

A GREAT CAREER PATH INTO SALES WITH FIRST NATIONAL REAL ESTATE ALBANY

About our Business

We are a family owned Real Estate company, operating in the Albany CBD. Our successful Sales Team averages **21+ years** in the industry offering a wealth of experience to mentor our newest member of the team!

About the role

You will be trained to become a successful Real Estate Sales Representative. Through on the job training, mentoring within the team environment, and timely scheduling you will develop all the skills required to become a successful leader in the Real Estate Sales industry.

We will assist and mentor you with:

- Customer service
- Marketing
- Prospecting
- Contracts
- Social media
- Time management
- CRM
- Viewings/Showings
- Planning

Benefits and Perks

We are offering the successful applicant a 12 Month Traineeship – No Experience Required – However a thirst and desire to succeed is an obvious pre-requisite!

On completion of the Traineeship you would hold a Certificate of Sales registration and a Certificate IV in Business Administration.

This position can be full time or permanent part time with flexibility. On top of your weekly wage you are eligible for bonuses – your potential to earn is unlimited.

Skills and experience

- Be over 18
- Be confident, outgoing, vibrant, and enthusiastic
- Ambitious and driven to succeed
- Excellent communication skills with an attention to detail
- Immaculate presentation with a professional and corporate image
- No experience required, although any office or customer service experience is well regarded
- Excited about building a career in Real Estate
- Computer and social media skills
- Current national police clearance
- Current full drivers licence and vehicle

If this is you – APPLY NOW!!!

Please email your resume directly to David Kerr
David@fnalbany.com.au

