



TEi Services Pty Ltd

# ENGINEERED SOLUTIONS COMPANY PROFILE



## COMPLETE SOLUTIONS

- TEi Services works with leading companies to provide quality assured engineered solutions for
- INFRASTRUCTURE Structural & Piping
  - MECHANICAL Asset Maintenance & Reliability & Support
  - CIVIL WORKS Building & Earthworks
  - Steel Trommels
  - Steel Tanks

## COMPANY PROFILE

### Company Particulars

|   |   |
|---|---|
| <b>Registered Company Name</b>          | TEi Services Pty Ltd  |
| <b>Australian Business Number (ABN)</b> | 89 009 782 530  |
| <b>Australian Company Number (CAN)</b>  | 009 782 530   |
| <b>Company Incorporation</b>            | August 1968   |
| <b>Subsidiaries</b>                     |   |
| <b>Registered Office</b>                | 24 - 34 Enterprise Street Bohle QLD 4818  |
| <b>Business Address</b>                 | 24 - 34 Enterprise Street Bohle, Townsville   |
| <b>Trading Name</b>                     | TEi   |
| <b>Managing Director</b>                | Kenneth Byron Carter  |
| <b>Postal Address</b>                   | PO Box 7662 Garbutt, Queensland 4814, Australia   |
| <b>Building License Number</b>          | QBSA 12353 – Open Builder   |
| <b>Phone</b>                            | Australia 07 4774 5811 International. + 617 4774 5811   |
| <b>Facsimile No</b>                     | Australia 07 4774 5748 International +617 4774 5748   |
| <b>Main Email Address</b>               | <a href="mailto:tei@tei.com.au">tei@tei.com.au</a>  |
| <b>Web Site</b>                         | <a href="http://www.tei.com.au">www.tei.com.au</a>  |
| <b>Accountant</b>                       | PriceWaterHouseCoopers Contact: Mr. Greg Peel<br>T +61 7 (0)7 4721 8502/ E <a href="mailto:greg.peel@au.pwc.com">greg.peel@au.pwc.com</a>   |
| <b>Bank</b>                             | Westpac Banking Corporation – Contact: David McGeachin –<br>Senior Relationship Manager<br>T 07 4720 0155   E <a href="mailto:dmcgeachin@westpac.com.au">dmcgeachin@westpac.com.au</a>  |
| <b>Insurance Brokers</b>                | AON Insurance<br>Jardine Lloyd Thompson   |
| <b>Registration &amp; Affiliations</b>  | <ul style="list-style-type: none"> <li>• Commerce Queensland Membership No. 21543 QCCI</li> <li>• Australian Industry Group Membership</li> <li>• No Q4261670</li> <li>• MESCA Member</li> <li>• Townsville Enterprise Ltd :Member</li> </ul> <p>1.</p> |

## ABOUT TEI SERVICES

### Why TEi Services?

In an age where public scrutiny can make or break a project, the importance of managing and delivering public projects has never been so critical. TEi Services appreciates and focusses on ensuring their projects are delivered on time, on budget, safely and with the highest quality.

### THERE IS NO COMPROMISE

A recent major site project demonstrated our ability to work safely with zero LTI's on site, no noise complaints from local residents and no environmental issues for the 13 month, 54,000 exposure hours duration of the works. TEi Services has both the technical and demonstrated capacity to deliver high risk projects where quality matters.

### Who We Are

TEi Services is a locally owned engineering and construction company headquartered at our 5500sq.m manufacturing facilities in the Bohle Industrial Estate of Townsville. Since our incorporation in 1968, we have delivered a diverse range of engineered solutions, from architectural structural projects through to industrial warehouses, complex mechanical agriculture and transport assets, mining infrastructure and mineral processing equipment. Our management team come from a diverse range of industry experience, with a combined 75 years of industry experience. Our company holds a **QBSA Open Builders** licence and operates a Third Party Accredited **ISO9001:2015 Quality Management System**. Our company is presently improving our Safety and Environmental Systems to achieve Third Party ISO Certification, and working towards ISO3834.2 Comprehensive Welding Quality Management System certification.



