

SHA is Australia's first specialist Student Accommodation Real Estate agency.

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With extensive overseas and local networks, SHA can deliver the range of services required to ensure a successful investment outcome for our landlords throughout metropolitan Melbourne.

OUR LEASING PHILOSOPHY

Unlike other agencies, we pro-actively manage your rental property vacancy rate. With no monthly tenancies, our Owners don't run the risk of a vacant property over the holiday period (Nov to Feb), or suffer from a poor letting campaign when exams are running.



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OUR EXTENSIVE OPEN FOR INSPECTION CAMPAIGN

The major peak period for leasing runs from November to March. During this Peak time, we add dedicated Leasing Officers to our staff, and run Building Inspections 3-6 days per week. These inspections continue until the building is full.

OUR MARKETING

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Our marketing has reach and depth, with all buildings and apartments listed on all the main rental websites and social media. Most importantly, our own website generates in excess of 20 thousand visits per month and we rank on the first page of google when searching for Student Accommodation in Melbourne.

We foster close affiliations with all major overseas Education Agents and local University/College staff, which leads to direct referral of students. Plus permanent SHA branding on many of our managed buildings provide year-round exposure.

welcome to your space



OUR MANAGEMENT PLAN COVERS YOUR COUNCIL REQUIREMENTS

Student housing regulations can be tricky. Your apartment building may be controlled by the specific requirements of Planning Permits with the local council and Section 173 Agreements under the Planning and Environment Act.

We hold council approved management plans for each of our buildings, so we are fully compliant with these requirements. This makes us undoubtedly the best rental company to manage apartments in 24/7 Contact these buildings.

SHA ensures:

- 24 hour point of contact for all tenants.
- Provision for pastoral care, • noise complaints, dispute resolution and maintenance services.
- Strict enforcement of the student only requirements
- Student safety and wellbeing





OUR PRICING STRATEGY

Each building is appraised annually to ensure the rental pricing is kept competitive and to achieve the best possible market rate, promote fast lettings whilst minimising vacancy.

NAGING

BEST IN CLASS

Student Housing

AUSTRALIA