail products  
Admin/Consumables purchasing

DC Retail Products purchasing  
CSO Retail Products  
Inventory Support  
Price Queries Co-ordination

Claims Management  
Purchasing support  
Price Updates

## Ethical

**Sharon Haines**  
Business Manager - Ethical  
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DC Ethical Products purchasing  
CSO Ethical Products purchasing  
Price List Management - Ethical  
Inventory Control - Ethical products  
NPD Business Management  
CSO product ranging & reporting  
Ethical credits & rebates  
Sku Management  
Vital Health articles and advertising

**Emily Coombes**  
Category Buyer - Ethical  
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DC Ethical Products purchasing  
CSO Ethical Products purchasing  
NPD Business development, promotions  
Inventory Support  
CSO Data management  
Ethical Pricing support  
Ethical Sku maintenance