

PREPARING YOUR HOME FOR SALE

So you've made the decision to sell.

The marketing plan is in place and you're ready to have potential buyers walk through your home, but the question remains...

Are you really ready for this?

The right preparation and just a little investment, can deliver significant financial results. First National understands, differing buyer requirements. To help us get you the best result for your home, **here are some proven tips for the successful home seller.**

#1

RE-CONFIGURING ROOMS

If you are advertising a three bedroom home for sale then that is what people will be coming to see. Consider re-organising the rooms for the sale to show them to their best advantage. Hire or borrow some bedroom furniture, and put excess items in storage.



#2

TIDY UP THE GARDEN

Keep in mind that first impressions count. Dig out weeds, put mulch on the garden beds, keep paths and the driveway swept, prune and shape trees and shrubs, and make sure rubbish bins are clean and tucked away.

#3

GET RID OF THE CLUTTER

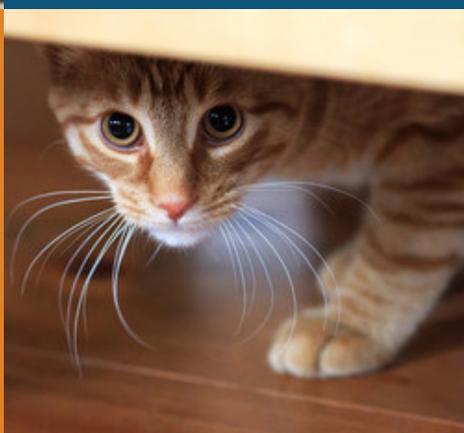
Crowded shelves and drawers can make rooms and storage space seem cluttered and smaller. Consider putting non-essential items in storage throughout the sale period.



#4

NOT EVERYONE LOVES YOUR CAT AS MUCH AS YOU

If you have pets, it is also advisable to keep them out of the house, or ask friends or family if they will look after them during inspections. Remember to air your house as well as store your pets bowls and toys prior to inspection.



#5

FIRST IMPRESSIONS LAST

Set the scene for your prospective buyer. Draw attention to your home's best features by displaying fresh flowers and hanging decorative hand towels in the bathroom.

An open home is a great way to promote your home to prospective buyers. With the right preparation, an open home can be very successful.