**SCI QUAL**  
INTERNATIONAL



## WHERE WE COME FROM

TEi Services are based in the city of Townsville, Queensland, Australia from where we deliver to projects in many parts of Australia and overseas locations.

## WHERE WE SUPPORT





### PROFILE

From humble beginnings in 1968 TEi Services Pty Ltd has grown from a small jobbing shop to an established engineering and construction company.

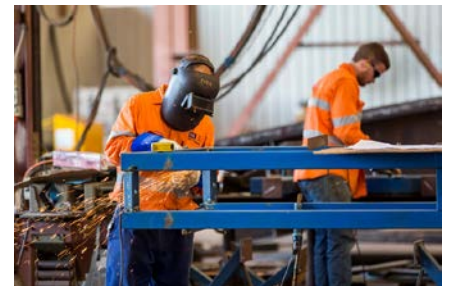
Through 30 years of development we are now an industry leader in SAG and Ball mill screening technology with clients in Australia, Africa, Spain, PNG and Indonesia. We offer purpose designed standalone self-driven trommels for specific screening applications.

Throughout our history, we have continuously upgraded our production capabilities and improved quality outcomes across our business. We comply with international and Australian Standards and client defined specifications. We effectively compete in the global markets where quality and commitment are prerequisites.

We believe in delivering quality outcomes that completely address the needs of our customers. We believe in our core values of Safety, Quality, Integrity. We believe in conducting our business activities to wholly satisfy our values and the values of our customers. In an economic climate of uncertainty, we believe we provide certainty around these aspects for our customers. We approach our business relationships with a view for long-term and ongoing business that offers quality, support, reliability and value for money. Our services provide technical management and directly related services that develop, manage, engineer, build, and commission installations for customers. We value partnerships and build on relationships providing quality outcomes for our clients.

Our ability to deliver construction projects is greatly enhanced with strategic alliances with other organizations through joint ventures, alliances and partnerships. TEi Services has the capacity in management skills and backing to form joint venture partnerships and alliances for projects. In this way we bring together companies with resources, craft skills and professional management that offer project efficiencies and capabilities for major and minor contracts.

TEi Services has an extensive international client base mainly in the mining sector and a strong domestic presence in industrial construction associated with the resources and local government infrastructure sectors. Our brand is known for its unquestioned commitment to quality delivered products. This has built success in the production of a broad range of steelwork manufacture and project construction.



### **ENGINEERED SOLUTIONS**

TEi Services is a leading multi discipline engineering and construction company in Australia providing engineered solutions to the Government, Construction, Sugar, Mining, Marine and Mineral Processing industries worldwide providing:

#### **INFRASTRUCTURE Structural & Piping**

- General Steelwork Fabrication
- Plate Steel Fabrication (Tanks, Hoppers and Chutes etc)
- Specialised Metals Fabrication (Stainless Steels, Cr/Mo Alloys, High Strength Alloys)
- Mechanical Steelwork Manufacture (Drive Frames, Conveyor Structures etc)
- Site Construction and Erection of Structures
- Specialised Equipment Installation and Commissioning
- High and Low Pressure Piping with Certified Welding Requirements
- Protective Coatings
- Welding MIG/TIG
- Turnkey Project Co-ordination with Subcontractors

#### **Engineering Design**

- Civil, Mechanical and Electrical Design
- 3D Solid Modelling, Finite Element Analysis
- Cyclic Fatigue Modelling
- Detailed Engineering and Manufacturing Drawings and Documentation

