



*Why are we so different?*





### Bayview Office and Culture

Bayview Real Estate is a unique boutique agency that offers the latest in sales and marketing techniques. With a collective 90 years in the industry we have a wealth of experience and are the most established agency in Mordialloc. We have maintained a successful service because of our long held relationships with our clients and consistently sell properties for the best price in the shortest amount of time. Bayview continues to maintain a reputation for upholding a trustworthy and transparent service.

#### Michelle Boyd – Property Manager 9580 9333

Michelle commenced real estate in 2000 and has a wealth of knowledge in residential property management in the bayside area.

Highly reliable and well organised, Michelle is a well sought after and respected property manager providing outstanding service to her clients and in turn has built a long list of loyal clients. Michelle has a passion for real estate and enjoys the daily challenges of property management including correct tenant selection, liaising with landlords and tenants and resolving maintenance issues in a timely manner. Michelle works tirelessly on each property until it has been leased in the quickest time possible.

Michelle has been a resident in Mordialloc for 18 years and is a keen AFL supporter especially the Melbourne Football Club.

#### Leigh Box – Property Manager 9580 9333

High energy, vibrant and a caring nature Leigh is very passionate about providing exceptional customer service.

When you speak to Leigh for the first time you will find that Leigh is a natural communicator who is reliable and empathetic when attending to landlord and tenant queries.

#### Suzette Hunter – Property Manager 9580 9333

Suzette has a passion for property and her attention to detail, positive nature and caring attitude has made her a highly sought after Property Manager.

Having experience as both a landlord and tenant, Suzette is able to relate to client's situations and understands the importance of their expectations and strives to exceed them. With her prompt action along with her pleasant nature she establishes ongoing positive relationships with both her landlords and tenants.



#### Harry Lew – Director Licensed Estate Agent 0419 541 117

Harry Lew commenced his Real Estate career in Mordialloc in 1986 and has been involved in excess of 950 residential sales transactions. His attention to detail, local knowledge and ability to communicate at all levels are qualities that has led to a high level of past client loyalty.

Harry is an active member of the Real Estate Institute of Victoria upholding the strong values of Professional Conduct/Code of Ethics.

Harry is an active member of Toastmasters International, a past President of Bayside Toastmasters and Area Governor. He has received competent communicator and competent leadership awards.

#### Neville Morey - Executive 0419 545 805

Neville Morey's empathy for others and his honest approach to real estate has seen him enjoy excellent standards of credibility and trust in both social and business circles.

With more than 20 years experience he has a commanding knowledge and understanding of the bayside property market. Offering 'extra value', fulfilling promises and exceeding expectations, along with integrity, professionalism and reliability are the hallmarks of this success.

As testament to Neville's commitment to his community he is the Treasurer of the Cheltenham Rotary Club.

#### Nadia West – Property Consultant 9580 9333

Nadia is a valuable member of the Bayview Team with outstanding credentials having achieved great success as a Sales Manager in the highly competitive furniture industry. Nadia secured an impressive list of national clients during this period in which they became long standing loyal customers.

This gave Nadia the experience in all facets of sales and customer service, she is very focused and passionate in providing the highest level of customer service and ensuring her clients are 100% happy.

#### Leonie Ashton - Property Management

Reliable with 15 years experience in multiple roles including Property Manager, Leasing Manager and Business Development Manager. Leonie is focused on supporting a successful rental team.

#### Louise Aston – Office Administration

Louise has in excess of 35 years of experience in accounts and administration. Her knowledge and organizational skills are a valuable asset to Bayview Real Estate.

