

CLIENT QUESTIONNAIRE

5 Questions to help us help you

If time permits, we'd be grateful if you could take a couple of minutes to answer this short survey before our appointment.

1. What **influenced** you to buy the property?

2. What are the **5 best things** about your home today?

1.

2.

3.

4.

5.

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3. What advantages are there in living in **your neighbourhood**?

4. In order from 1-12 (with 1 being most important), what is **most important** to you:

- | | | | |
|--|--------------------------------------|---|--|
| <input type="checkbox"/> Marketing | <input type="checkbox"/> Fees | <input type="checkbox"/> Liking the Agent | <input type="checkbox"/> Open houses |
| <input type="checkbox"/> Internet exposure | <input type="checkbox"/> Price | <input type="checkbox"/> Agency size | <input type="checkbox"/> Your agent's negotiating skills |
| <input type="checkbox"/> Feedback | <input type="checkbox"/> Photography | <input type="checkbox"/> Client communication | <input type="checkbox"/> Agent's service |

5. When are you **planning to sell** your home? (please tick)

- ☐ Now ☐ 1 week ☐ 3 months ☐ 6 months ☐ 12 months ☐ 1-2 years



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REAL ESTATE

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