#### **MECHANICAL Asset Maintenance & Reliability & Support**

- Condition Monitoring and Preventative Maintenance
- Refurbishments and Reclamation Work
- Gearbox Inspection and Refurbishment Specialists
- Mechanical Design Optimisation and Recertification
- Heavy Machining Capabilities
- Mid-Life Asset Inspections, Non-Destructive Examinations and Engineering Re-Certifications

#### **CIVIL Building & Earthworks**

- Building infrastructure & maintenance
- Earthworks, roadworks, pipework

#### **Steel Trommels**

- Unique, custom designed trommel screening solutions
- Low Initial Capital Cost to Greenfield Projects
- Reduced Time and Cost of Operational Maintenance
- Improved Screening Performance
- Improved Asset Availability through Robust, Long Wearing design and materials
- Ongoing Design Optimisation and Technical Support for life of Operation

#### **Steel Tanks**

- Storage tanks, bins, hoppers, thickeners
- Carbon & S/S
- Automatic Welding

### CORPORATE STANDARDS

#### Vision

To be a leading national and international engineering services provider, delivering customised and innovative solutions.




#### Mission

To increase sales and market share by identifying new markets and product lines that add new opportunities for the long-term viability of TEi and strengthen our existing customer base. We will do this by developing relationships with key clients for mutual growth and development.

Increase our market share for our TEi Steel Trommels in hard rock mines nationally and internationally and helping clients to achieve even better screening solutions.

Invest in developing our current product lines and developing new products.

#### Values

|   |  |  |
|---|--|--|
|    |   |   |
| <b>New Ideas</b>  | <b>Service Excellence</b>  | <b>Client Partnerships</b>   |
| Our industries are changing fast and transforming how we do business everyday. We embrace new ideas in innovation and science. Harness new sources of growth to develop our future together | We believe that your growth is our growth. Developing strong mutual relationships with our clients through genuine customer service is key across all our operations | We always pursue strategies for sustainable partnering with customers focused on cost reduction, reliability, quality and technical life-long product support. |

#### Operating Philosophy

Our primary aim continues to be a philosophy of understanding our client requirements in order to deliver quality products that add value to our client's endeavors. This philosophy has allowed us to build a reputation for service and quality that provides repeat clients that continues to grow. We are committed to deliver orders and contracts in a timely, cost effective manner that adds value to our clients. We are committed to delivering quality services through continuous improvement with a determination to deliver the highest quality products at competitive prices. We will identify the customer's needs in as precise terms as possible before commencing manufacture or construction, always with an eye for cost reduction. We will work in compliance with Government Legislation and Industry Codes to deliver projects that do minimal environmental damage and in compliance with Health & Workplace Safety Legislation.

#### Code of Conduct

TEi and its employees will conduct all business with integrity. All transactions will comply with the legal requirements and traceability will be maintained for transactions. All dealings between employees and public organizations and private company officials will be conducted in a manner that will not compromise the integrity, or place in question the reputation of TEi or its employees. All transactions between TEi and its clients, will be maintained to reflect an accurate record of the work performed and the value paid for the work.

### **Conflict of Interests**

TEi is a privately owned company that maintains the highest level of professional conduct. It is unlikely any employees or directors will have a direct or indirect interest in any client company or any organization that would permit an influence on any commercial matters this company will be contracting to deliver. Should the event arise, any such conflict shall be fully disclosed.

### **Compliance with Government Regulations**

TEi and its subcontractors will at all times pursue a program of compliance that addresses Statutory and Government Regulations, Health & Workplace Safety, Employee Modern Awards, Site Agreements, Environmental Agreements and standards.

### **Work Health & Safety**

TEi has strong commitment to Work Health and Safety. Work Health & Safety is continually under review and pursued at all levels. New employees are inducted into our work environment and Rehabilitation programs are in place. The Management team has training in workplace safety in courses conducted by National Safety Council of Australia. TEi have an accredited WHS Representative and RRTWC. For site specific project work a separate SMP is produced for each project that addresses site requirements.

