

# Our **GUARANTEE**

Our highly experienced and passionate team at Reliance Real Estate always endeavour to surpass client's expectations. We understand selling a property involves emotions which is why we carefully guide clients through the process to ensure the experience is stress-free and importantly, that results are maximised.

The way we work and the outcomes we achieve are guided by strong values that prioritise the client and aim to consistently raise the real estate industry standard. Our guarantee is a commitment that you will receive the best service when engaging our team to sell your property.

## **NO SALE, NO CHARGE**

In the circumstance that we do not sell your property, you are not liable for any financial outlay. It is standard practice that we do not charge any marketing fees and commissions & administration fees are not due until your property has sold and settled. This gives you peace of mind when deciding whether or not to put your property on the market.

## **REALISTIC PRICE ESTIMATE**

It is in everyone's best interest to value a property accurately in accordance with market value. Reflecting our no sale, no charge promise, if your property fails to sell, we do not get paid so it is essential that we market your property accurately from day one. Unrealistic initial values used to secure business is not only detrimental to our bottom line but most importantly it damages our relationship with you and goes against the values we believe in. We take great pride in nurturing relationships with clients for life.

## **3-HOUR COMMUNICATION**

Maintaining a transparent and honest relationship with you is vital to our success. We take great responsibility in proactively liaising with you regarding any matters that require your input. Our team also ensures they are accessible to you and make certain that phone calls are returned within three business hours and buyer feedback is also provided within three hours of an inspection.

## **OFFER OPTIMISATION**

Our aim is for you to achieve the best possible price for your property in the shortest time period. Whether an offer is submitted from another agency, buyers agent, buyers advocate or even a financial planner, we welcome any offer if it optimises the outcome for you. YOU come first so sharing the commission with another party does not concern us if it means achieving a higher price for you.

## **FLEXIBLE CONTRACTS**

We understand life is unpredictable which is why we do not lock you into a contract. Our contracts are flexible to accommodate any changes in your circumstances, with the option of cancelling your contract without any hassles or headaches.



*You can rely on us...*