### **Demonstrated leadership on site management for WH&S & Environment**

*TEi act to motivate and inspire others to work towards achieving a particular goal or outcome by sending clear and consistent messages about the importance of OH&S. TEi welcome feedback from our client or principal owner.*

Leadership can be demonstrated by:

- Consultation with staff to participate when developing 'safety' tools (e.g. checklist inspections, safe work method statements, job safety analyses)
- Wearing personal protective equipment when on-site
- Safe work procedures
- Plant Risk Assessments
- Site crew develop JSEA/SWMS/Risk Assessment
- Periodic toolbox talks
- Designated HSE Committee
- Periodic HSE Meetings
- Periodic site safety audits
- Daily pre-start talks
- Safety messages on notice boards and payslips
- Issue monthly safety statistics
- Appointed and Accredited WHS Representative
- Training, Competency and SWP Matrix/Register
- Task Observations
- Identified Hazard & Risk Register
- Ticketed personnel



### Expertise & Accreditation

TEi key personnel have a combined industry experience exceeding 150 years including:

- Trade Qualified & Ticketed Employees
- Cert IV Project Management
- Accredited Welding Supervisor & Inspector
- Accredited Painting Inspector – NACE Level 2
- Vibration Analyst Cat 1, Cat 2
- Precision Laser Alignment
- Balancing and thermography
- Over 49 years industrial experience
- In house Blasting & Painting Facilities
- Accredited WHS Representative
- Internal Auditors
- Accredited Rehabilitation & Return to Work Coordinator
- Approved Suppliers
- Heavy Plant & Equipment items (owned)
- 3D modeling of mechanical structures
- Degreed engineers
- 5500m2 workshop
- 1000T Heavy Brake Press
- Programed Plasma Cutters
- Machine Shop, Heavy Machining Centre.
- Engineering design programs/AutoCAD/Inventor/
- Cad Project Management
- BSA Licence Open-Builder #12353
- Workplace Rehabilitation Policy and Procedures #3178
- Environmental Licence #ER4A/0253
- Quality Assurance #1323 to AS/NZS/ISO 9001:2015

### **Employee Training, Recruitment**

TEi embraces training to support safety, productivity, and school leavers to find jobs. Each year school leavers are recruited to join the company as engineering apprentices. In this field some will become Boilermakers, others Fitters or Machinists. Engineering Cadetships in the form of Associate Diploma in Engineering (Civil) and Degree Courses are offered and sponsored as and when the opportunities arise. In keeping with our policy of training our employees, the majority of our permanent staff are multi skilled. Typically our Site Foremen will hold trade qualifications, Competency tickets for 100 tonne cranes, Riggers, Doggers, Scaffold, First aid and other tickets. TEi promotes the employment of women and promotes Equal Opportunity within our company. TEi supports and recruits Indigenous Australians and promotes an anti-discrimination environment.

### **Confidentiality and Intellectual Property**

TEi is committed to ensuring confidentiality of each clients work. TEi respects and protects intellectual property ownership of drawings and specifications provided to TEi for the purpose of bidding, project development or manufacture. TEi and its staff are bound by this commitment and no confidential or intellectual property rights information will pass from our offices, workshops or sites to any person, company or organization without the approval of the client in writing.

### **Quality Assurance**

TEi is certified to AS/NZS ISO 9001:2015 through Sci-Qual International, Accreditation Number 1323 applies. In specific cases compliance with specific quality systems to the clients specifications or international standards for the contract can be included.

### **Environmental Management**

TEi workshop facilities are licenced with the local council to perform Heavy Engineering Work and Abrasive Blasting and Painting. TEi maintains an Environmental Management Program that covers our main workshop facility and work sites. We are committed to procedures that assist in reducing waste and the management of waste disposal. Our workforce is directed to ensure compliance with any directive concerning environmental management. For specific projects an Environmental Management Plan that complies with the principles requirements and relevant legislation is developed. On project work sites where we are a sub-contractor our workforce is directed to ensure compliance with any directive concerning environmental management

### **External Consultants & Alliances**

TEi have the capability and capacity to utilize a broad range of external consultants for specific projects ranging from engineering design consultants to hydraulic specialists. We have a number of Alliances Partners in Australian and overseas that complement our capabilities for project work. With these Alliances we have additional capacity in Australia and overseas to handle projects of a significant nature.

### **Contracts with Commitment and Life Long Support**

TEi offer to look after every requirement of your project from engineering design, approvals, construction and commissioning. We have a whole of life commitment to our projects with on-going support and maintenance backed by equipment, facilities, sound engineering standards and experienced technical staff. This commitment and a combination of experienced staff and some of the latest engineering technology see us as a leading edge supplier of engineering services.

### **Equal Opportunity**

TEi are an equal opportunity employer and do not discriminate against any sector of the community or industry. TEi actively seeks opportunities to employ or engage with indigenous Australians for the provision of material and services. They must however represent Value for Money (VFM) for TEi and be legislatively compliant with all aspects of the legislation required by TEi for management and delivery of the project. TEi will not compromise quality and Value for Money or increase the WHSE risk, for either subcontractors or staff by employing any enterprise that is not able to meet the strict requirements of TEi quality standards.

TEi promotes the employment of women and promotes Equal Opportunity within our company. TEi is not a relevant employer under the definitions provided in the WGE Act.

### **Our People**

Our organisation is nothing without our people – they are the very foundation of our organisation. Our commitment to local economic growth sees TEi Services employ a current workforce of 40 locals. Our investment in our people is key to both their future in the industry and our success as a business. Our people are provided industry training in a range of industry courses, and key personnel who show a long-term commitment to our company's success are provided with opportunities to undertake further, fully funded training in specialised areas, such as Asset Inspections, Condition Monitoring, Undergraduate Engineering or Business Management.

Our commitment to people has seen TEi Services employ and train in excess of 350 tradespersons through our apprentice intake program. A large number of our apprentices have gone on to hold key positions in mining and other engineering companies, both nationally and internationally. Several have started their own successful businesses, further adding to the strength of the local economy.

TEi Services recognise that the people for our future are a direct product of the education they receive. TEi Services actively engage with local High Schools, providing workplace work placement positions for trade students with an interest in a career in our industry. We also offer on-the-job training for those wishing to take up an administration related role in the business. But our commitment doesn't stop there.

Through our business engagements, we understand that the best Professional Engineers and designers are those with practical, hands on experience. Our support of various undergraduate student clubs, in areas such as Electronics and Robotics, UAS Technologies and Motorsports allows students with passions in these fields to gain real-life experiences. Our key personnel engage directly with students with guest lecture presentations, vocational placements, and as industry partners in several grant funded research projects and thesis studies.



## COMPANY PROFILE

| Key Contacts  |  |  |
|---|--|--|
| <b>Richard Parker</b><br>General Manager  |  | <b>Email</b> richard@tei.com.au<br><b>Mobile</b> +61 (0) 419 789 653<br><b>Fax</b> +61 (0)7 4774 5748<br><b>Phone</b> +61 (0)7 4774 5811   |
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| <b>Terry Eaton</b><br>Production Manager  |  | <b>Email</b> <a href="mailto:terry@tei.com.au">terry@tei.com.au</a><br><b>Mobile</b> +61 (0) 415 590 961<br><b>Fax</b> +61 (0)7 4774 5748<br><b>Phone</b> +61 (0)7 4774 5811     |
| <b>Jarrold Casey</b><br>Projects Managers   |  | <b>Email</b> <a href="mailto:jarrodc@tei.com.au">jarrodc@tei.com.au</a><br><b>Mobile</b> +61 (0) 418 749 209<br><b>Fax</b> +61 (0)7 4774 5748<br><b>Phone</b> +61 (0)7 4774 5811 |
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